



# WGC AMERICAS

JUN 10 – JUNE 13 2024

Wi-Fi Innovation:  
Connecting Our  
Digital World

DALLAS MARRIOTT DOWNTOWN. DALLAS, TX, USA.

#WGCAMERICAS | #wifirevolution | #lovewifi



# THANK YOU TO OUR SPONSORS



OpenRoaming™ Broker



OpenRoaming™ Hardware Partner



Event Partner









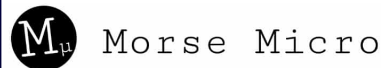




























**Tiago Rodrigues**  
Wireless Broadband Alliance



**Mike Finley**  
Boingo Wireless



**Dr. Sarper Gokturk**  
Airties



**Eric McLaughlin**  
Intel Corporation



**Matt MacPherson**  
Cisco



**JR Wilson**  
AT&T



**Dr. Derek Peterson**  
Boingo Wireless

Time	Presentation
9:00 AM (CT)	<b>Welcome address</b> Tiago Rodrigues, President & CEO, Wireless Broadband Alliance.
9:10 AM (CT)	<b>CONVERGENCE IN ACTION - Connecting North America's Largest Infrastructure Projects</b> Mike Finley, CEO, Boingo Wireless.
9:30 AM (CT)	<b>Managed Home Wi-Fi: Keys to Successful Integration</b> Dr. Sarper Gokturk, Vice President of Innovation, Airties.
9:50 AM (CT)	<b>Wi-Fi 7 and AI PC Connectivity Innovation</b> Eric McLaughlin, VP Client Computing Group & GM Wireless Solutions Group, Client Computing Group, Intel Corporation.
10:10 AM (CT)	<b>Future Wireless – New Technologies for the Next Generation of Applications</b> Matt MacPherson, Wireless CTO, Cisco.
10:30 AM (CT)	<b>Operator Panel</b> JR Wilson, Chairman, Wireless Broadband Alliance; Vice President, Tower Strategy and Roaming, AT&T Services; Dr. Derek Peterson, Co-Chairman, Wireless Broadband Alliance; CTO, Boingo Wireless.
10:50 AM (CT)	<b>COFFEE &amp; NETWORKING</b>



# Tiago Rodrigues

President & CEO, Wireless Broadband Alliance

## Welcome address



# Wireless Global Congress Americas, Dallas. June 10-13

Tiago Rodrigues  
WBA President and CEO

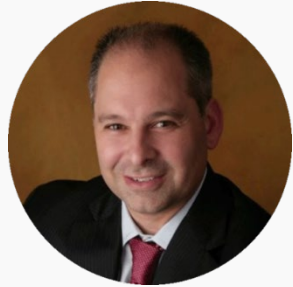
# WELCOME TO NEW MEMBERS



# THANK YOU



Big **Thank You** to AT&T Team for Hosting the Members Working Sessions,  
Board Meeting at setting up OpenRoaming at AT&T Headquarters



JR Wilson



Melody Eclavea



Erinn Hall



# AT&T



Jim Sturges



Kevin Franzen

## **And:**

Craig Lanning  
Chris Talley  
Eric Baldomero  
Julie Overman

Ryan Everhart  
Tim Tweedle  
Terri Scheele  
Tony Ward

**.. Many more..**



# ENJOY OPENROAMING IN DALLAS

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Enjoy OpenRoaming at  
Marriot Downtown Dallas

Thank you to Marriott Team and Single Digits

Go to:

[www.wballiance.com/openroaming/profile-signup/](http://www.wballiance.com/openroaming/profile-signup/)

download a profile and benefit from automatic and secure Wi-Fi



**Install Once for  
Seamless Access!**



**Scan the QR code to download your  
OpenRoaming™ profile**

## “SEAMLESS AND INTEROPERABLE WI-FI SERVICES”

**OpenRoaming-Passpoint  
for Guest Wi-Fi**

**Convergence & Coexistence  
of Wi-Fi and Cellular**

**Next Generation  
Wireless Networks**

ESTABLISHED  
IN 2003

200+ MEMBERSHIP  
COMMUNITY

PROJECTS &  
PROGRAMS

3 ANNUAL  
EVENTS









PROMOTION &  
GO-TO-MARKET

THOUGHT LEADERSHIP  
& MARKET RESEARCH



# 2024 PROGRAMS & PROJECTS

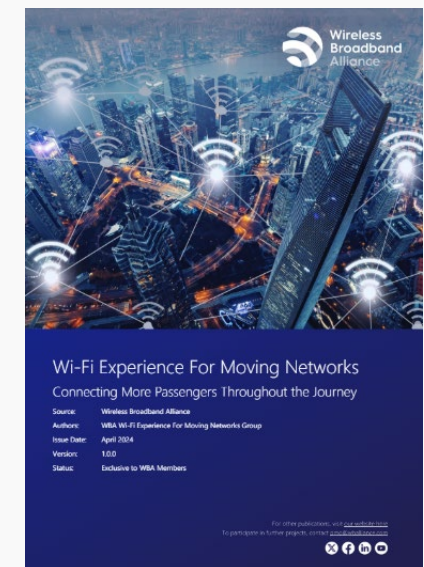
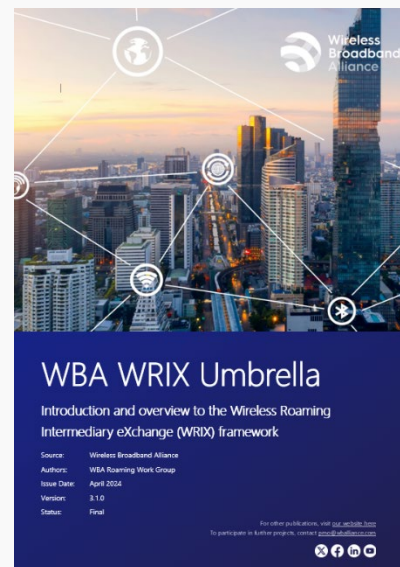
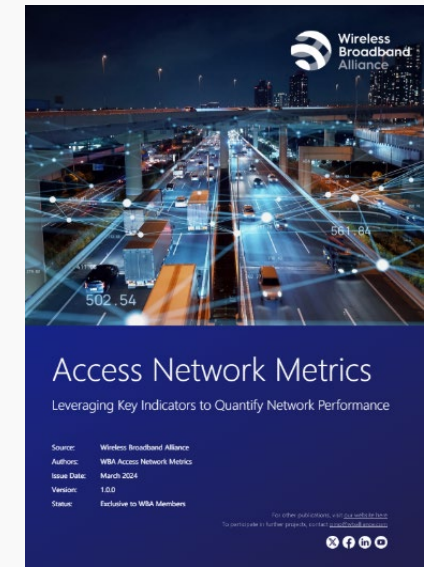


 <b>5G</b> Work Group	 <b>IoT</b> Work Group	 <b>NextGen</b> Work Group	 <b>Roaming</b> Work Group	 <b>OpenRoaming</b> Work Group	 <b>Testing &amp; Interoperability</b> Work Group
Private & 5G Wi-Fi Convergence	IoT & Smart Home	Wi-Fi 7	RADIUS Accounting Assurance	Federated Onboarding Service for OpenRoaming	Access Network Metrics
Mission Critical & Emergency Services	Wi-Fi HaLow for IoT Applications	Wi-Fi Experience for Moving Networks	Wi-Fi Security Guidelines	OpenRoaming for Private LTE/5G	E2E Wi-Fi QoS & L4S
Enterprise Security for Private 5G Networks	Wi-Fi Sensing	Operator Managed Wi-Fi		OpenRoaming for IoT & FIDO Device Onboarding	Wi-Fi User & Device Identification
		AI/ML for Wi-Fi			WBA Tools & Testing Platforms
 <b>Policy &amp; Regulatory Affairs</b> Work Group			 <b>Market</b> Work Group		

# 2024 DELIVERABLES



1. Wi-Fi HaLow For IoT Applications
2. Signaling Location Information in RADIUS
3. RADIUS Accounting Assurance
4. End-to-End Wi-Fi QoS
5. Access Network QoS Metrics
6. WRIX Standards for Wi-Fi Roaming Update
7. OpenRoaming PKI Guidelines
8. Federated Onboarding Service for OpenRoaming
9. Venue Requirements for User Engagement
10. Wi-Fi Experience for Moving Networks
11. Private 5G & Wi-Fi Convergence
12. OpenRoaming and FIDO Device Onboarding (FDO)



## Evolve OpenRoaming-Passpoint for IoT

- IoT Credential Provisioning with OpenRoaming-Passpoint
- WBA-FIDO Alliance Collaboration
- OpenRoaming and FIDO Device Onboarding (FDO) specification

WBA Github update for Raspberry Pi for testing  
<https://github.com/wireless-broadband-alliance/openroaming-config/blob/main/rpi-passpoint>

# OPENROAMING PROFILE



Federated Onboarding Service (FOS Group) deliverable - Portal for OpenRoaming credential download

The screenshot shows the OpenRoaming Provisioning Service portal. On the left, a dark blue banner contains the OpenRoaming logo and a welcome message. On the right, a white panel features the Wireless Broadband Alliance logo, a heading about downloading a profile, a paragraph about device compatibility, a section for obtaining a profile with two buttons ("Create Account" and "Login Here"), and a disclaimer at the bottom.

**OPENROAMING™**

**Welcome to OpenRoaming Provisioning Service**

This portal allows you to download and install an OpenRoaming profile tailored to your device, allowing you to connect automatically to OpenRoaming Wi-Fi networks across the world.

Should you have any questions or require assistance, please contact us at [openroaming@wballiance.com](mailto:openroaming@wballiance.com)

**Wireless Broadband Alliance**

**Download and install an OpenRoaming profile tailored to your device, as part of the WBA OpenRoaming demo program.**

WBA's profiles are proven to work across a broad range of devices, including iOS, Android, macOS, and Windows, ensuring optimal compatibility.

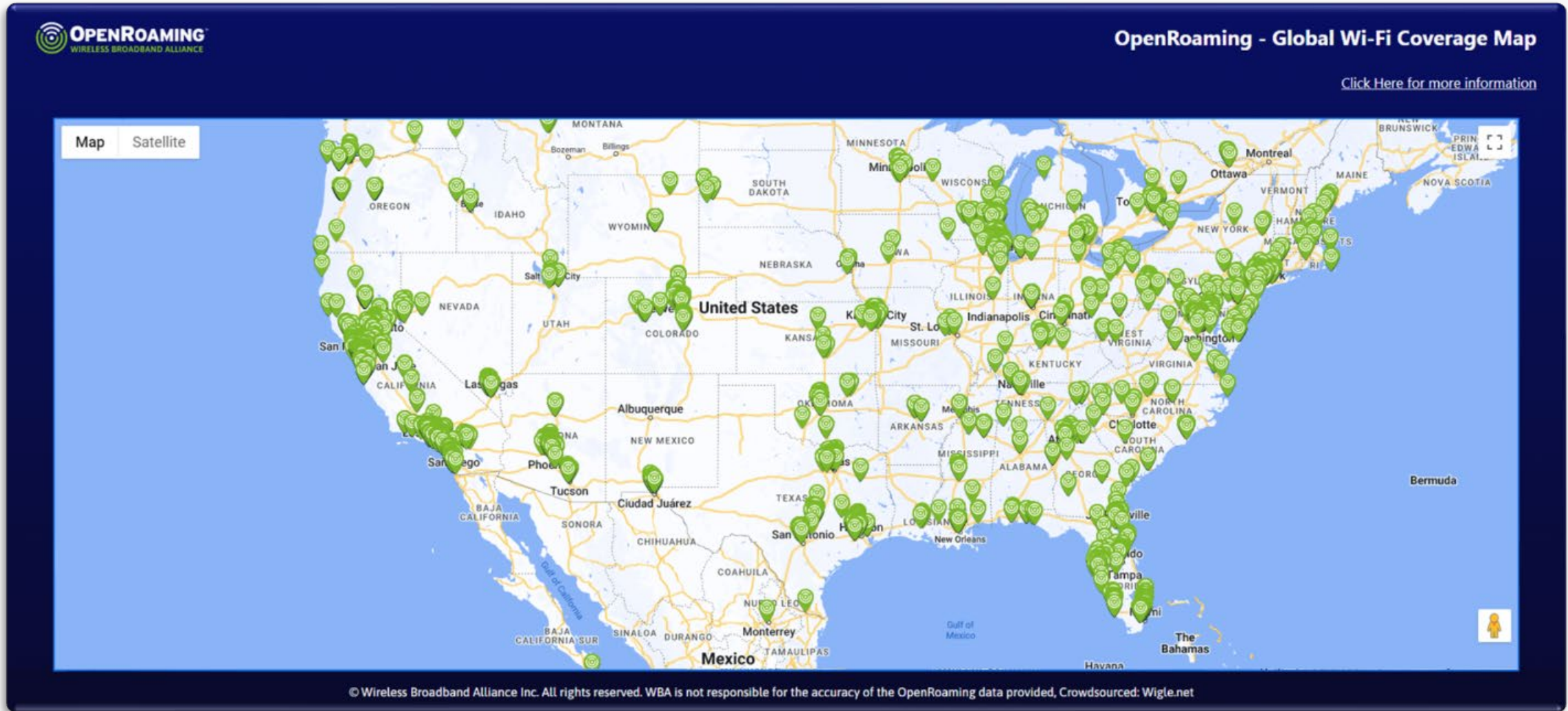
**Obtain Your Profile:**  
To get started, select one of the following authentication methods:

[Create Account](#) [Login Here](#)

The profiles generated here are intended for demonstration and WBA event purposes. For more detailed information about the OpenRoaming technology, visit [www.openroaming.org](http://www.openroaming.org)

<https://connect.openroaming.org>

# OPENROAMING MAP



<https://wballiance.com/openroamingmaps/>

# BE PART OF WBA



## “SEAMLESS AND INTEROPERABLE WI-FI SERVICES”

**OpenRoaming-Passpoint  
in Public-Guest Wi-Fi**

**Convergence & Coexistence  
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**Next Generation  
Wireless Networks**

## JOIN WBA AND BE PART OF THIS REVOLUTION

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GO-TO-MARKET

THOUGHT LEADERSHIP  
& MARKET RESEARCH





I ❤️  
WI-FI



Mike Finley

CEO, Boingo Wireless

**CONVERGENCE IN ACTION**  
Connecting North America's  
Largest Infrastructure Projects





**CONVERGENCE IN ACTION**

# Connecting North America's Largest Infrastructure Projects

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WBA Wireless Global Congress

June 12, 2024

# Connectivity is the Backbone of Modern Transportation

”The integration of 5G/LTE technologies into the transportation ecosystem marks a paradigm shift in how our world moves. It’s no longer just about reaching from point A to point B; it’s about how efficiently, safely and intelligently we can achieve that transit.”

- 5G and Smart Transportation Report by TeckNexus

**70%**

of New York commuters use email/SMS/IM during their commute

**79%**

of New York commuters rely on travel-related apps to plan their commute

**75%**

of New York commuters access the internet via smartphone

**1.6**

hours is the average time New Yorkers spend commuting each day

<https://tecknexus.com/5gresearch/5g-in-smart-transportation/>

<https://mb.cision.com/Public/15448/2245329/bd73b23bdb92cee9.pdf>

# Grand Central Madison

## Modernizing the busiest passenger train line in North America

- One of the largest transportation infrastructure projects to be completed in the United States.
- Largest construction project ever undertaken by the MTA - \$11.1 billion.
- Features 10+ miles of new tracks and a new terminal 18 stories beneath Grand Central – Grand Central Madison.
- Estimated to serve 162K customers each day.
- Boingo neutral host 5G and Wi-Fi delivers connectivity throughout station and on the tracks.

# Boingo Behind the Scenes

**100+**

miles  
of cable

**100s**

of APs

**3** MILLION

square feet  
of networking

## JAMAICA STATION

Fourth-busiest rail station in North America

Weekday riders exceeds 200,000

Boingo converged 5G & Wi-Fi networks modernize this 100+ year old station

Riders can use mobile tickets, stream entertainment and stay connected to work while in transit

# 18 MILES

Coverage of Boingo's between Atlantic Terminal and Jamaica Station.

## ATLANTIC TERMINAL

Long Island Rail Road's third largest terminal. First opened in 1877.

Vital connection point for commuters

Boingo neutral host 5G and Wi-Fi delivers connectivity throughout station and on the tracks

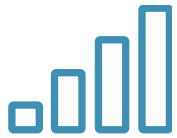
Connectivity enables TrainTime app access for up-to-the-minute information on train schedules and platform changes.



# Leading Through Convergence

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Meeting data demands and seamlessly supporting a vast diversity of devices and services.



## Carrier cellular network

Improve cell service, eliminate dead zones and boost signal strength for all wireless carriers with distributed antenna system (DAS), small cell and tower solutions.



## Private 5G network

From point-of-sale systems and fleet diagnostics to smart utilities, power IoT and critical devices with a dedicated, segmented network.



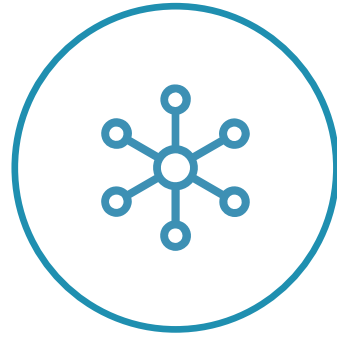
## Enterprise Wi-Fi

Provide riders and staff with super-fast connectivity for mobile apps, streaming and internet browsing.

