

THE ROOSEVELT HOTEL, NEW YORK: 13-16 NOVEMBER 2017



UNSTOPPABLE WI-FI EVOLUTION IN THE 5G ERA

End-to-End Service Enablement

Meet the industry leaders who
are shaping the future of Wi-Fi in
the 5G era in the Connected Cities,
Carrier & Service Providers and
Enterprise & Hospitality ecosystems

Wi-Fi Monetization Strategies

Customer Experience in a Convergence Era

Connected Cities Roadmap



NEW YORK AT A GLANCE

NEW: 3 new Conference Tracks on Wednesday 15 November, co-hosted by WBA and our Partners including an exclusive dedicated Cable Track hosted by CableLabs, Comcast & Liberty Global, as well as a special Conference Track on Connected Cities and another on Enterprise & Hospitality Wireless Services

NEW: 6 Exclusive Workshops on:

Wi-Fi Monetization • Policy, Identify & Security • Wi-Fi Deployment Best Practices • Connected City Network Densification in the 5G Era • NGH for Carriers, Cities & Enterprise Segments



250
UNIQUE ORGANISATIONS

27
COUNTRIES

60%
ATTENDEES CXO AND
EXECUTIVE LEVEL

30%

ATTENDEES FROM OPERATORS

40%

ATTENDEES FROM TECHNOLOGY PROVIDERS

10%

ATTENDEES FROM
GOVERNMENTS, CITIES
& REGULATORS

THE NETWORKING



Drinks & Networking Reception



Coffee Lounges



WBA Accelerator



Networking Breaks



Innovation Lounge



Exhibition Floor

THE EVENT



2 Days of Working Group Sessions for WBA Members



WBA Industry Awards



2 Plenary Keynote Mornings



1 Day of Conference Tracks (Weds 15 Nov)



1 Day of Workshops (Thurs 16 Nov)

NEW YORK AT A GLANCE

The event is about Wi-Fi evolution in the 5G era, looking at wireless services in-home, outdoor, at work and leisure, from the perspective of:

End-to-end service enablement | Wi-Fi monetization strategies Customer experience in a convergence era | Connected cities roadmap

With consideration to policy, security, technology, strategy, and business models around each.

This is the only event you attend that will give you the ability to meet with WBA members and our wider executive network who are already engaged in programmes that are setting standards and best practices, solving business problems for service providers, driving improvements in end-user experience, and leading acceleration and adoption of technologies. The event allows you to learn as well as influence developments that will drive solutions to shape your short and long term business strategy.

| Solutions to shape your short and long term business strategy. | | | |
|--|---|--|--|
| MONDAY 13 TH NOVEMBER 2017 | TUESDAY 14 TH NOVEMBER 2017 | | |
| Member Working Sessions | MORNING Member Working Sessions | | |
| Member Working Sessions AF | Member Working Sessions | | |
| _ | EVENING WBA Board Dinner | | |
| CONFERENCE DAY 1 WEDNESDAY 15 TH NOVEMBER | CONFERENCE DAY 2 THURSDAY 16TH NOVEMBER | | |
| CHAIRMAN OPENING REMARKS | CO-CHAIRMAN'S OPENING REMARKS | | |
| CEO WELCOME ADDRESS | KEYNOTE 1 | | |
| KEYNOTE 1 | KEYNOTE 2 | | |
| KEYNOTE 2 | EXECUTIVE FIRESIDE CHAT | | |
| KEYNOTE 3 | #CREATEFUTURENOW WBA JUNIORS PANEL | | |
| COFFEE BREAK & INNOVATION STAGE DEMOS | COFFEE BREAK & INNOVATION STAGE DEMOS | | |
| KEYNOTE 4 | KEYNOTE 3 | | |
| KEYNOTE 5 | KEYNOTE 4 | | |
| KEYNOTE 6 | KEYNOTE 5 | | |
| WBA INDUSTRY AWARDS | EXECUTIVE PANEL | | |
| LUNCH & NETWORKING BREAK | LUNCH & NETWORKING BREAK | | |
| CABLE INDUSTRY CONNECTED CITY HOSPITALITY & TRACK ENTERPRISE WIRELESS SERVICES TRACK | WI-FI DENSIFICATION IN CITIES & ENTERPRISE MONETIZATION THE 5G ERA SEGMENTS | | |
| COFFEE BREAK | COFFEE BREAK | | |
| (CONTINUED) (CONTINUED) (CONTINUED) | POLICY, IDENTIFY WI-FI DEPLOYMENT CONNECTED CITY & SECURITY BEST PRACTICES | | |
| DRINKS & NETWORKING RECEPTION | WBA ACCELERATOR | | |



MEMBERS-ONLY WORKING SESSIONS 13TH & 14TH NOVEMBER

| TIME | Day 1 - Monday 13 th November |
|-------------|---|
| 8.00-9.00 | New Members Training |
| 9.00-10.00 | WBA Project Updates |
| 10.00-10.20 | Business Workgroup |
| 10:20-10:50 | Coffee-Break |
| 10.50-12.00 | Wi-Fi Calling End-to-End System Standardization |
| 12.00-12.30 | CTO Workgroup |
| 12.30-13.30 | Lunch |
| 13.30-14.30 | Testing & Interoperability Taskgroup |
| 14.30-15.40 | NGH Provisioning Standardization |
| 15.40-16.00 | Coffee-Break |
| 16.00-16.30 | Carrier Wireless Services Certification |
| 16.30-17.00 | Wi-Fi Deployment Guidelines |
| 17:00-18:00 | Roaming Workgroup (Sustainment) |

| TIME | Day 2 - Tuesday 14 th November |
|-------------|--|
| 8.30-9.00 | Board Presentations |
| 09.00-10.20 | 5G Work Stream (Wi-Fi and unlicensed wireless impact) |
| 10:20-10:50 | Coffee-Break |
| 10.50-12.00 | Connected City Blueprint Taskgroup |
| 12.00-12.30 | Market Workgroup |
| 12.30-13.30 | Lunch |
| 13.30-14.30 | Internet of Things (Roaming) |
| 14.30-15.40 | Wireless Security & Privacy |
| 15.40-16.00 | Coffee-Break |
| 16.00-17.00 | Policy Workgroup |
| 17:00-18:00 | Wi-Fi Monetization (Advertising) |

*Please note: Timings and topics are subject to change

Interested becoming a WBA Member and joining these sessions? Email events@wballiance.com

CONFERENCE PROGRAM DAY 1 15TH NOVEMBER

09.15 WBA Chairman Opening Remarks

09.30 Welcome Address

Wireless Service Enablement Towards 5G

09.45 Keynote 1 **10.00** Fireside Chat

10.45 Coffee Break

& Innovation Lounge



New Wi-Fi Monetization Strategies

11.30 Keynote 2

11.45 Keynote 3

12.00 Keynote 4

12.15



WBA INDUSTRY

Reveards

2017

CELEBRATING ECOSYSTEM EXCELLENCE



13.00 Lunch & Networking Break

Cable Industry Track

In-Home Broadband

14.00 KEYNOTE 14.15 PRESENTATION 14.30 PANEL DISCUSSION

Topics to be discussed include Improving Wi-Fi Coverage & Experience, and the SmartHome

Connected City Track

Broadband Planning

14.00 KEYNOTE **14.15** PRESENTATION

14.30 PANEL DISCUSSION

Topics to be discussed include Acceleration & Options for City Broadband; Requirements & Policy Mechanisms; Broadband Assets from Incumbents & Collaboration with City Authorities

Enterprise & Hospitality Wireless Services Track

Wireless Guest Experience for Hospitality

14.00 KEYNOTE 14.15 PRESENTATION 14.30 PANEL DISCUSSION

Topics to be discussed include The Ultimate Guest Experience – Smart Hotel/Venue; Services & Use Cases to Address; Data Interpretation to Enhance Guest Experience

Outdoor Wireless Deployment

15.00 PRESENTATION

15.15 PRESENTATION

15.30 COFFEE BREAK

16.00 PANEL DISCUSSION

Topics to be discussed include Improving Wi-Fi Coverage and Experience; Policy, Regulatory, Legal & Business Models; City & Utility Perspective

City Real Estate Management for Telecoms Networks

15.00 PRESENTATION

15.15 PRESENTATION

15.30 COFFEE BREAK

16.00 PANEL DISCUSSION

Topics to be discussed include Current Challenges & Industry Evolution; Legacy Infrastructure vs Next Gen Infrastructure (Network Evolution); Requirements & Policy Mechanism