# Realizing the WBA Vision



Seamless,  
secure and  
interoperable  
connectivity



Collaboration among  
carriers, service  
providers, technology  
companies, cities  
and enterprises



Advocacy,  
trials and  
certifications



Eye on  
the future

# THANK YOU

Mike Finley  
CEO, Boingo Wireless





Dr. Sarper Gokturk

Vice President Innovation, Airties

## Managed Home Wi-Fi: Keys to Successful Integration



# Managed Home Wi-Fi

## Keys to Successful Integration

Dr. Sarper Gokturk, VP of Innovation



# Airties - Who We Are

With 20 years of Wi-Fi expertise, Airties is the trusted partner of broadband operators worldwide

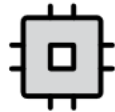
## Driving principles



**Broadband operator focus:** We focus solely on the ISP segment, helping them improve consumer satisfaction and monetize VAS



**Industry standards:** Our portfolio is based on recognized standards; Wi-Fi EasyMesh™, Wi-Fi Alliance, RDK, Wireless Broadband Alliance and prpl Foundation



**Hardware agnostic:** Airties software can be ported onto any gateway or STB – already integrated on approximately 120 CPE platforms from all major OEMs



**Open API approach:** We integrate with strategic partners to deliver a full range of connected home services



**Privacy first:** We manage the home Wi-Fi experience in compliance with strictest data privacy regulations

 **1.2B**

Devices managed to date by Airties Cloud

 **20**

Years perfecting Wi-Fi technologies

 **120 ~**

Different CPE platforms integrated

 **40+**

Wi-Fi related patents

 **400+**

Employees of 20 nationalities

 **80%**

Employees in R&D

 **HQ**

in **Paris / France**  
Board/Sales/Marketing

**Backed**

by Providence Private Equity Partners

# Vast experience in 3<sup>rd</sup> party platform integration

Standard architecture and close partnerships mean faster and smoother rollouts

More than **120+** OEM product integrations

AT&T

COMMSCOPE<sup>®</sup>  
ALTRAN  
NOKIA  
HUMAX

\* 6+ platforms

RDK

altice

ubee

SAGEMCOM

\* 5 platforms

vodafone

vantiva  
Pushing the edge

SERCOM

COMMSCOPE<sup>®</sup>  
SAGEMCOM

\* 15+ platforms

EasyMesh™

RDK

Deutsche Telekom

vantiva  
Pushing the edge

arcadyan

SAGEMCOM

\* 5+ platforms

EasyMesh™

proximus

vantiva  
Pushing the edge

SAGEMCOM

\* 10 platforms

COX

vantiva  
Pushing the edge

\*CBRv2 RGW  
\*Air 4980

SKY

\* 9 platforms

Telia Company

vantiva  
Pushing the edge

SAGEMCOM

\* 5+ platforms

EasyMesh™

Telstra

vantiva  
Pushing the edge

arcadyan

\* 12 platforms

EasyMesh™

bouygues TELECOM

SAGEMCOM

\* 4+ platforms

Deployments with all major Wi-Fi chipsets

Qualcomm

MEDIATEK

BROADCOM

Advanced engagement with leading Wi-Fi 7 chipset vendors  
Integration of EasyMesh™ stack & extensions  
Validation using Airties ORBIT test infrastructure  
Distribution as part of standard chipset vendor SDK

Quantenna

REALTEK

Celeno

ON

RENESAS

intel

MAXLINEAR

# Airties Portfolio is Founded on Industry Standards

Accelerates time-to-market and innovation



## Operator-Managed Wi-Fi

Airties leads the WBA workgroups on **Operator Managed Wi-Fi reference architecture** and **End to End QoS**

Wi-Fi EasyMesh™ as well as TR-369 / USP are central to this architecture



## EasyMesh™

Airties supports the adoption and evolution of **Wi-Fi EasyMesh™**, also working with the WFA for extensions to **Data Elements**

Airties **pre-integrates** and validates EasyMesh™ support with OEMs and chipset vendors



## Broadband

Airties contributed and maintains the open-source EasyMesh™ controller component in **RDK-B**

**prplOS** has emerged as an alternative CPE middleware option to RDK

Airties is contributing to a new set of common **northbound APIs** for both RDK and prpl

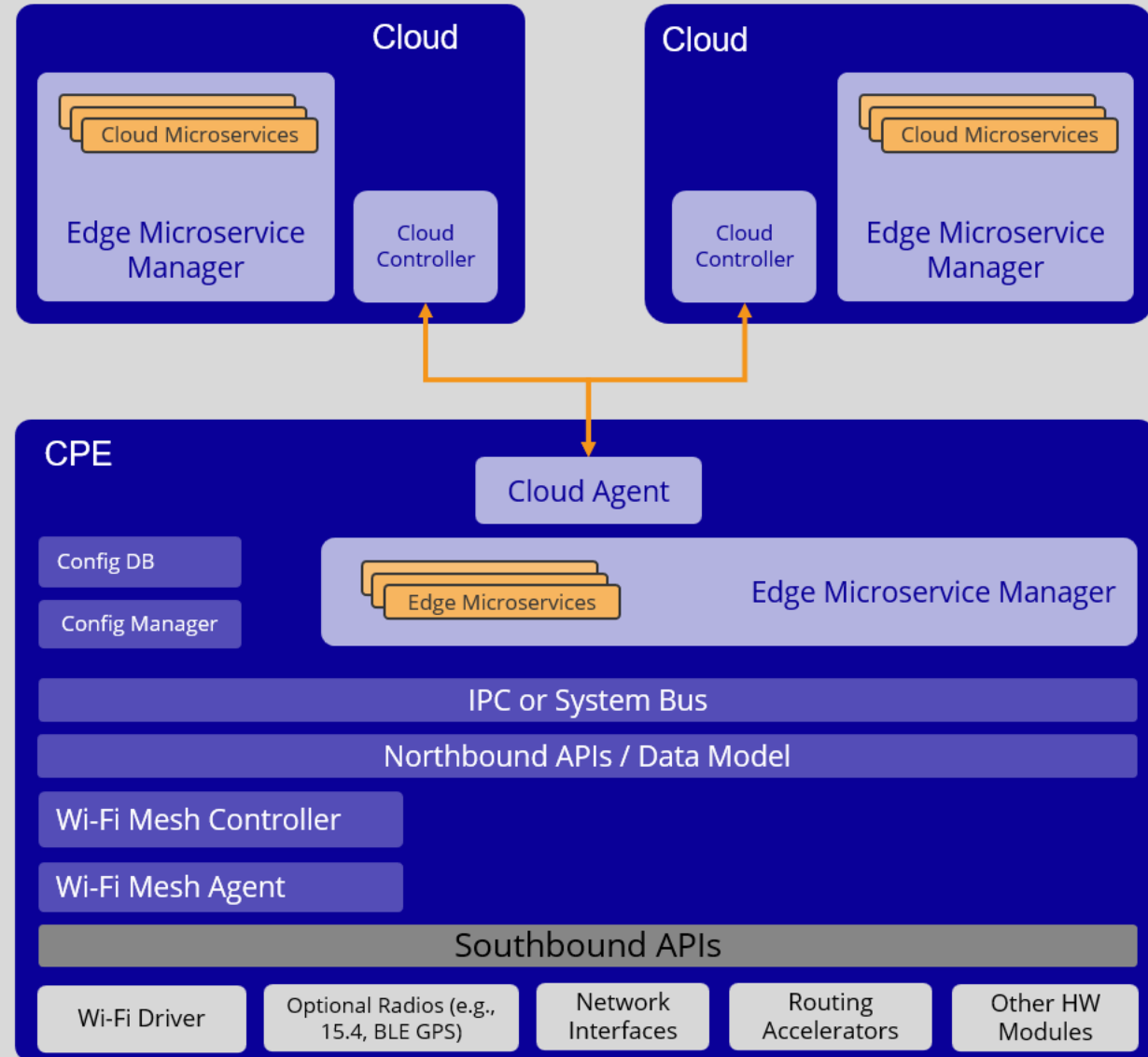




# WBA OMWi

## Operator Managed Wi-Fi Reference Architecture

- Industry standards-based components and functions, e.g., TR-181, TR-369 (USP), WFA EasyMesh, WFA Data Elements.
- Common standardized components allow for modular architecture
- Reduced integration cost and effort, accelerating time-to-market
- Facilitates quick and easy deployment and maintenance of innovative value-add services
- Exemplary implementations available by prpl and RDK-B



# WBA OMWi

## Accelerates time-to-market and innovation

- Remote management capabilities enabling pro-active and reactive troubleshooting
- Easy installation and maintenance
- Future-proof architecture to embrace both old and new Wi-Fi technologies and protocols
- Remote data collection and management capabilities as enablers for data-hungry AI-driven value-add services
- Liaison and collaboration with WFA and BBF

Management

Remote visibility and management of home deployments

Operation

Channel management and interference avoidance, traffic prioritization, etc.

Configuration

SSID, security mode, client device onboarding, etc.

Installation

Setup of home network with a standalone Gateway, or a Gateway with Mesh Extenders, etc.

Industry Standards

Ensure compliance with existing and future-proof Wi-Fi technologies and protocols



# OMWi – What's next?

## Reference Architecture for Operator Managed Wi-Fi



### Phase 1

First release of the OMWi Reference Architecture whitepaper

OMWi demo at WGA Americas meeting at Las Vegas



### Phase 2

Extension of the OMWi features and new Wi-Fi standards and protocols

Simplification of the architecture embracing global open-source implementers



**Whitepaper v2.0 will be released this year**



### Phase 3

Additional features, such as OpenRoaming, AFC.

Testing and Certification for common standards-based components and functionalities

Whitepaper v3.0 release

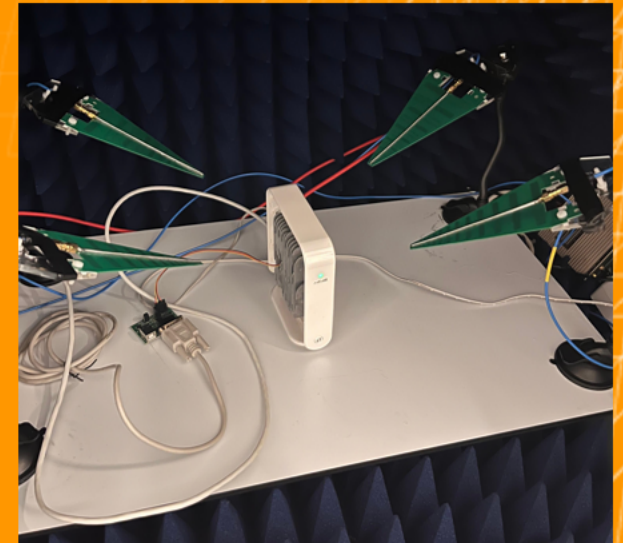


# Airties Orbit

## Automated Data Verification Tool for measurability and repeatability



- Reduces validation timelines for integration projects
- An automated edge data verification tool using state-of-the-art Wi-Fi equipment
- Airties Orbit allows pre-validation of test data, **ensuring all parties of the integration project are in sync**
  - Reduces data verification to 3 days
  - Easily customized for any hardware platform
  - Supports Wi-Fi 6 | 6E | 7, dual-band & tri-band gateways and extenders
  - Standardized test plans with automatic report generation
- Airties Orbit frees up resources for innovation and has already been adopted by chipset partners, OEMs and service providers



# Benefits of Airties Orbit

Advantages for  
OEMs, chipset  
manufacturers, and  
broadband service  
providers

High accuracy,  
avoiding manual  
execution errors

Allows self-  
certification for ISPs  
Compatible with open-  
source RDK or prpl  
architecture

Easy reproduction of  
issues to pin-point  
source

Simplifies new firmware  
updates

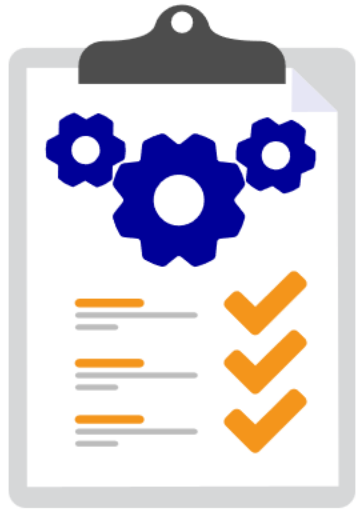


Remote data  
verification  
7 times faster vs.  
manual



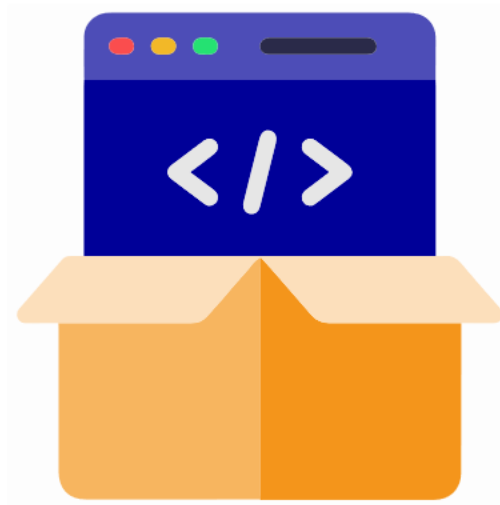
# What is it we all need?

Simplification, time-to-market & innovation



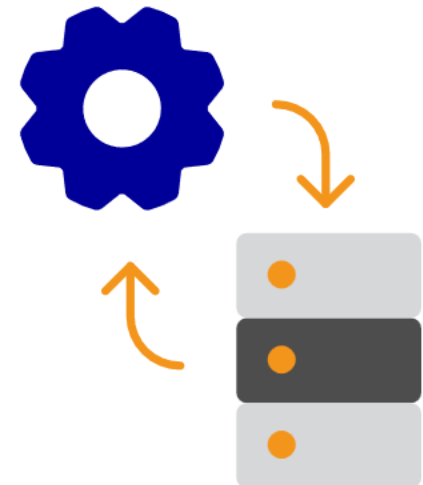
## Standards-Based

Interoperability  
Easy to remake



## Open-Source SW

Community /  
Collaboration



## Applications & Data

Services /  
Innovation





**Thank You**

Come see our demos at table #7





## Eric McLaughlin

Vice President, Client Computing Group, General Manager,  
Wireless Solutions Group, Intel Corporation.

# Wi-Fi 7 and AI PC Connectivity Innovation



Wireless Broadband Alliance: WGC Americas 2024

# Wi-Fi 7 & AI PC Connectivity Innovation

Eric A. McLaughlin

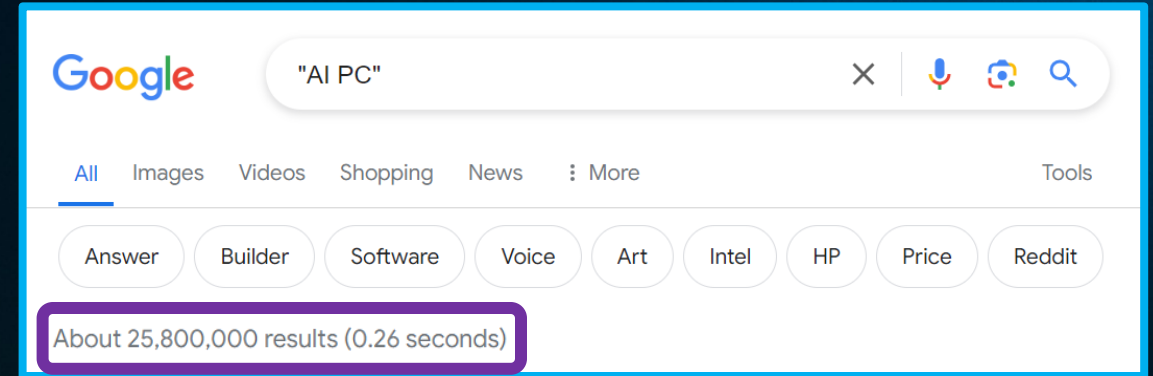
Vice President, Client Computing Group  
General Manager, Wireless Solutions Group

June 12, 2024

# Welcome to the AI PC Era!

## AI PC Experiences

- Local AI PC  
Data / Hardware / Software
- Private / Confidential  
Data Protection

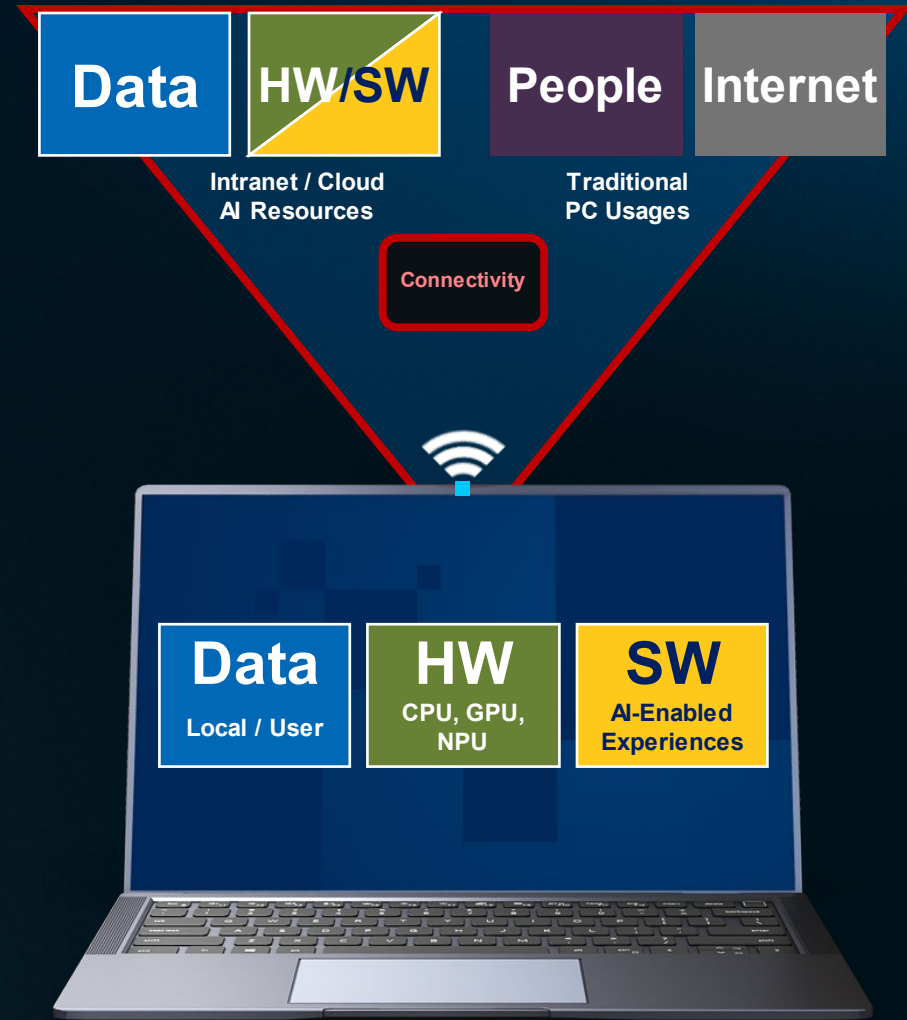


# Connectivity is Essential for AI PCs

## AI PCs enable...

- Local AI - PC processing & acceleration
- Hybrid AI - External data & AI resources
- Traditional connected PC usages

The right connectivity solution is required



# Premium Connectivity - Improves AI PC Experiences

Data Type	Real-Time/Bursty Data Processing	Smooth/Continuous Data Processing	Cloud/Networked Data Processing	Large Dataset Processing
<b>Workload Examples</b>	Interactive AI Media/Gaming AI-Enhanced Video Collaboration AI-Voice Recognition/Translation	AI-Enhanced AR/VR/XR High-Definition AI Media Live Video Analysis	Complex Media Editing Advanced 3D Modeling	AI Models, Predictive Analytics Cybersecurity/Healthcare AI Engineering/Aerospace AI Business/Financial/Operations AI
<b>Poor Connectivity</b>	<b>AI Computation Errors; Potential Data Loss; Laggy/Glitchy Experiences</b>			
<b>Premium Connectivity</b>	<b>Low Latency/High Reliability; Accurate/Responsive Output; Smooth/Immersive Experiences</b>			

# Premium Connectivity for AI PCs

Hybrid AI PC experiences can involve...

- Massive data sets, data streams, and high-definition files
- Complex, real-time computations
- Need for consistent, near-instantaneous data access

Connectivity transports data in/out of the platform

**① Premium Connectivity - Delivers the performance needed for great AI experiences**  
(Extreme high speed, low latency, and deterministic reliability)

Example: Intel® Wi-Fi 7 (5 Gig)

- Up to 5 Gbps max data rates
- Up to 60% lower latency vs. typical Wi-Fi 6
- Multi-link operation reliability



# Connectivity Generates Lots of Client/Network Data

② **Data - Intel® Wireless Solutions can capture & share connectivity and other actionable real-time platform information**

## Examples:

- Network environment
- Configurations/settings
- Connection details/metrics
- Application/workload traffic details
- And more...



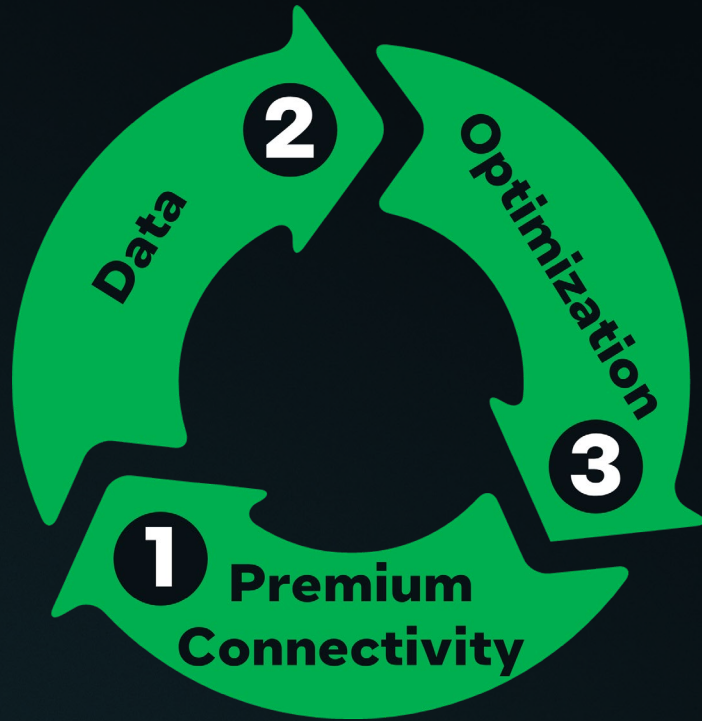
# Connectivity Performance Optimization

## ③ Optimization - AI-based connectivity software can improve client and network performance based on real-time data insights

- Client: Intel® Killer™ Networking Software & Intel® Connectivity Performance Suite
- 3<sup>rd</sup> Party: Intel® Connectivity Analytics Program



# AI PC & Intel® Wi-Fi 7 (5 Gig): A Positive Feedback Loop



Intel is positioned to help accelerate the AI PC transition

- Platform/connectivity: leadership, synergies, innovations
- Influence/engagements: industry, OEMs, developers, partners





# Future: Connectivity-Powered AI Experiences

Wireless Human Presence Detection  
& Secure Authentication



## AI PC



Wi-Fi Sensing & Peer-to-Peer sharing  
are just the beginning

Wireless Health Monitoring  
Real-time Telemedicine



High-precision Wireless  
Gesture Recognition & Directionality



Adaptable AI Thunderbolt™  
Wired Docking & Devices



Contextual awareness and AI will define an inflection point  
in connectivity capabilities beyond communications

# Closing Thoughts

- We're excited about the potential global impact of AI PCs
- AI experiences will rely on multiple sources of data/processing and great connectivity
- The future of connectivity will evolve with context-aware AI experiences
- Industry and ecosystem collaboration is needed for continued AI innovation
- The efforts of the WBA AI/ML workgroup will be critical

Let's continue to work together  
to help accelerate the ramp of Wi-Fi 7 and AI PCs

# THANK YOU!

For more information, please visit:  
[www.intel.com/wireless](http://www.intel.com/wireless), [www.intel.com/ica-program](http://www.intel.com/ica-program)

# Notices & Disclaimers

6 GHz laptop functionality requires Intel® Wi-Fi 6E/7 products, Wi-Fi 6E/7 APs/Routers/Gateways, and Operating System support, along with country-specific 6 GHz spectrum allocation for non-licensed use and associated regional regulatory approvals. 6 GHz may not be available in some countries.

While Wi-Fi 7 is backward compatible with previous generations, new Wi-Fi 7 features require PCs configured with Intel Wi-Fi 7 solutions, PC OEM enabling, operating system support, and use with appropriate Wi-Fi 7 routers/APs/gateways.

Wi-Fi 7 products can access 320 MHz channels in 6 GHz and new 160 MHz channel combinations in both 5 and 6 GHz with new Multi-Resource Unit Puncturing capabilities.

Based on IEEE 802.11be draft specification, the maximum theoretical data rates for 2-stream devices that support 320 MHz channels and 4K QAM is 5.8 Gbps.

Intel engineering simulations of congested network environments indicate major latency reduction is possible with new Wi-Fi 7 Multi-Link Operation capabilities.

Intel is committed to protecting individual's privacy. For additional information, please refer to [Intel's Privacy Notice](#).

All product plans and roadmaps are subject to change without notice.

Statements in this document that refer to future plans or expectations are forward-looking statements. These statements are based on current expectations and involve many risks and uncertainties that could cause actual results to differ materially from those expressed or implied in such statements. For more information on the factors that could cause actual results to differ materially, see our most recent earnings release and SEC filings at [www.intc.com](http://www.intc.com).

For additional details, please visit [www.intel.com/performance-wireless](http://www.intel.com/performance-wireless)

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No product or component can be absolutely secure.

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intel®



Matt MacPherson

CTO Wireless, Cisco.

**Future Wireless.  
New Technologies for the Next  
Generation of Applications.**



# Future Wireless

New technologies for the next generation of applications

WBA Wireless Global Congress

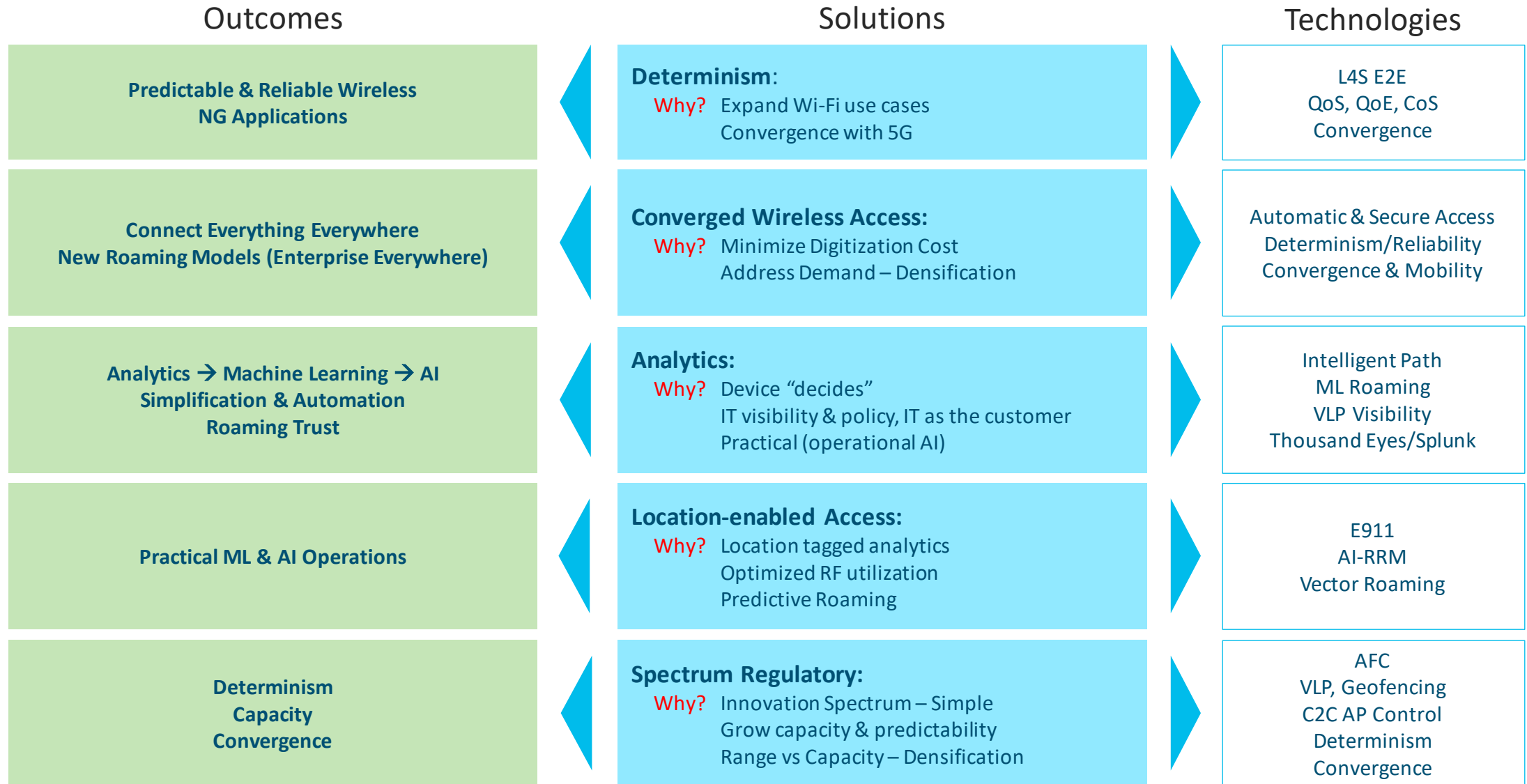
Matt MacPherson

Wireless CTO, Cisco

June 2024

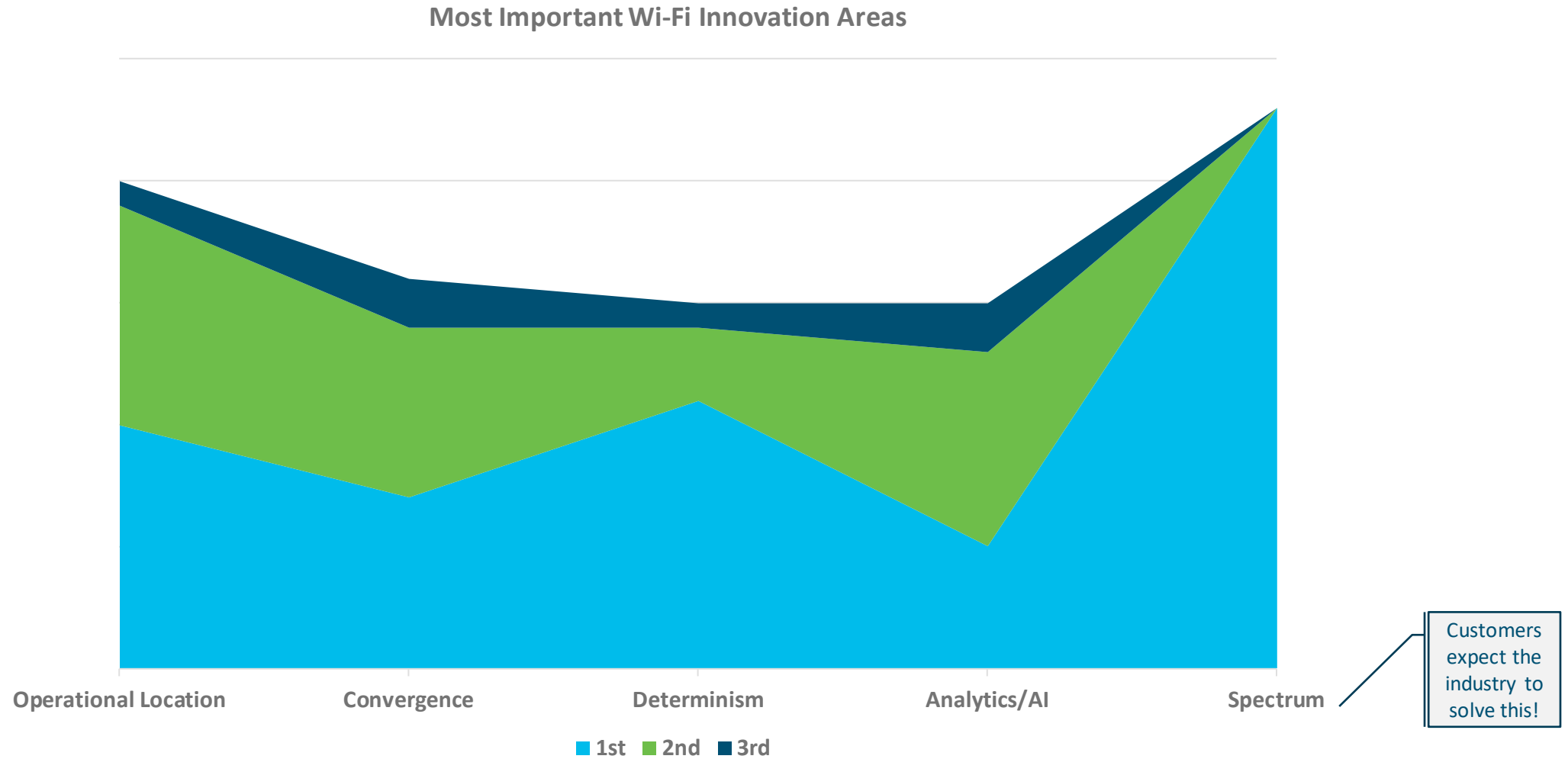


# The mind of a Wireless CTO



\*EE – Enterprise Everywhere

# ...and customers say...





Can we achieve...

# Deterministic Wi-Fi??

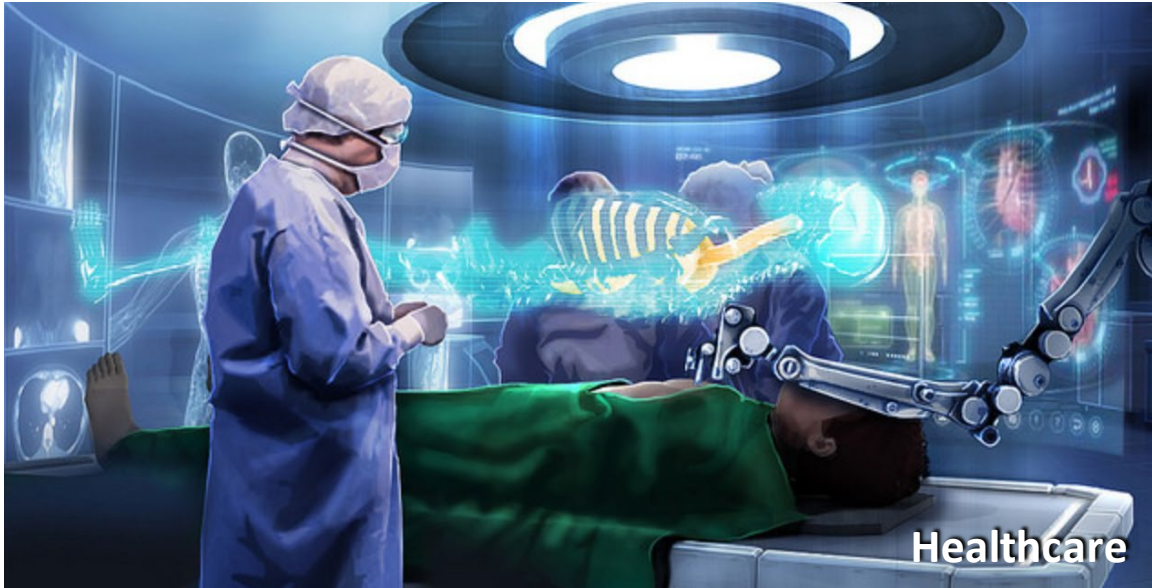
QoS (OCE QoS Mgnt, L4S)

Wi-Fi 7/8 (SLAW, MLO, Puncturing)