Next-Gen Wi-Fi & Monetization

15.00 PRESENTATION

15.15 PRESENTATION

15.30 COFFEE BREAK **16.00** PANEL DISCUSSION

Topics to be discussed include: Next Gen Hotspot (NGH) & Monetization Models; Security, Interoperability, Roaming & Centralized Authentication; Increasing Customer Loyalty with Wi-Fi

Enterprise:

Managed Services Opportunities

16.30 PRESENTATION **16.45** PRESENTATION

17.00 PANEL DISCUSSION

Topics to be discussed include: Managed Wi-Fi for 5MB; Large/High-Density Venues – Neutral Host; CBRS Multefire – New Technologies & Business Models

City Wi-Fi Opportunities

16.30 PRESENTATION

16.45 PRESENTATION

17.00 PANEL DISCUSSION

Topics to be discussed include: Technologies for Security & Privacy; Interoperability & Roaming; Requirements & Monetization of City Wi-Fi; Wi-Fi to tackle Urban/City Digital Divide

Enterprise:

Wireless Connectivity

16.30 PRESENTATION

16.45 PRESENTATION

17.00 PANEL DISCUSSION

Topics to be discussed include: Wi-Fi, Small Cells, Strategy; Enhancing Connectivity at your Office; On-boarding & Managed Services

18.00 Drinks & Networking Reception



*Please note: Timings and topics are subject to change



CONFERENCE PROGRAM DAY 2 16TH NOVEMBER

09.00 WBA Co-Chairman Opening Remarks

09.15 WBA CEO Welcome Address

Customer Experience in a Converged Era

09.30 Keynote 1 09.45 Keynote 2 10.00 WBA Juniors Panel



Connected World for a Better Life

11.00 Keynote 4

11.15 Keynote 5

11.30 Keynote 6

12.00 Panel Discussion: Women in Tech - World Wi-Fi Day

12.45 Lunch & Networking Break

14.00 Workshop 1 Wi-Fi Monetization

- Wi-Fi Roaming
- Wi-Fi calling
- · LBS services over Wi-Fi

14.00 Workshop 2 Network Densification in the 5G Era

- 5G densification and technology roadmap for 5G
- Indoor private LTE use cases
- · IoT LPWAN on 5G

14.00 Workshop 3 NGH for Carriers, Cities, Enterprise Segments

- Case studies of NGH deployment at a wide level, by carriers like AT&T, Charter and cities like NYC and San Francisco
- Benefits of NGH deployment within the Hospitality/Enterprise sector; ability to monetize and offer new services
- NGH/Passpoint/Wi-Fi technology evolution

15.30 Coffee Break

16.00 Workshop 4 Policy, Identity & Security

- Understanding state of the art offerings to facilitate security and identity management
- Overview of the latest industry standardization bodies work on policy security and privacy
- Identifying policy interoperation gaps and working towards improvements of current mechanisms

16.00 Workshop 5Wi-Fi Deployment Best Practices

- Wi-Fi deployment best practices
- High-density Wi-Fi deployments and successful case studies
- Evolution of Wi-Fi networks in terms of SDN/NFV and cloud management

16.00 Workshop 6 Connected City

- Understand the best practices for City Wi-Fi
- Role of wireless technologies for backhaul
- Role of IoT for the connected city strategy

17.30 WBA Accelerator

WBA Accelerator is a dedicated session that allows start-up and scale-up companies to pitch their business ideas and propositions to a panel of industry specialists, an audience of (invited) investors and conference attendees.



BE INVOLVED IN THE WIRELESS GLOBAL CONGRESS: SPEAKING & SPONSORING

WHAT YOU WANT TO ACHIEVE

THE RIGHT PACKAGE FOR YOU

PROMOTE THOUGHT LEADERSHIP

PRINCIPAL SPONSORSHIP

Enjoy a Keynote slot on the main stage to share your vision and insights on industry trends and how your organisation is helping to shape them. You'll benefit from capturing the entire Wireless Global Congress audience in the morning. The Plenary sessions address the whole ecosystem so not only will you secure leadership positioning, you'll be speaking alongside the industry's top names.