# Deterministic Mission Critical Wireless

High Bandwidth, Low Latency at Scale



Healthcare



Robotics



Financial



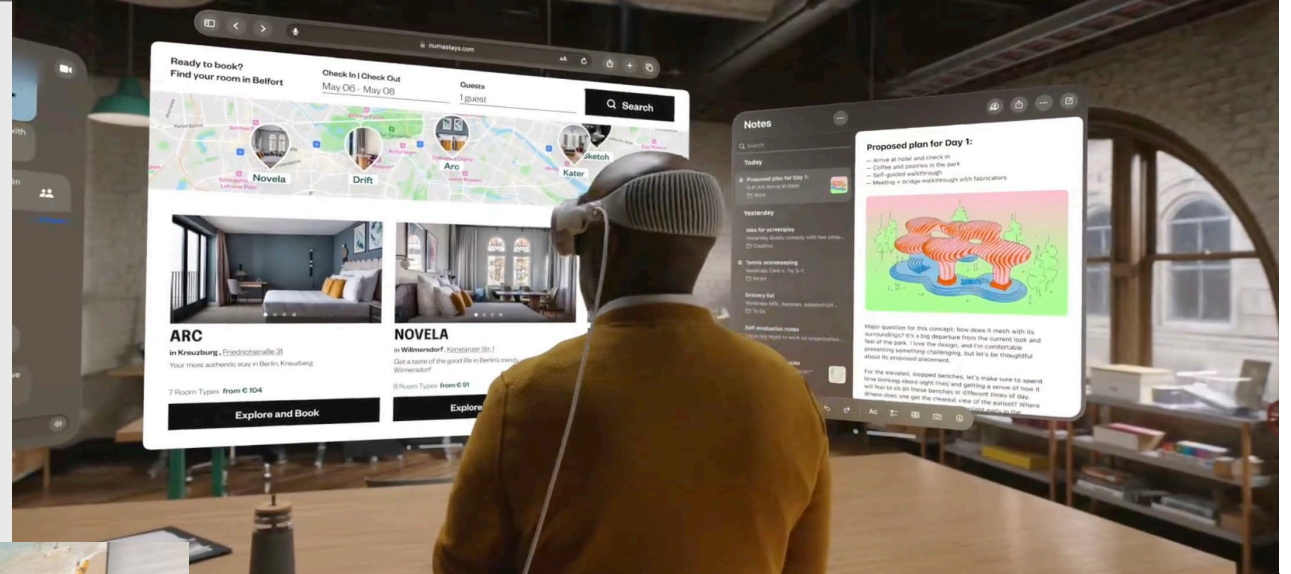
Safety

# Determinism in the Enterprise

Apple Vision Pro™



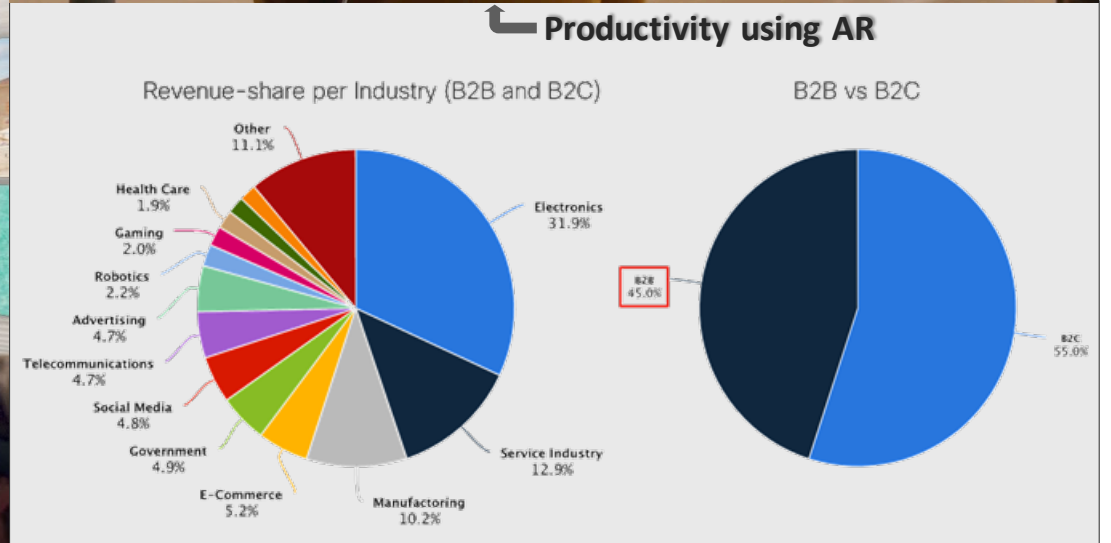
Education



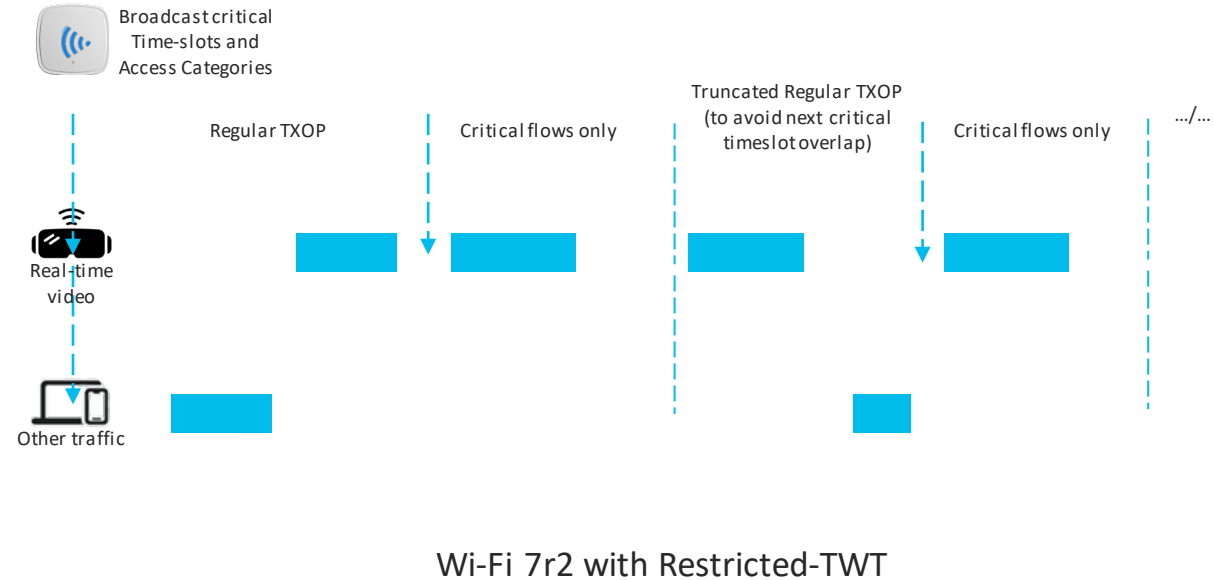
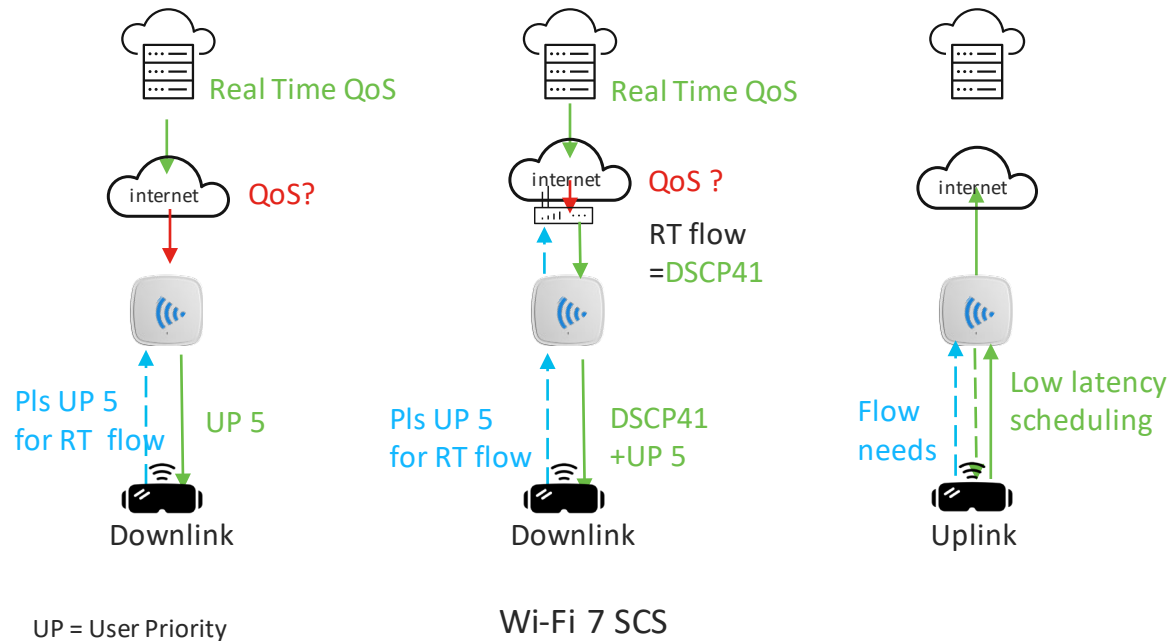
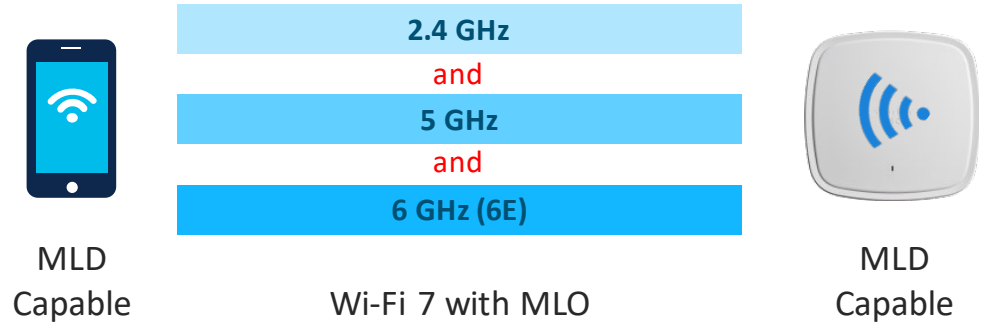
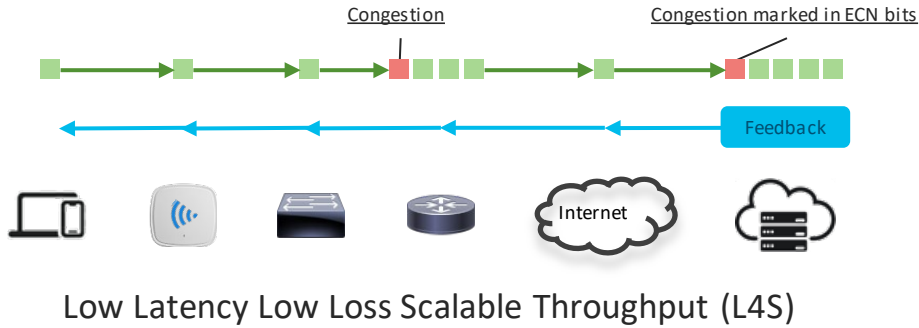
Collaboration using MR ↗



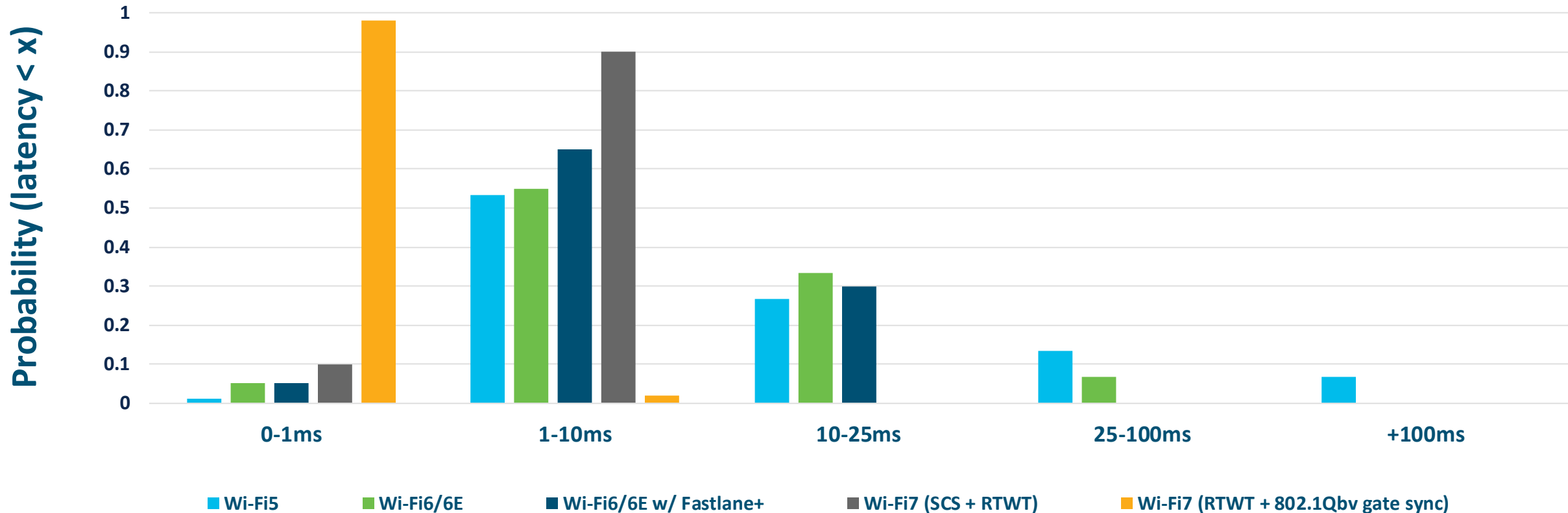
Productivity using AR ↖



# Key technologies that enable determinism



# Path to Deterministic Latency & High Reliability



**Bounded Latency – even in high-traffic scenarios!**

Can we achieve...  
**Convergence??**

QoS (OCE QoS Mgnt, L4S)  
Wi-Fi 7/8 (SLAW, MLO, Puncturing)

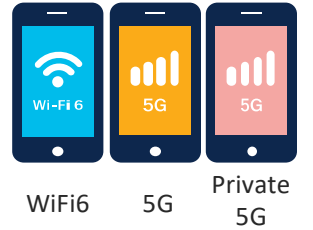


# Converged Multi-Access Wireless

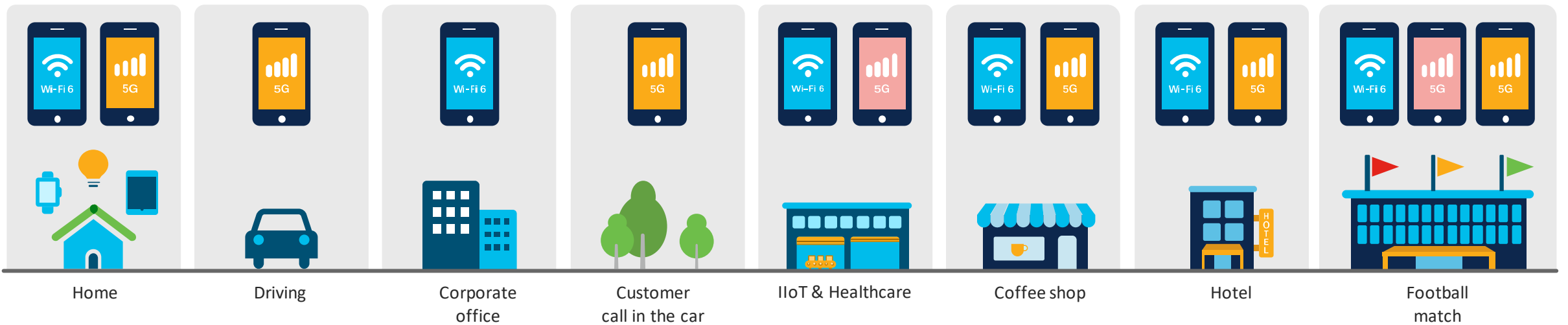
Policy-based seamless roaming across enterprise and service provider



Converged Access for People and Things



WiFi6 5G Private 5G



To use all stacks better, we need...

## Frictionless Onboarding

OpenRoaming for all stacks  
(assure access to all available paths)

## Seamless Interworking

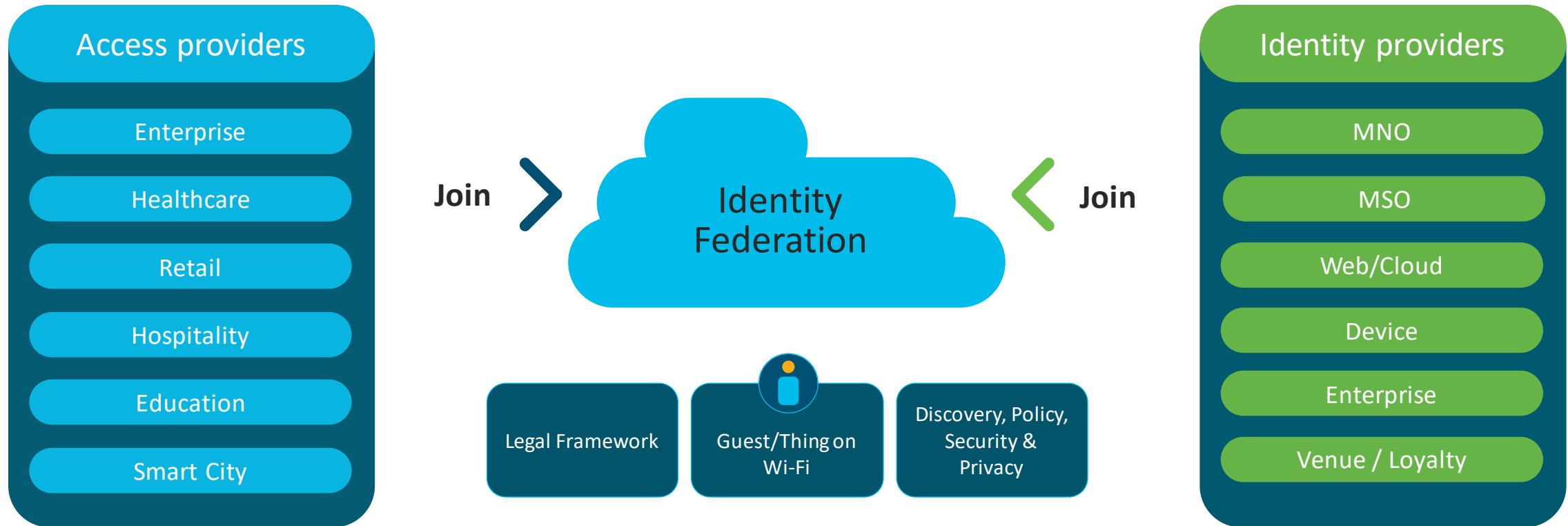
Policy-based path selection for  
Loosely coupled Access Networks

## Seamless Handover

Roaming between Wi-Fi (private)  
and cellular (public)

# OpenRoaming – Connecting Everywhere!

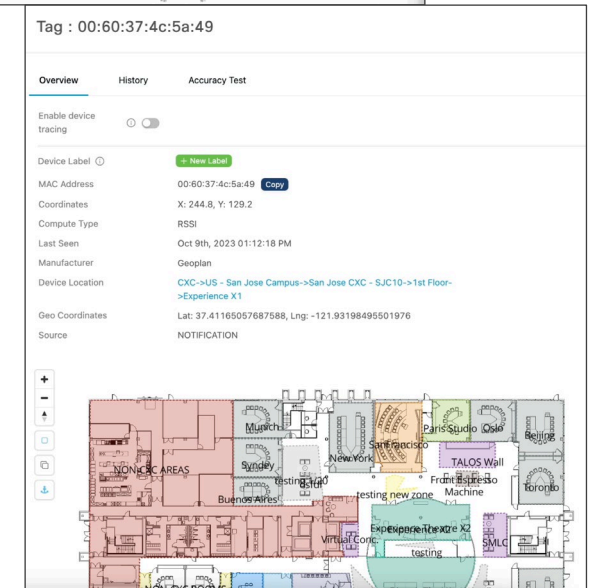
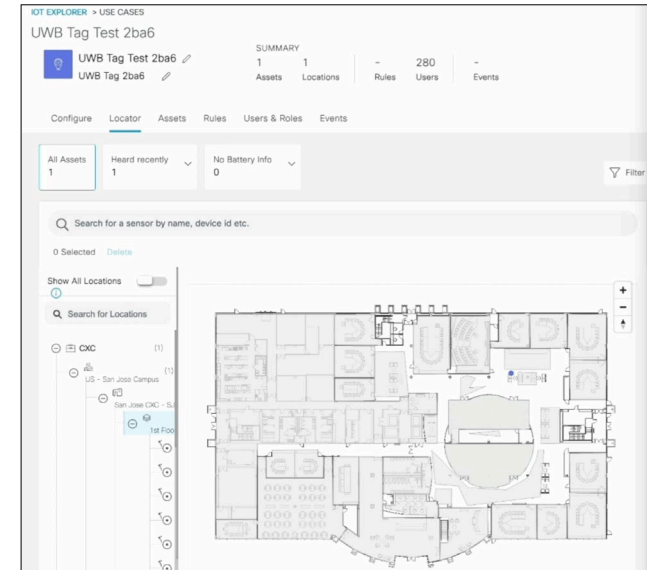
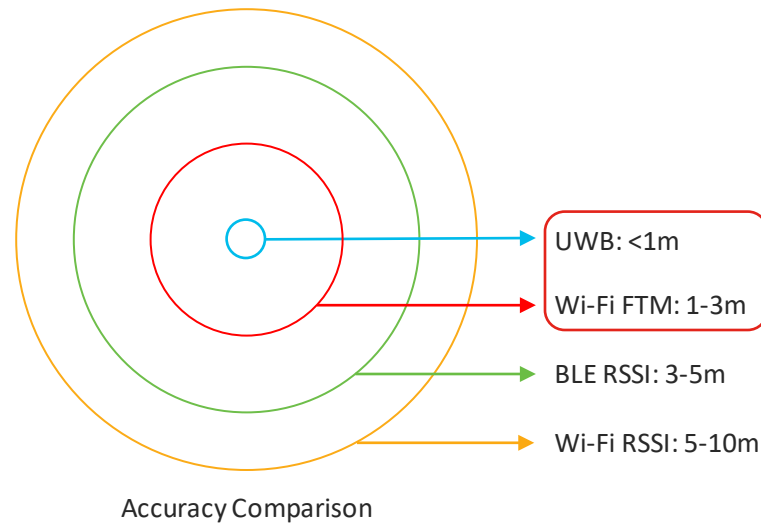
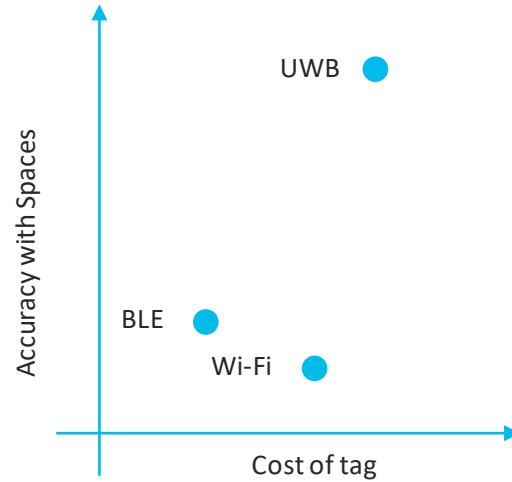
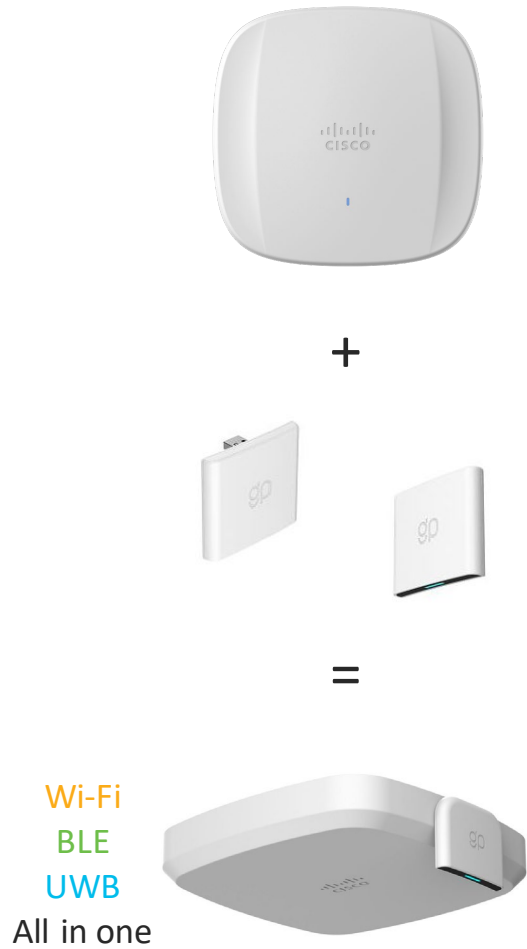
Opening the Wi-Fi Ecosystem to new experiences & business models



OpenRoaming is a federation of identity & access providers to enable seamless roaming & onboarding

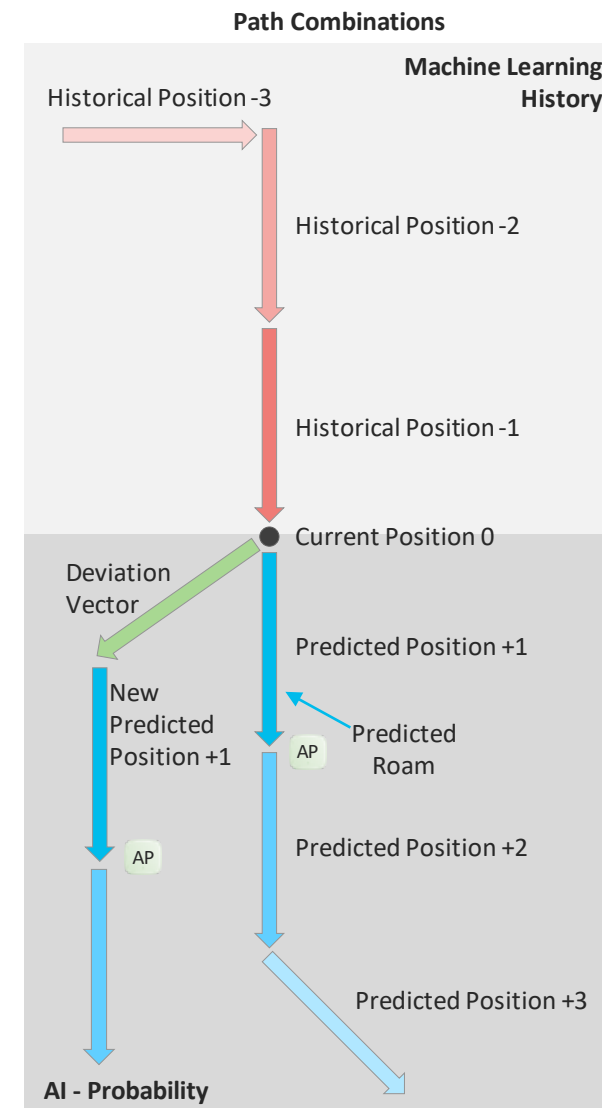
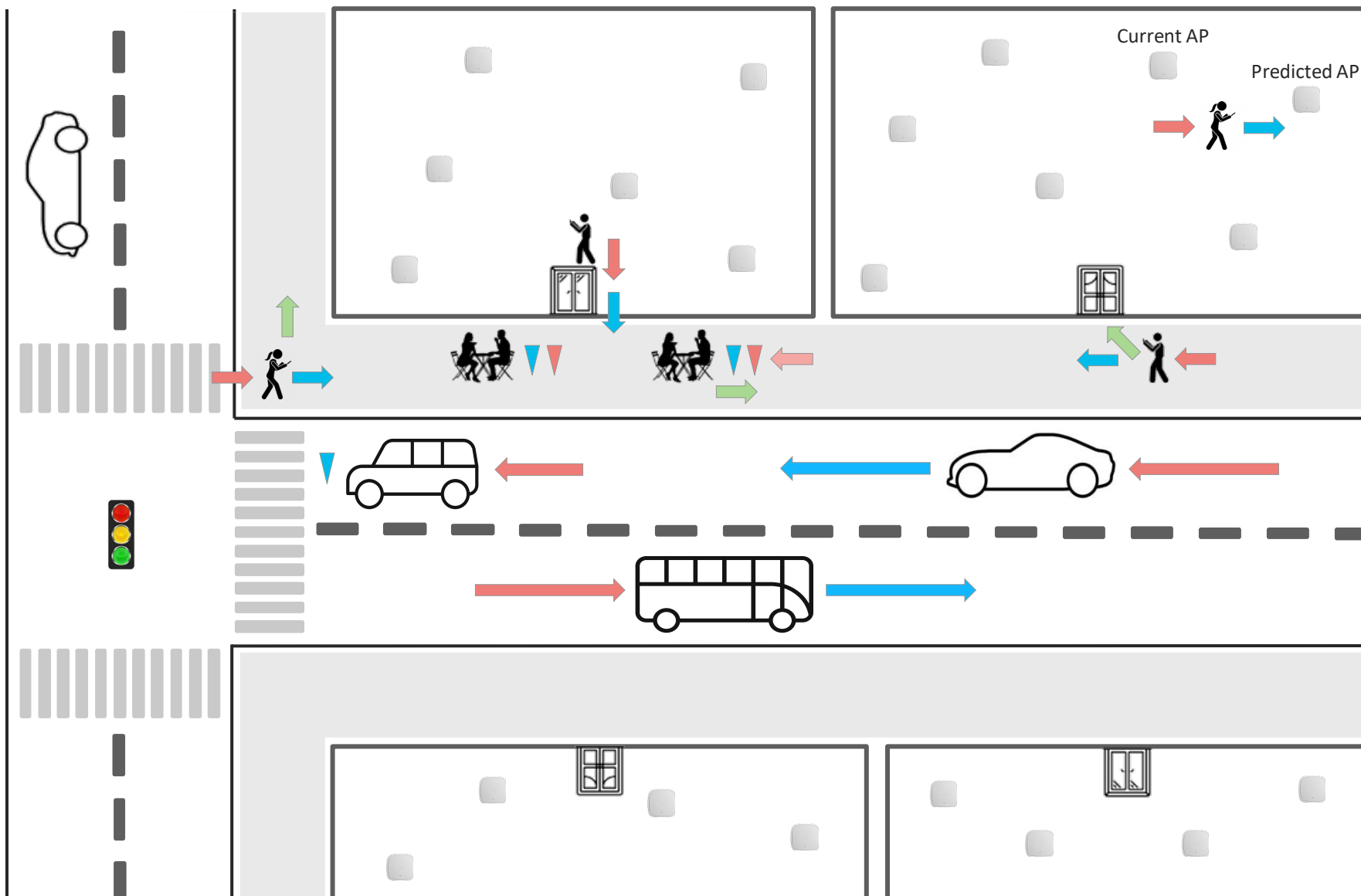


# Advanced Location with FTM/UWB



# Seamless handover with Vector Roaming

Vector-based roaming: use STA movement vector to recommend APs and handoff







## **JR Wilson**

Vice President, Tower Strategy and Roaming, AT&T Services.  
Chairman, Wireless Broadband Alliance.



## **Dr. Derek Peterson**

CTO, Boingo Wireless.  
Co-Chairman, Wireless Broadband Alliance.

**WGC AMERICAS**  
**CONNECTING OUR DIGITAL WORLD**  
**COFFEE BREAK & NETWORKING**  
**BE BACK IN 25 MINUTES AT**  
**11.15 AM CT**



Bruno Tomás

CTO, Wireless Broadband Alliance

**Session Moderator**



**Manish Malhotra**  
AT&T



**Kathi Yeager**  
JKL Group



**Jack Raynor**  
Meta



**Bart Giordano**  
RUCKUS Wireless



**Kevin Robinson**  
Wi-Fi Alliance



**Eric McLaughlin**  
Intel Corporation



**Robert Stacey**  
IEEE

Time	Presentation
11:15 AM (CT)	<b>Moderator Introduction</b> Bruno Tomás, CTO, Wireless Broadband Alliance.
11:20 AM (CT)	<b>Fireside chat - Spotlight on MDU</b> Manish Malhotra, AVP, Fiber Broadband Product Management and Development, AT&T; Kathi Yeager, JKL Group
11:35 AM (CT)	<b>TIP OpenLAN Accelerating Innovation</b> Jack Raynor, OpenLAN & OpenWiFi Group Chair, Meta.
11:55 AM (CT)	<b>Wi-Fi 7+AI – The Real Reason You WANT IT! NOW!</b> Bart Giordano, President Networking, RUCKUS Networks.
12:15 PM (CT)	<b>Wi-Fi Wi-Fi®: Driving Next-Generation Innovation and Impact for 25 Years</b> Kevin Robinson, President & CEO, Wi-Fi Alliance.
12:30 PM (CT)	<b>Panel: New Business Opportunities in the Wi-Fi 7 Era</b> Eric McLaughlin, Vice President, Client Computing Group, General Manager, Wireless Solutions Group, Intel Corporation; Kevin Robinson, President & CEO, Wi-Fi Alliance; Robert Stacey, Chair – 802.11 WorkGroup, IEEE.
1:00 PM (CT)	<b>LUNCH &amp; NETWORKING</b>



# Fireside Chat: Spotlight on MDU



**Manish Maholtra**

AVP, Fiber Broadband Product Management and Development, AT&T.



**Kathi Yeager**

JKL Group



## **Watterscape Urban Residential**

930 Rideview Drive

Allen, TX 75013





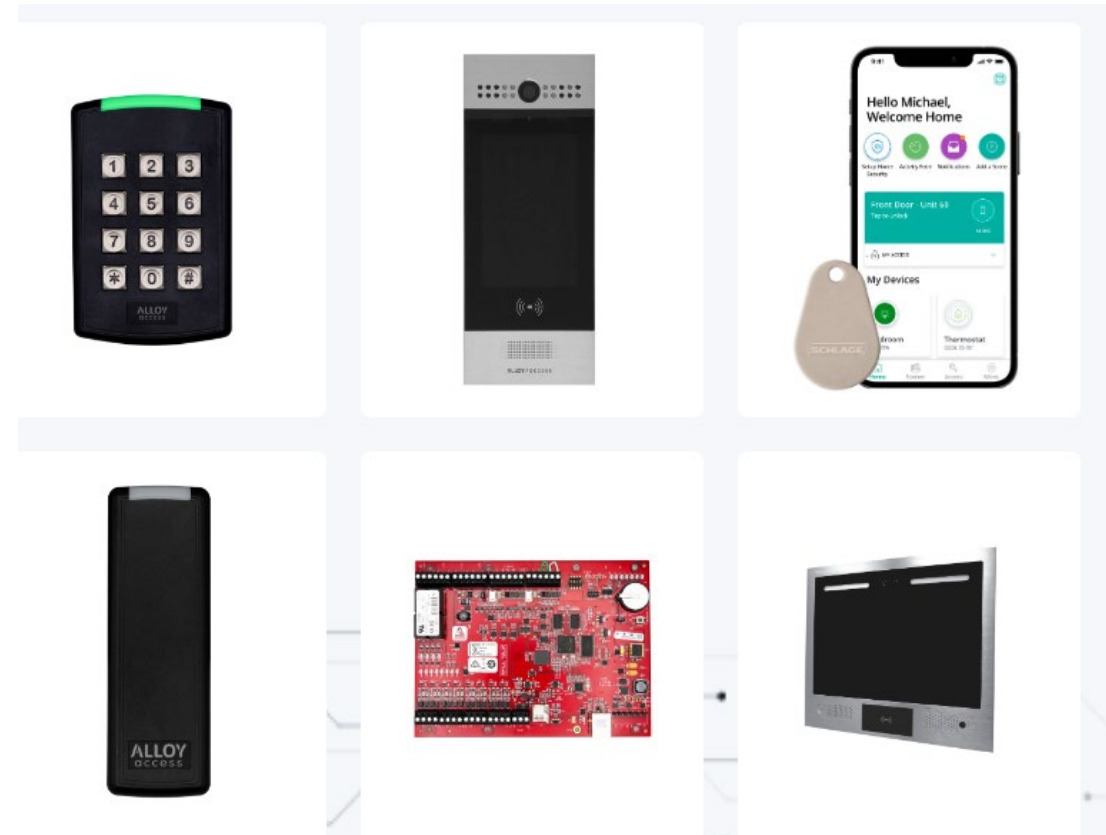
Courtyards

# Watterscape WiFi community

## Smart Homes



## Access Control





Garage Areas





**Thank you!**  
**Watterscape Urban Residential**  
930 Rideview Drive  
Allen, TX 75013



# Watterscape Community WiFi

- **Up to 1 Gbps Wired & Up to 400Mbps Wi-Fi for each unit with 10 Gbps Uplink**
  - **Enhanced Performance Equipment for 10 Gbps Uplink Capability**
    - **Provides Improved Peak Busy Hour Performance**
  - **AP Location is Custom Designed for each Unit**
    - **Provide Optimal Wi-Fi Coverage for Various Living Unit**
  - **Supports Living Units, Common Areas and Parking Garage,**
  - **Courtyards, Walking areas around the building, Mailroom,**
  - **Dog Run, etc.**
- **Public IP Per Account Supports:**
  - **Unrestrictive NAT for Cloud Gaming**
  - **VPN Work from Home Applications**
- **Multicast Functionality for Consumer Devices**
  - **Supports Sonos Speakers**
  - **Supports Apple IP Home Pods**
  - **Supports Enhanced Property Wide Wi-Fi Calling Service**
  - **Security/Fire Systems**
  - **Camera system throughout the property**
  - **TV's/Speakers throughout amenities**
  - **EV chargers WiFi requirements**
- **Supports Living Unit IoT Devices for Resident's Use**
  - **Automated and Remote Door Locks**
  - **Tstats, Leak Sensors, electric plugs**
  - **Automated and Remote Lighting Controls**



Jack Raynor

OpenLAN & OpenWiFi Group Chair, Meta.

TIP OpenLAN  
Accelerating Innovation



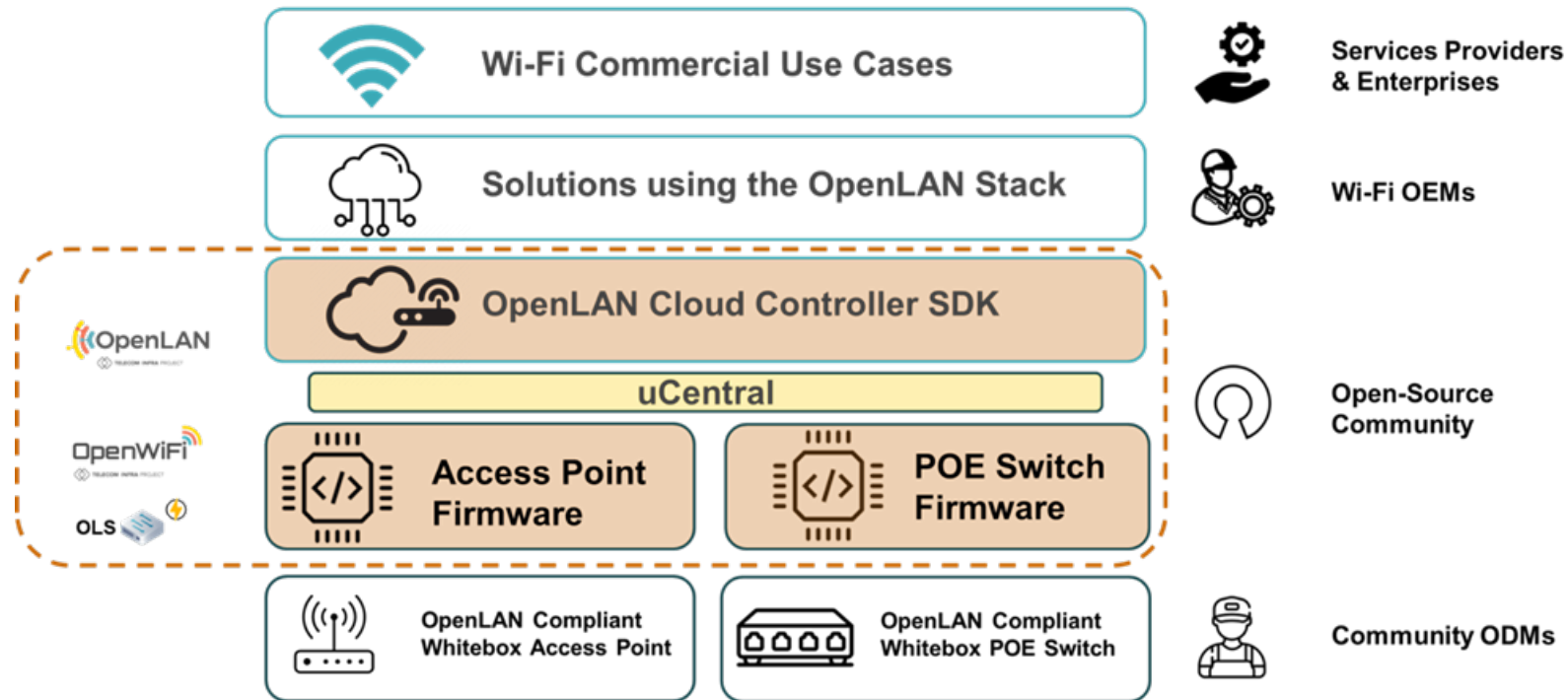
# TIP OpenLAN Accelerating Innovation

Jack Raynor, Meta  
OpenLAN & Open WiFi Group Chair



## TIP OpenLAN

# What is TIP OpenLAN?



**OpenLAN** is a community-developed, disaggregated Wi-Fi software system, offered as free open-source software, that includes a **cloud SDK, Enterprise-grade Access Point (AP) firmware & Enterprise grade POE++ Switch firmware**, designed and validated to work seamlessly together.