PROMOTE SECTOR INSIGHTS OR SUBJECT EXPERTISE

CONFERENCE TRACK SPONSOR

Have a dedicated track within the main two-day Conference, where you can engage the industry and key speakers, influence the content, and co-host the track with WBA. You'll have the opportunity to brand it as a Conference within the main Congress. You'll have co-ownership with WBA, and together we'll create an independent asset, using the Wireless Global Congress and it's global outreach, marketing, network, and audience to promote the track to communicate to the wider industry. Co-hosting a Conference Track is great for positioning as a leader in showcasing the latest industry trends, being associated with top industry names, and engaging a new network to leverage and grow your own membership and subscribers. You'll also be able to have a panellist joining another Conference Track so your representation stretches across your Track and the other parallel sessions.

CONFERENCE TRACK PANEL SPONSOR

Get involved on stage as a Panellist in one of the Conference Tracks at the Congress. Share your thoughts with leading experts in a focused afternoon.

CONFERENCE TRACK KEYNOTE SPONSOR

Take a speaking slot in the Conference Track relevant to your business, with the opportunity to also join a panel after.

WORKSHOP

Use the Wireless Global Congress as your home for hosting a Workshop to allow the industry to gain a detailed understanding of specific industry mechanisms associated to the work you do. It's the perfect opportunity for you to use our show and its facilities, with your own private space for the Workshop, with access to the main Congress for Plenary sessions and networking afterwards so your Workshop attendees can share their thoughts and open dialogue and integrate their learning into real-time industry trends.

PURSUE BUSINESS DEVELOPMENT AND ON-SITE MEETINGS

MEETING ROOMS

Hire one of the on-site private Meeting Rooms so you can plan meetings during the event and enjoy your own space.

EXHIBITION BOOTH

Be part of our busy floor with an Exhibition Booth to share and market your Services live, share demos and info, and most importantly – meet the unrivalled audience for the Congress on-site to firm up new partnerships.

BE INVOLVED IN THE WIRELESS GLOBAL CONGRESS: SPEAKING & SPONSORING

WHAT YOU WANT TO ACHIEVE

BRAND AWARENESS AND MARKET POSITIONING

PROMOTE AND SHOWCASE INNOVATIONS

THE RIGHT PACKAGE FOR YOU

COFFEE LOUNGE SPONSOR

Want to meet the delegates over a coffee or drink and get on people's mind through a memorable experience? Host a Coffee Lounge where delegates will come to get their tea and coffee during the breaks in a cup with your name on it!

DRINKS RECEPTION SPONSOR

You can also be a Drinks & Networking Reception Sponsor where you can welcome delegates into the evening with customised cocktails and branding, to engage with you in a more relaxed setting after the first day of the event.

RED CARPET SPONSOR

Get your brand captured on an oversized backdrop against the Red Carpet and welcome delegates into the Drinks Reception. With VIP photography, you can have the Keynotes, and key industry names pictured on your backdrop – be the VIP host to welcome guests and use the opportunity to trigger dialogue over drinks as well as gaining valuable footage and photos for your PR.

INNOVATION LOUNGE SPONSOR

Be an Innovation Lounge Sponsor and hosting a demo station at the Wireless Global Congress – this stage on the Exhibition floor is your chance to showcase cutting edge launches and ideas. This is the creative and innovation hub of the Congress where the audience will see the next generation of ideas through short exciting demos of upcoming technology and applications of wireless.

GET YOUR TICKET

Go to wirelessglobalcongress.com to register

WBA MEMBERS

Passes in your Membership package will include complimentary access to:

- 2 Day Working Sessions
- 2 Day Full conference (all access)

NEW YORK SPECIAL!

NEW: Extra Member Passes at special rates for New York only. Normally \$1,495 – now only \$750

NEW: Buy extra 2 Day Working Session only **OR** 2 Day Conference only passes for **\$395** each!

NEW: Networking Pass now available!

EXTRA PASSES

| 2 Day Working Sessions | |
|-----------------------------|-------|
| & 2 Day Full Conference | \$750 |
| 2 Day Working Sessions only | \$395 |
| 2 Day Full Conference only | \$395 |
| Networking Pass | \$125 |

2 DAY WORKING SESSIONS PASS INCLUDES

(FOR WBA MEMBERS ONLY)

Working Sessions Networking Breaks

2 DAY FULL CONFERENCE PASS INCLUDES

ALL ACCESS

Plenary Keynotes All Conference Tracks All Workshops Exhibition

Innovation Stage
Networking Drinks Reception
Accelerator

NETWORKING PASS INCLUDES

LIMITED ACCESS

Exhibition Innovation Stage

Accelerator

Drinks & Networking Reception

NON-MEMBERS

Full Conference Pass \$1,995

Exclusive early bird rates available.