TIP OpenLAN

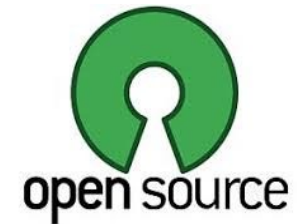
Base Enterprise Wi-Fi is Now Table stakes!

Value Add



OpenLAN Based Products

Table Stakes



# OpenLAN: The Power of Community



**Community Open To All**  
+  
**Collaboration**  
+  
**Transparency**  
+  
**Diversity**  
+  
**Full Feedback Loop**  
+  
**Community Member Growth**  
=  


TIP Open WiFi

# Open LAN: A Growing Ecosystem

## Service Providers

## Chip Providers

## Hardware

## Controllers

## ISPs/MSPs

## Technology Partners



TIP Open WiFi

# Key Technologies



Open Wrt Based



Security, ZTP



uCentral Data Model



Cloud Native Controller



Open APIs



Streaming Telemetry



TIP OpenLAN

# Community Driven Expansion!



**Original Project Scope**

**New Project Scope**

# Engineering Roadmap – 2024

HEALTH

Scope

Resources

Engagements

HW/SW Readiness

DATE Mar 2024

OVERALL HEALTH



Cloud Software

- Cloud 3.0.2 SDK
- OLS Schema Support
  - DB Scaling Support

- Cloud 3.1 SDK
- CW Horizontal Scaling
  - OLS Device Management
  - Device Fingerprinting

- Cloud 3.2 SDK
- Device Fingerprinting
  - CW Horizontal Scaling
  - PKI - Lifecycle management

- Cloud 4.0 SDK
- Topology Manager (TBD)
  - AP Rogue Detection (TBD)

- Cloud CW 1.0
- Community Led

- Cloud CW 1.1
- Base Parity with SDK - CW
  - Topology Awareness

- Cloud CW 2.0
- TBD

Device Firmware

- APNOS 3.0.1 GA
- Bug Fixes

- APNOS 3.0.2 GA
- Initial WiFi 7 Support
  - WiFi 6E Enhancements
  - Dynamic VLAN enhancements

- APNOS 3.1 GA
- WiFi 7
  - Mediatek Kernel and Firmware alignment with Mediatek SDK
  - Device Fingerprinting
  - AFC

- APNOS 3.2 GA
- PKI - Full Cert Lifecycle management
  - WiFi 7 QSDK Updates
  - MIPSK Enhancement Mode
  - Kernel Updates

- APNOS 4.0 GA
- Indoor AFC Location Support
  - TBD

Hardware Platforms

CIQ/Actiontec: WF-189  
 Sercomm: AP72TIP  
 EdgeCore: EAP111, EAP102, QAP102  
 Wallyz: DR6018-V4  
 Cybertar: EW631

Wi-Fi 7 Ceiling PoE  
 Wi-Fi 7 Desktop

Wi-Fi 7 Industrial  
 Wi-Fi 7 Outdoor

Test & Quality

- Release Engineering
- Test Automation
  - How-To videos and documentation

- Tech Pubs
- Enhanced Tech Pubs
  - Use case How-Tos

✓ Text = Completed

\* Text = Pending

■ Text = Community Contrib.

■ All Good

■ At Risk/TBD

■ Blockers

■ Mitigation in place

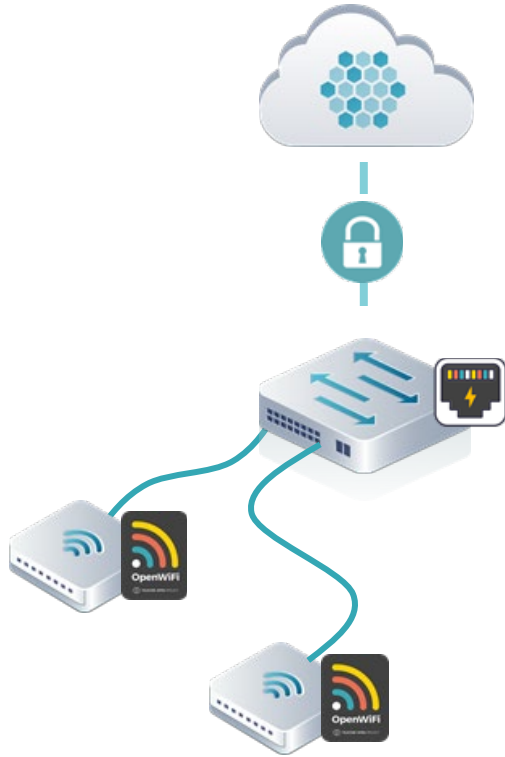


# OpenLAN Switching (OLS)



**Behind every great  
OpenWiFi AP... You  
need a great PoE  
switch**

# OpenLAN Switching (OLS)



## OpenLAN Switching Goals:

- Enable diverse, open & competitive alternatives for campus switching
- Replicate OpenWiFi attributes
  - Diverse Whitebox lineup (8-48 ports)
  - Open interfaces & open-source SW
  - Validated solution, hardened system
  - Zero touch deployment, secure by design
  - Unified cloud management for Wi-Fi & switching
- Solve for next major network upgrade
  - High power (PoE++), high throughput & low latency (WiFi 6E/7 ready)
  - Cloud managed, advanced L2 & L3 feature set

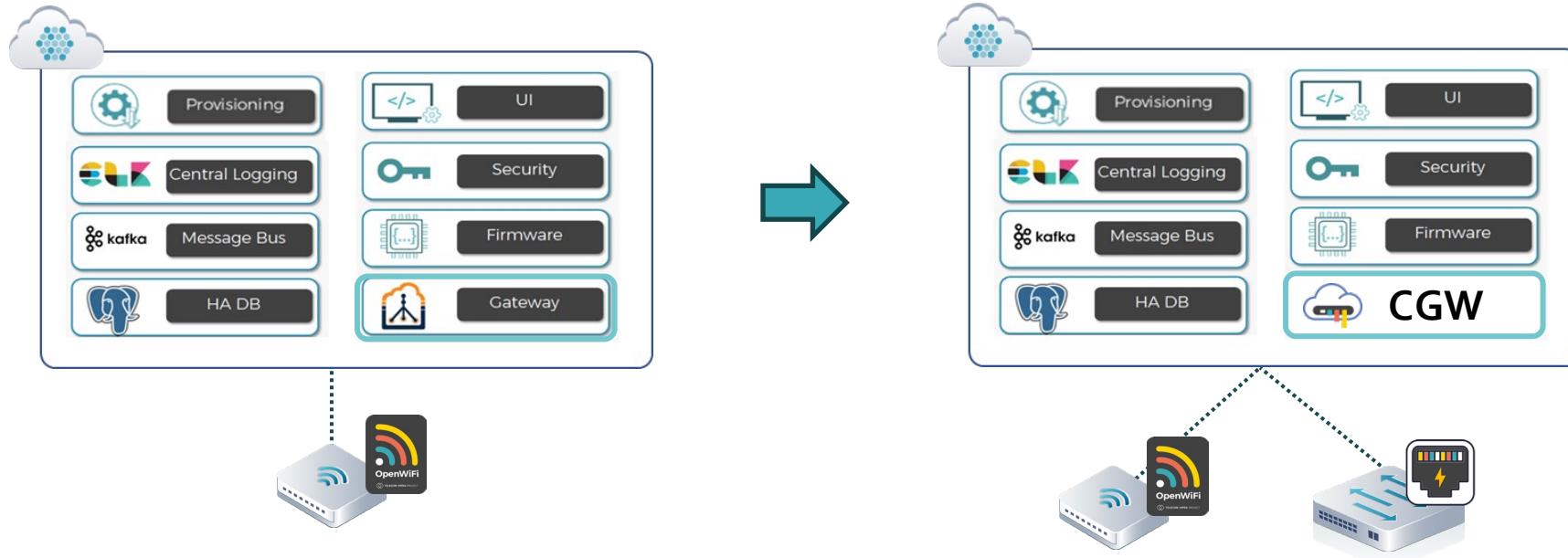


# Architecture Evolution



## New microservice called CGW (Cloud Gateway)

- Addresses roadmap requirements (Scale, OLS, Topology)
- Decoupled microservice (can be deployed without the rest of the CloudSDK)
- Designed and developed by the community



# OpenLAN Business Group: Update

## What is it?

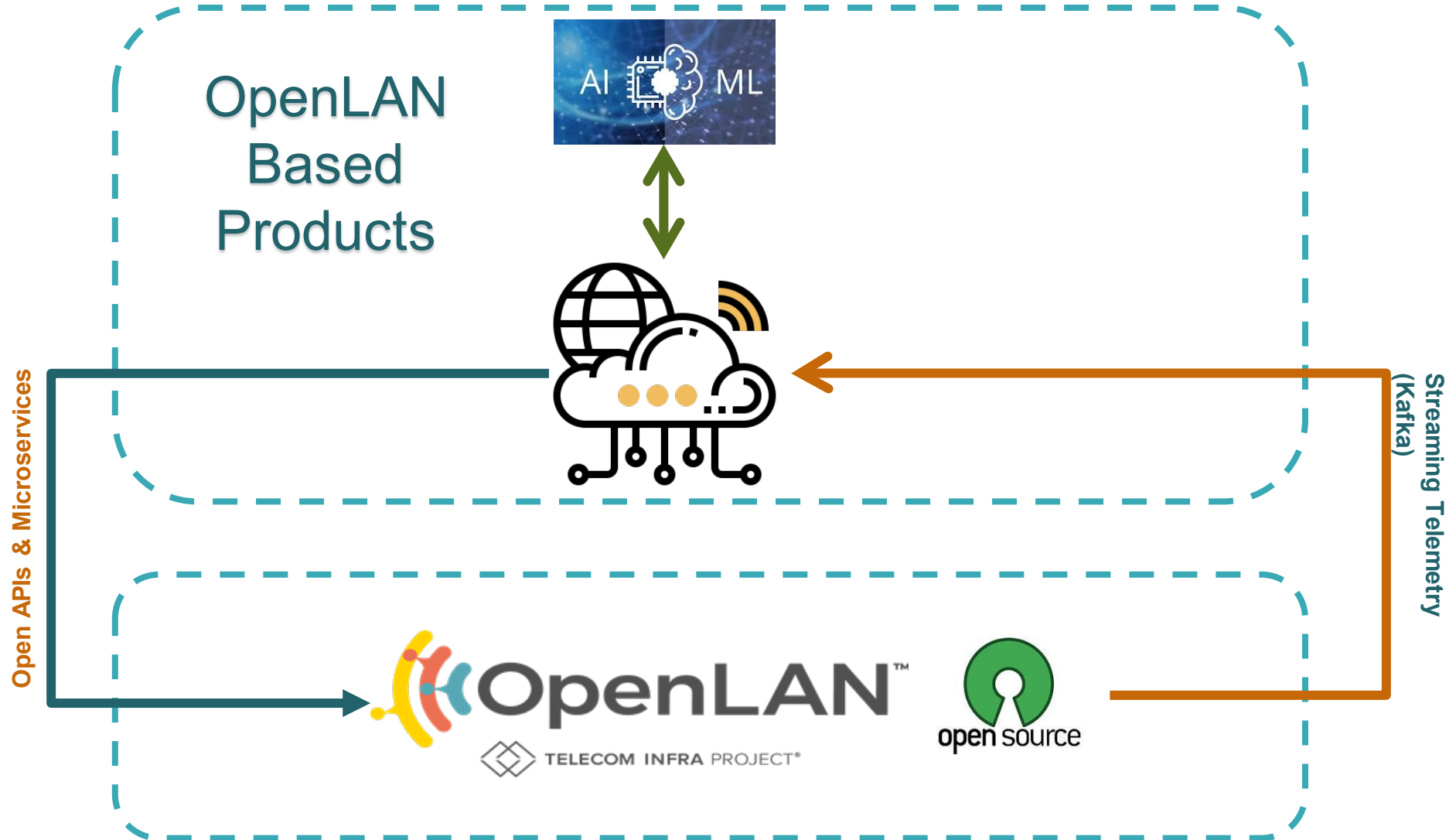
- Started life as “MSP Alliance”
  - Mid-to-large Wi-Fi Managed Service Providers actively trialing OpenLAN, or doing actual commercial deployments
  - Migrating to OpenLAN Business Group in the coming weeks

## Limited Membership

- For 2024, membership consists of MSPs that typically deploy 10,000 APs or more per calendar year
- Purpose is to aggregate requirements across MSPs to help drive roadmap in a way to enable large-scale OpenLAN deployments
  - Members share learnings and best practices with each other and on PG calls
- Ecosystem vendors occasionally invited as guests to calls to present roadmaps and to drive specific discussions
- Current members include Ask4, Boingo, Pavlov Media, MultiNet, Single Digits, Spectra, Telus, WiFirst, Wirestar, WorldVue
- Additional members meeting 10K AP requirement are welcome to join

TIP OpenLAN

AI/ML Enabler



# OpenLAN Summit



**1** Jack Raynor - Meta  
Welcome Address

**2** Robert Grosz – WorldVue  
OpenWiFi Case Study

**3** Tim Race – Shasta Cloud  
Shasta Cloud & OLS

**4** Huw Rees – NetExperience  
NetExperience Solution  
Overview

**5** Dr. Derek Peterson, Eran Dor,  
Kevin Franzen  
MSP Alliance Roundtable



Thank You!





Bart Giordano

President – Networking, RUCKUS Networks.

**Wi-Fi 7+AI –  
The Real Reason You  
WANT IT! NOW!**

# Wi-Fi 7 + AI:

The REAL reason you WANT IT! NOW!

Bart Giordano

President, Networking, Intelligent Cellular, and Security  
CommScope

Date: June 2024



TM  
IW

# We are **NOT** going to talk about mundane stuff



*The first 10 billion devices*



*The next 20 billion devices*

- Peak data rates, aggregate throughput
- Under ideal conditions

- Network efficiency and capacity
- Under real-world conditions
- Improve average & worst-case performance

## Wi-Fi 4

## Wi-Fi 5

## Wi-Fi 6 / Wi-Fi 6E

## Wi-Fi 7

802.11a/b 1999  
802.11g 2003  
802.11n 2008

802.11ac  
2014

802.11ax  
2019

6 GHz  
2020

802.11be  
2023

High Throughput (HT) Standard

Very High Throughput (VHT) Standard

High Efficiency (HE) Standard

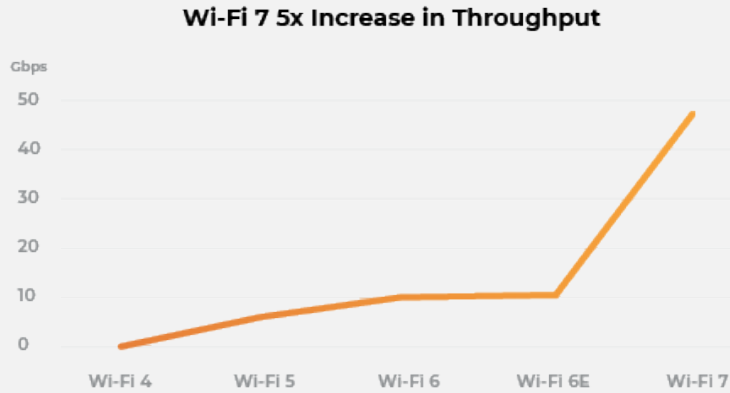
Extremely High Throughput (EHT) Standard

# Wi-Fi 7 : Multifold improvement in throughput, latency and capacity



## Extremely High Throughput

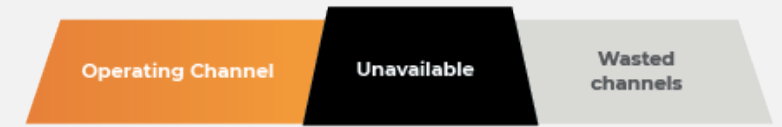
- 4K QAM
- 16 spatial streams
- 320 MHz wide channels



## Punctured Transmission

- Increased channel availability
- Better throughput
- Lower latency

### Without Preamble Puncturing



### With Preamble Puncturing



## Multi-Link Operation

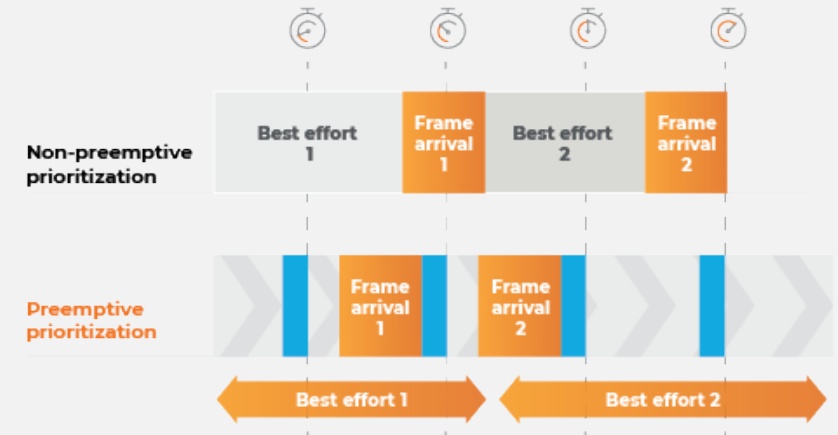
- Link redundancy (resilience)
- Link aggregation (throughput)
- Link selection (latency)



MLO (Multi-Link Operation)

## Enhanced Quality of Service

- Deterministic Low Latency





**Wi-Fi 7 + AI** *In the Wild*

## New use cases and requirements

**Low latency**, affected by:

- Distance
- Speed
- Media Contention

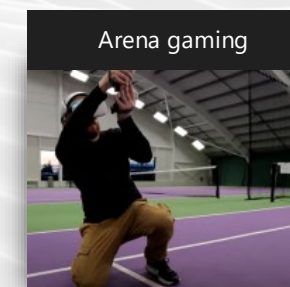
**High Reliability**

**High speed**

- Extended reality (AR/VR)
- Post pandemic Video Conferencing explosion



- Social Gaming & e-Sports
- 8K Streaming



- IoT/Operational Technology



# Wi-Fi 7 Adoption in Key Verticals: What we are hearing

Verticals where **QoE over Wi-Fi** is strategic and critical to business and/or customer satisfaction



Manufacturing Warehousing  
Logistics



Hospitality



Education



Large Public Venues

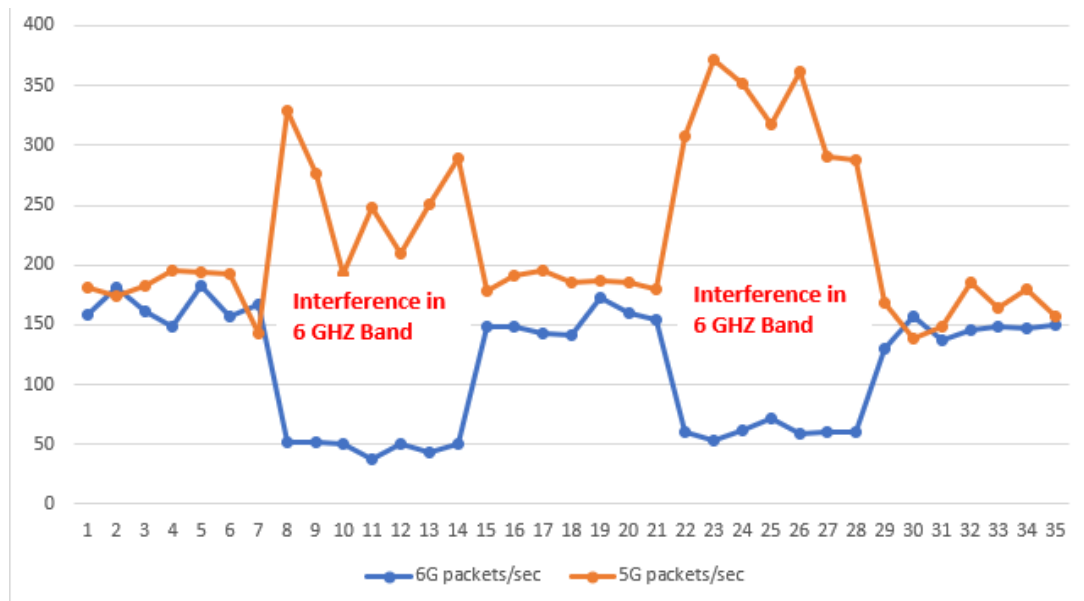




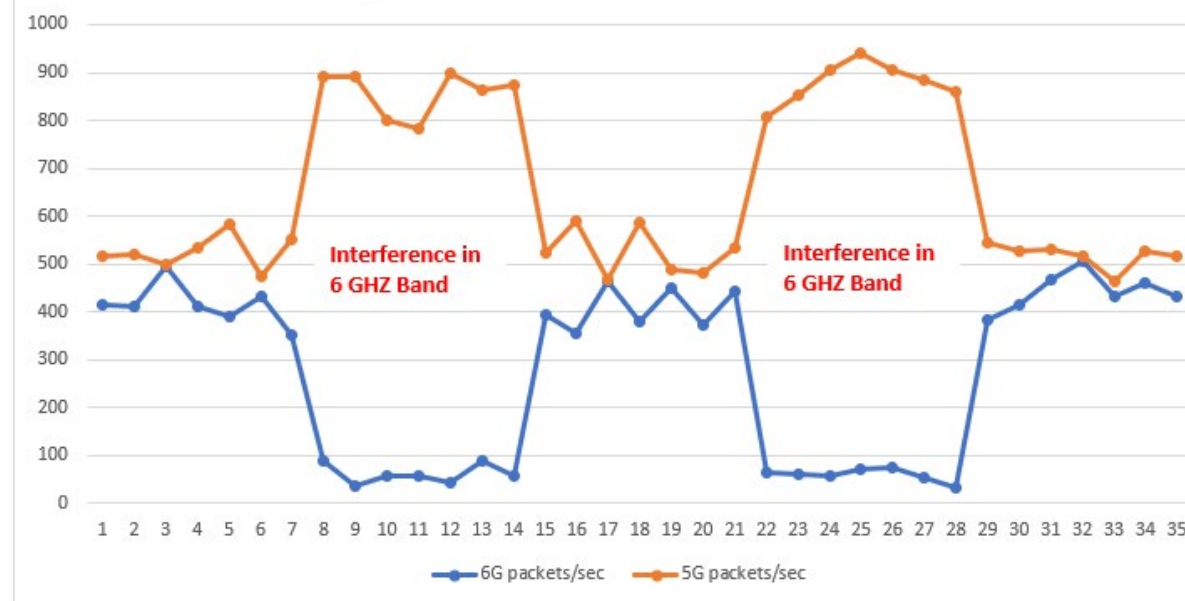
**RUCKUS**<sup>®</sup>  
COMMSCOPE

Let's Talk About  
*The Real*  
**Wi-Fi 7**

# Multi-link Operations(MLO) | What Interference?



UPLINK

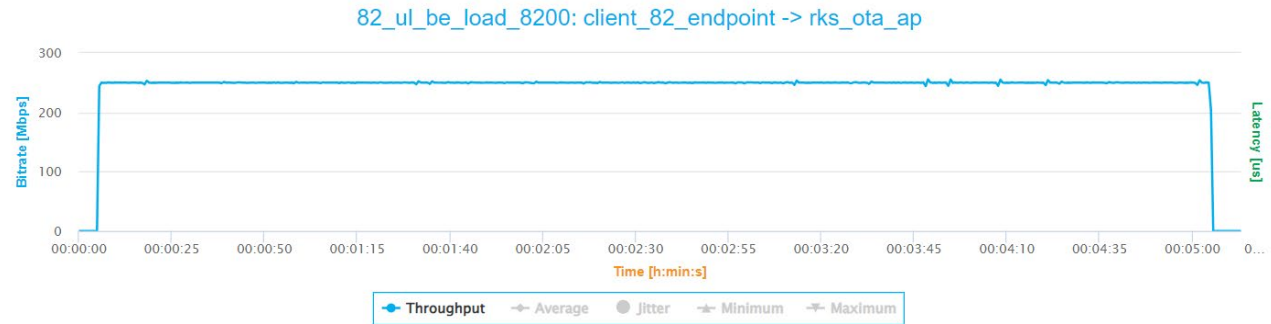
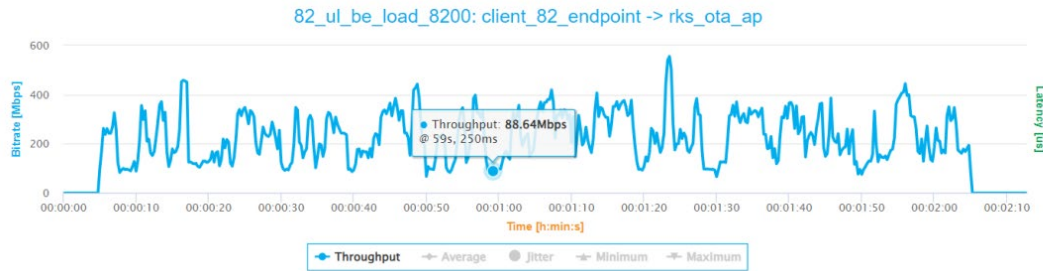


DOWNLINK

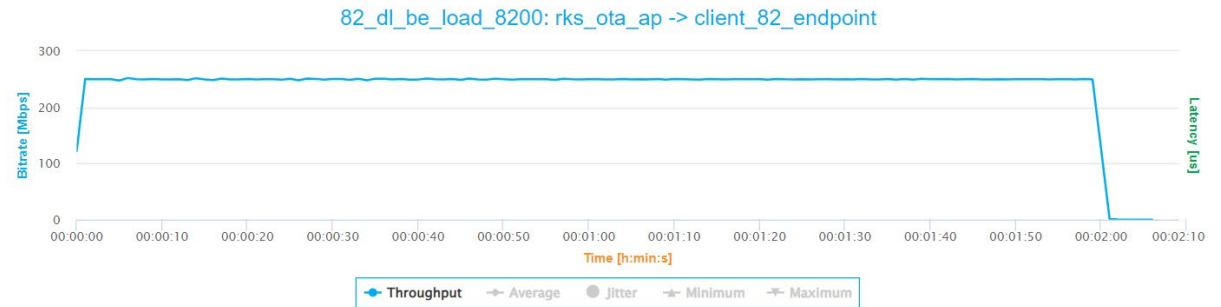
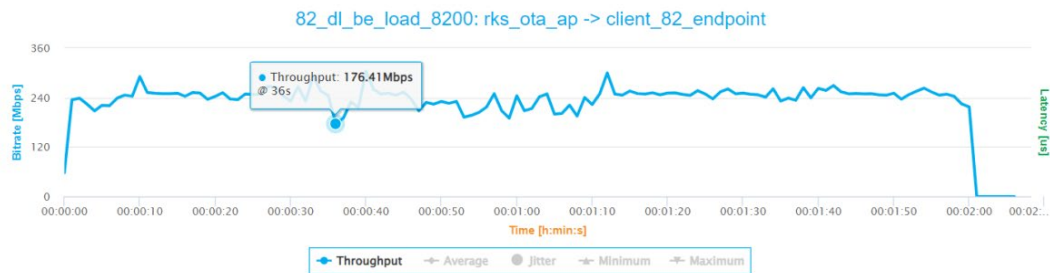
With MLO

Yes, We Tested in RUCKUS Labs

# Multi-link Operations(MLO) | What Throughput Loss?



## ~40% Gain With MLO



Without **MLO**

With **MLO**

# Yes, We Tested in RUCKUS Labs

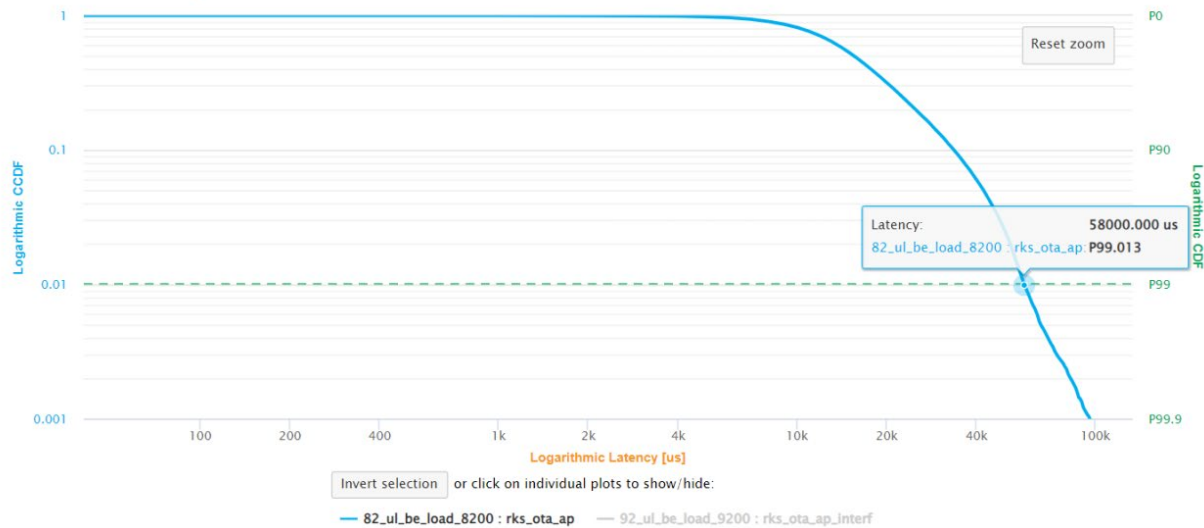
# Multi-link Operations(MLO) | Latency? What Latency?



## 19X improvement at the 99th %tile

Frame Blasting Flows: Latency CCDF and CDF

Flows at the left have lower latency

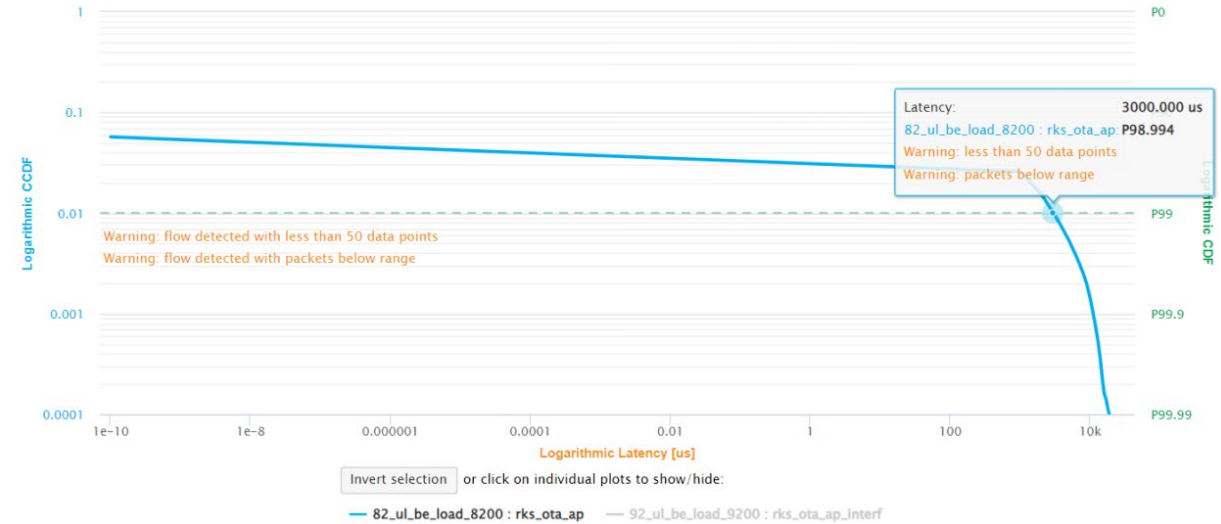


Without MLO

Uplink

Frame Blasting Flows: Latency CCDF and CDF

Flows at the left have lower latency



With MLO

# Yes, We Tested in RUCKUS Labs

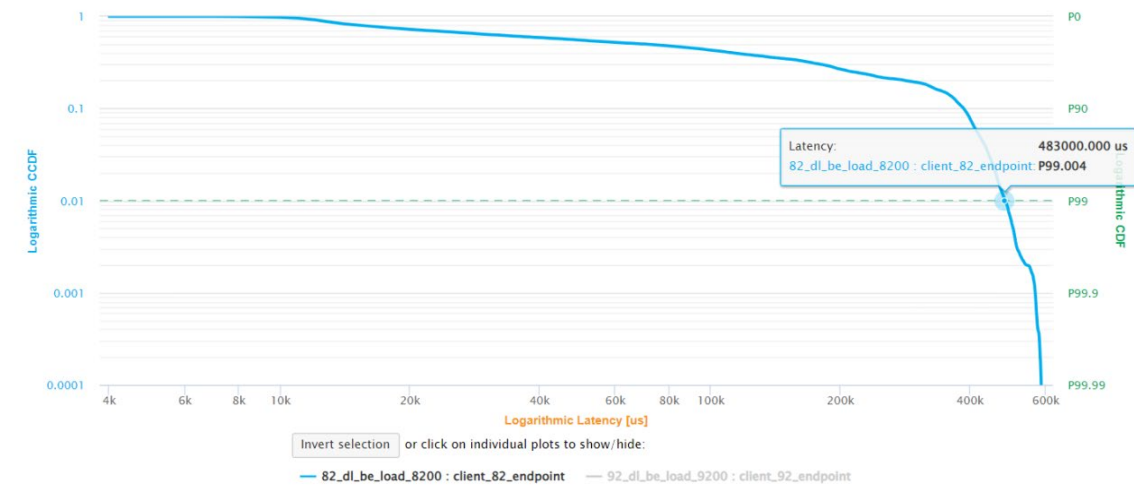
# Multi-link Operations(MLO) | Latency? What Latency?



## 22X improvement at the 99th %tile

Frame Blasting Flows: Latency CCDF and CDF

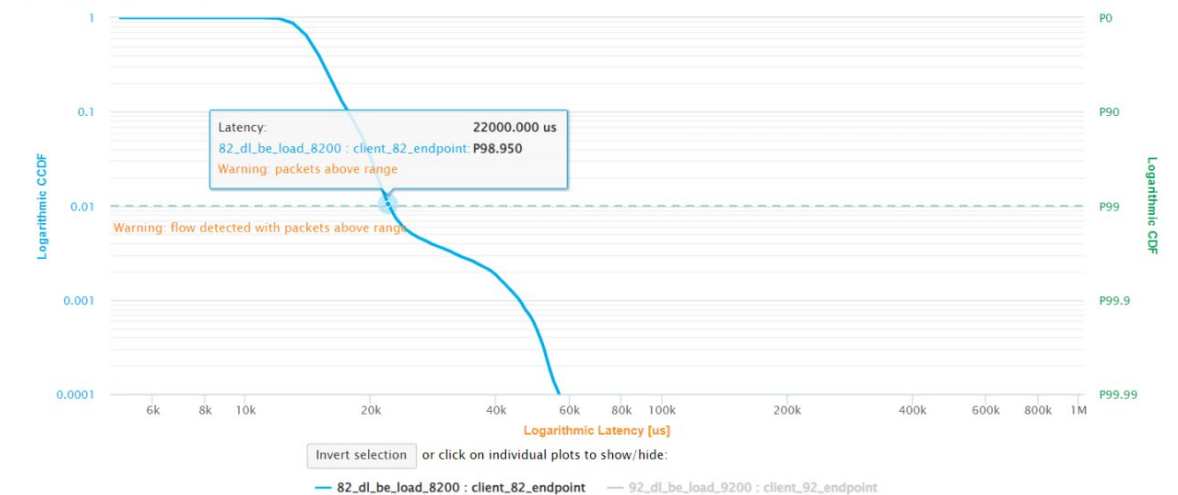
Flows at the left have lower latency



Without MLO

Frame Blasting Flows: Latency CCDF and CDF

Flows at the left have lower latency



Downlink

With MLO

# Yes, We Tested in RUCKUS Labs

A black dog is running through water, splashing. The background is dark and blurry, suggesting an outdoor setting. The text is overlaid on the image.