Go to: wirelessglobalcongress.com

WHO SHOULD SPONSOR

IoT DEVICE VENDORS

DEVICE & CHIPSET MANUFACTURERS

WEARABLES PROVIDERS

CLIENT & APP
DEVELOPERS

SYSTEM VENDORS

INFRASTRUCTURE VENDORS

TESTING HOUSES

INFRASTRUCTURE INTEGRATORS

ROAMING HUBS & PARTNERS HARDWARE MANUFACTURERS

NETWORK INTEGRATORS

INTERCONNECT PLAYERS

CONSULTANTS

Meet with industry experts from all parts of the Wireless ecosystem including: wireless broadband operators, suppliers, roaming partners, infrastructure, system vendors and device manufacturers.

Network with attendees including senior level decision makers from leading mobile and fixed line operators and leading technology companies including:

CEOs, CTOs, Heads of Network Planning, VP's of Alliance Partnerships, Heads of Roaming Partnerships & Wholesale, Heads of Technical Leader, Business Innovation and Senior City & Government Officials leading the vision for smart cities.

Evaluate technology and infrastructure offerings in the comprehensive exhibition.

Benefit from meaningful discussions with potential partners during scheduled 1-to-1 meetings.

Expand your outreach through our VIP Networking Management Service.



A MEMBER?

WHO WE ARE AND WHAT WE DO

Building on our heritage of NGH and carrier Wi-Fi, WBA drives and supports the adoption of wireless services needing coexistence and convergence of unlicensed and licensed networks across the entire public Wi-Fi ecosystem, including IoT, Big Data, Converged Services, Smart Cities, and 5G.

PROGRAMS

OBJECTIVES



CARRIER WI-FI SERVICES (includes Trials, Testing and Interoperability, Certification) Developing Wi-Fi & unlicensed wireless services to address the current and future needs of the customers



NEXT GENERATION WIRELESS (5G and unlicensed)

Accelerate Next Generation Wireless service opportunities across existing and new ecosystems towards 5G



CONNECTED CITIES AND INTERNET OF THINGS Driving the connected cities and IoT ecosystem through guidelines, best practices and development of public-private collaboration



POLICY, SPECTRUM & INDUSTRY ENGAGEMENT

Contributing to spectrum development and alignment across organizations worldwide, while driving industry engagement through events, executive sessions and regional Workshops

HIGHLIGHTS OF WBA'S WORK

- Connected Cities Blueprint
- Industry Report
- World Wi-Fi Day
- Chief Technology Officers (CTO) Group
- Dedicated Project Management Office
- Wireless Global Congress in USA and Europe
- Regional Vision Forums

2017 PROJECTS AND PROGRAMMES:

Become a member and participate in members-only programmes, projects and working groups.

PROJECTS INCLUDE:

- 1. Internet of Things (IoT) Interoperability & Roaming
- 2. 5G Role of Wi-Fi and unlicensed wireless (Interfaces & Evolution)
- 3. Unlicensed LTE Deployment Guidelines & Trial (LWA, LWIP, MulteFire)
- 4. Carrier Wireless Services Trial (NGH/HS2.0 baseline, QoS, Policy Interworking - ANDSF/HS2.0)
- 5. Wi-Fi Calling Guidelines & Deployment Standardization
- 6. Wi-Fi Deployment Guidelines
- 7. NGH Provisioning Standardization (inline, Online sign-up, AAA)
- 8. Security & Privacy over Wireless Networks
- 9. Wi-Fi Monetization & Advertising
- 10. LBS Services Standardization & Trial
- 11. Multi Network Connectivity Trial (Multi-x)

JOIN THE WORLD'S MOST **INFLUENTIAL WIRELESS ADVOCATE:**

Contact:

tiago@wballiance.com

WANT TO GET INVOLVED?

Be a General, Observer, or Group Member to use our exclusive collaboration tools and extranet to connect with a global community of 500+ industry experts to network, search and share information, intelligence and the resources that you need to influence and grow your business within the Wi-Fi ecosystem