**AI** TAKES **Wi-Fi 7**  
EXPERIENCE TO A WHOLE NEW LEVEL

# Role of AI within enterprise networks is **exploding**



## Intelligent Orchestration

Orchestration and automation of routine and repetitive tasks to minimize human errors and improve productivity



## Business Intent Cognition

Understands the business intent and translate business requirements and policies into automated network configurations



## Design and Optimization

With the increasing complexity in wireless technologies, AI-Driven network optimization is essential to network performance



## Dynamic Network Management

Dynamic network configurations to tune networks based on network usage, traffic patterns and RF environment



## Network Troubleshooting

Auto identification, root cause analysis and recommended remediation actions



RUCKUS  
**AI**

Gen AI-based agents will accelerate innovation in this space

# RUCKUS AI Takes Wi-Fi 7 Network Efficiency To a Whole New Level

Surface issues before  
they blow up



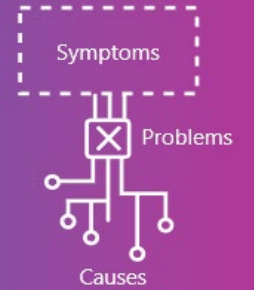
ML-driven incident and  
anomaly detection

Address the most  
urgent issues first



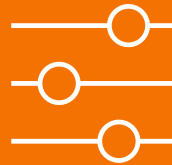
AI-driven prioritization

Fix them fast



ML-driven root cause  
and recommendations

Compare network  
KPIs before and after  
a change to analyze  
the impact



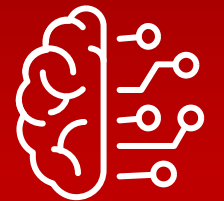
Config change analysis

Let the system make  
recommendations on  
changes to improve  
network performance



AI-recommendations

Let Cloud RRM  
drive down  
interference and  
maximize capacity  
every day.



AI-Driven Cloud RRM



Real benefits of  
**Wi-Fi 7** *In the Wild*



## Manufacturing Customers choose RUCKUS Networks for:

- Robust Wireless Performance
- Reliable Network Uptime
- Reduced Operation Costs
- Enhancing Automation

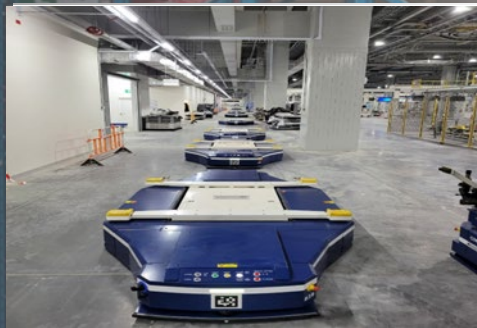
**Simplicity | Reliability | Performance**



**Connectivity**



**Communication**



**Automation**



**Boise Cascade**



## **RUCKUS Networks Delivered:**

- **Vast improvement in production line scanning**
- **Greater device data rates into MES and ERP systems**
- **Optimized processes by connecting more devices**
- **Increased coverage areas**
- **Less Equipment & Time Needed**

**Simplicity | Reliability | Performance**

What Happens When You Deliver Such An

**INDUSTRIAL GRADE**

**Wi-Fi 7 Solution**

# Innovation of the Year Award 2024

RUCKUS AI-Driven Wi-Fi 7 Solution

**RUCKUS**<sup>®</sup>  
COMMSCOPE

- Recognized for
  - Breakthrough innovation
  - Addressing market challenges
  - Integration with other industry products
  - Value to the community
  - Ease of use and manageability
  - Functionality



**The Wi-Fi**  
**AWARDS**

*Innovation of the Year*

*“We are happy to have a RUCKUS Networks Wi-Fi 7 commercial AP platform as part of our testbed for the Wi-Fi CERTIFIED 7 program. We look forward to the rapid adoption of Wi-Fi CERTIFIED 7 across home, enterprise and industrial environments, and take pride in facilitating interoperability among the entire Wi-Fi 7 worldwide device ecosystem. Wi-Fi CERTIFIED devices, such as those from RUCKUS Networks—a longtime member of Wi-Fi Alliance—help deliver a good user experience in the enterprise,”*

**Kevin Robinson**

*President and CEO, Wi-Fi Alliance*



# RUCKUS Wi-Fi 7 AP

RECEIVES AFC DEVICE  
CERTIFICATION FROM THE FCC





# PURPOSE-DRIVEN ENTERPRISE NETWORKS





Kevin Robinson

President & CEO, Wi-Fi Alliance.

Wi-Fi®: driving next-generation  
innovation and impact  
for 25 years

# Wi-Fi®: driving next-generation innovation and impact for 25 years

Wireless Global Congress Americas  
Kevin Robinson, Wi-Fi Alliance®  
June 2024



25 YEARS  
WiFi ALLIANCE



# Celebrating 25 years of transforming connectivity



Over the past quarter-century, Wi-Fi has made advancements in performance, range, reliability, and security



With more than 21 billion devices in use today, Wi-Fi has transformed the way we work, live, and play

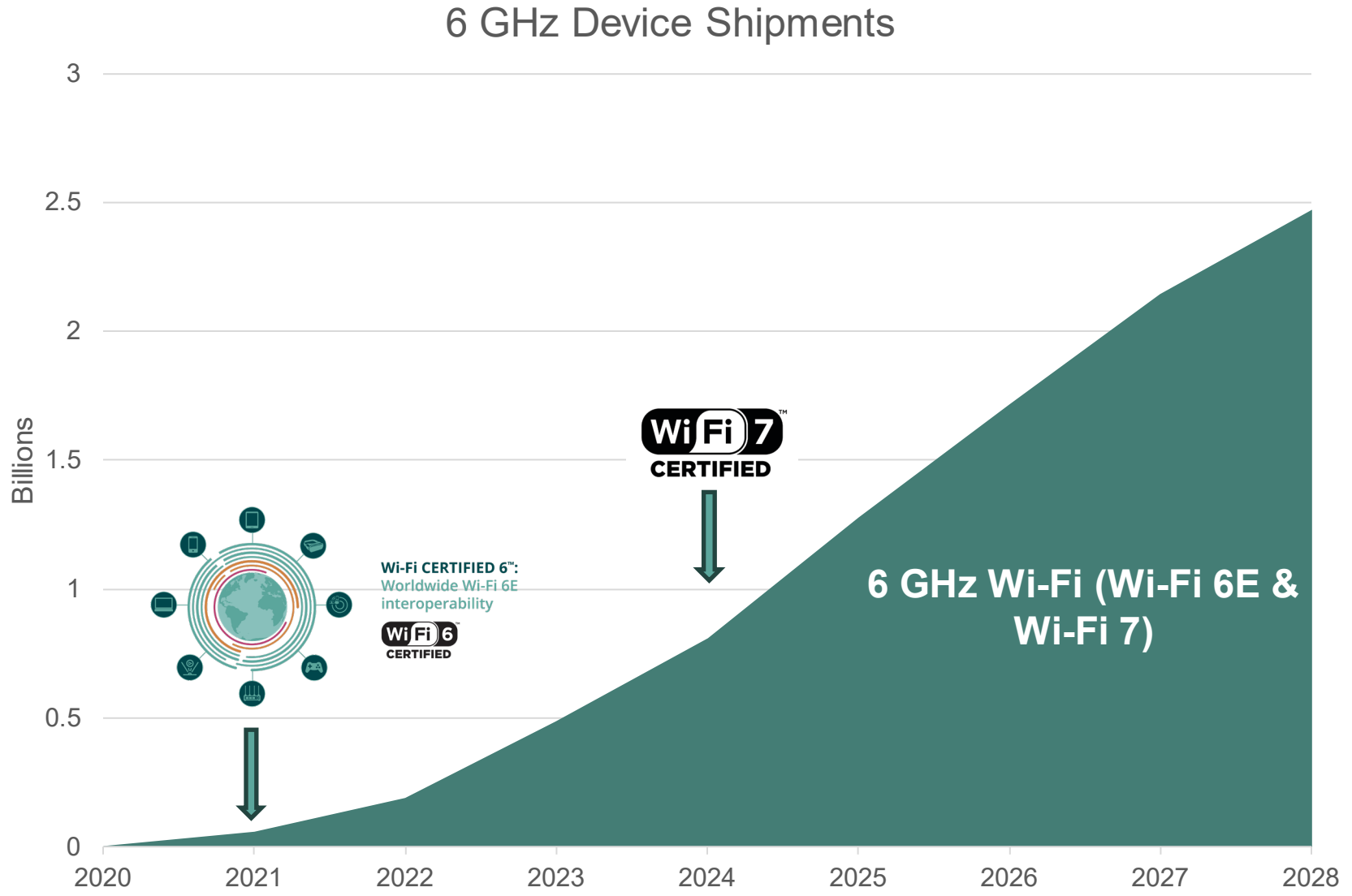


Wi-Fi Alliance® is committed to delivering solutions and features that enrich global Wi-Fi user experiences



Join us as we celebrate this connectivity milestone throughout 2024!

# 6 GHz: The foundation for next generation Wi-Fi



IDC Research , 2023

# 6 GHz Wi-Fi as Foundation for Esports



- In first-ever event, participants connected wirelessly to the Apex Legends event using the Nokia Beacon 10 Wi-Fi 6E router in May 2024
- Showcased Wi-Fi's “near-deterministic latency and ethernet-like performance” in esports scenarios
- 6 GHz Wi-Fi allows ISPs to deliver the desired experience without the need for specialized gaming routers



*“Running an Esports event like this targeting specifically pro-players playing over Wi-Fi was long thought to be impossible. Today, we’re showing it can be done.”*

*– Gino Dion, Head of Innovation Solutions at Nokia*

# 6 GHz Wi-Fi as Foundation for Healthcare



- Wi-Fi Alliance is working with Ramathibodi Hospital to test 6 GHz operation for medical education
- Demonstrating capabilities and benefits of 6 GHz Wi-Fi for healthcare applications
- This months-long trial will test the use of VR technologies in the medical environment
- Testing utilization of high-bandwidth technologies in dense environments with multiple users



# A robust Wi-Fi CERTIFIED 7™ device market emerges



**Huawei AirEngine 5776-26  
Access Point**



**Google Pixel 8**



**Samsung Galaxy S24 Ultra**



**TP-Link Deco BE85 Tri-Band  
Whole Home Mesh Wi-Fi 7  
System**



**Nokia WiFi Beacon 24 quad-band  
gateway**





# New industry resource underscores 6 GHz spectrum is necessary to achieve gigabit infrastructure goals



***Wi-Fi Spectrum Requirements*** study confirms that limited Wi-Fi spectrum availability in Europe degrades performance and undermines gigabit infrastructure investments

# Standard power delivers even more from 6 GHz



Standard power 6 GHz with Automated Frequency Coordination (AFC) opens new use cases for AR/VR/XR, IIoT, and outdoor Wi-Fi



Wi-Fi Alliance is leading the development of specifications, test plans, and training modules to enable implementation of 6 GHz standard power devices under control of the AFC system

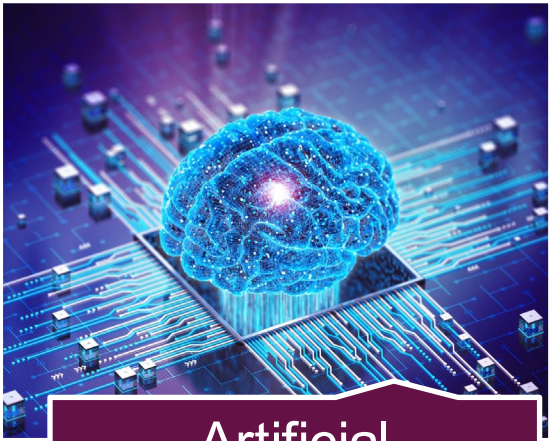


Feb 2024: FCC approved commercial operators of 6 GHz AFC systems



Apr 2024: Wi-Fi Alliance enhanced its AFC Device (DUT) Compliance Test Plan and AFC DUT Test Harness Tool for 6 GHz standard power devices to comply with Canadian standards

# The next generation of applications emerge as a result of today's advanced Wi-Fi capabilities



Artificial Intelligence



Industrial IoT



Extended Reality



Space Station

# Near-term areas for continued Wi-Fi innovation



Advocating for global adoption of 6 GHz Wi-Fi including expansion of regulatory framework for standard power using AFC



Improving Wi-Fi device interaction and performance in real-world scenarios through hosted interoperability events and residential deployment sandbox



Engaging with Wi-Fi customer segments to ensure Wi-Fi remains a catalyst for innovative market solutions

Thank you



Cheers to 25 years of Wi-Fi!

# Panel: New Business Opportunities in the Wi-Fi 7 Era



**Eric McLaughlin**

VP & GM Wireless Solutions Group, Client Computing Group,  
Intel Corporation.



**Kevin Robinson**

President & CEO,  
Wi-Fi Alliance.



**Robert Stacey**

Chair – 802.11 WorkGroup,  
IEEE.

**WGC AMERICAS**  
**CONNECTING OUR DIGITAL WORLD**  
**LUNCH BREAK & NETWORKING**  
**BE BACK IN 55 MINUTES AT**  
**1.55 PM CT**



## Steve Namaseevayum

Vice President, Membership & Industry Alliance.  
Wireless Broadband Alliance.

**Session Moderator**



Time	Presentation
1:55 PM (CT)	<b>Moderator Introduction</b> Steve Namaseevayum, Vice President Membership & Industry Alliances, Wireless Broadband Alliance.
2:00 PM (CT)	<b>The Future of WI-Fi CX</b> Jenni Dettman, VP Marketing.
2:20 PM (CT)	<b>Empowering Small and Medium Businesses: Leveraging Platforms and Managed Wi-Fi</b> Scott Stinson, Head of Customer Solutions; Airties; Ricky Taft, Senior Lead Product Manager, Broadband Devices, Con Communications; Sudeep Bose, Senior Director Product Management, Synamedia.
2:40 PM (CT)	<b>Providing Access to decentralized Connectivity</b> Carlos Lei, CEO, Uplink
2:50 PM (CT)	<b>Real Application Performance with Wi-Fi 7- Data Driven Insights</b> Prasanna Chamala, Director of Sales, Alethea Communications.
3:00 PM (CT)	<b>Panel: Enabling new Business Cases with Wi-Fi Halow</b> Panel Moderator: Jonah Ross, Manager, PMO, Wireless Broadband Alliance Paul Lai, CEO, AsiaRF; Zac Freeman, EVP, Sales & Marketing; VP, Product & Marketing, Newracom; Prakash Guda, Morse Micro.
3:20 PM (CT)	<b>Panel: Addressing new business opportunities for operators and service providers</b> Panel Moderator, George Hechtmann, Hechtmann Venture Development. Bernard Herscovici; President, NetExperience; Rajat Ghai, Vice President - Xfinity Wi-Fi Engineering, Comcast. Russ Keveryn, Senior VP of Sales, RouteThis.
3:50 PM (CT)	<b>COFFEE &amp; NETWORKING</b>



Jenni Dettman

VP Marketing, RouteThis.

The Future of Wi-Fi CX



WGC Americas 2024

# The Future of Wi-Fi CX

June 2024



# The Future of Wi-Fi Customer Experience (CX)



**Jenni Dettman**

VP, Marketing



Adtran



## About RouteThis

Founded **2017** to provide **Wi-Fi CX** solutions for Service Providers and Smart Home companies

**190+** customers worldwide

**Series A** backed by **Intel Capital** and **Inovia Capital**

**>\$240M** in realized value



altafiber

Claro



ozarks go

Meta

sky

OEC Fiber

TELUS



VOCUS



Cloud platform



CPE-agnostic



Customer first



### RouteThis Certify

Field support for technicians

Arm field techs with tools to optimize in-home Wi-Fi networks for the best Quality of Experience.



Wi-Fi Installation

Wi-Fi Repair



### RouteThis Helps

Self-support for customers

Empower end-users to resolve Wi-Fi issues without having to call tech support.



Wi-Fi Support



### RouteThis Resolve

Remote support for agents

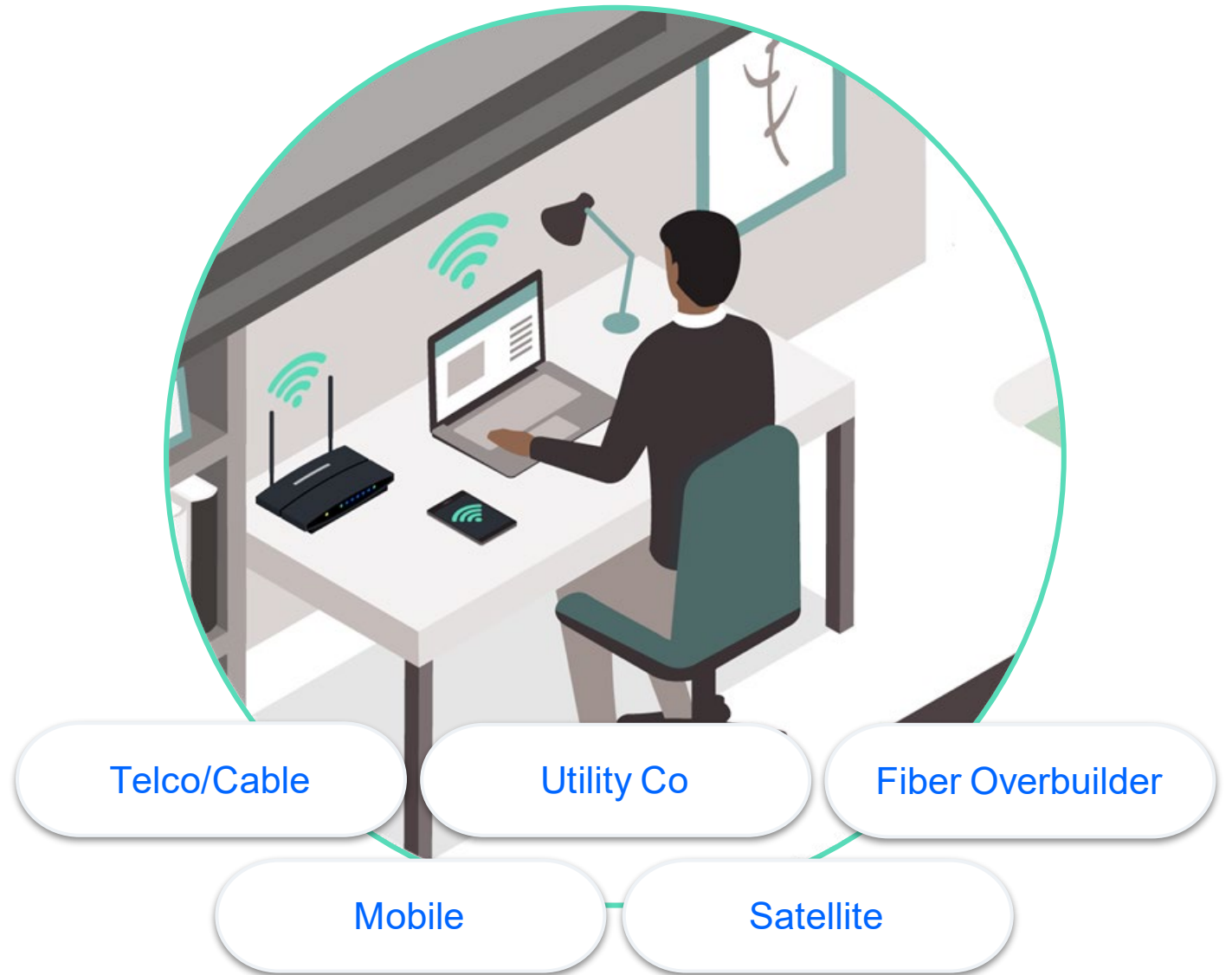
Provide support teams the ability to solve home Wi-Fi issues quickly and seamlessly.



Wi-Fi Support

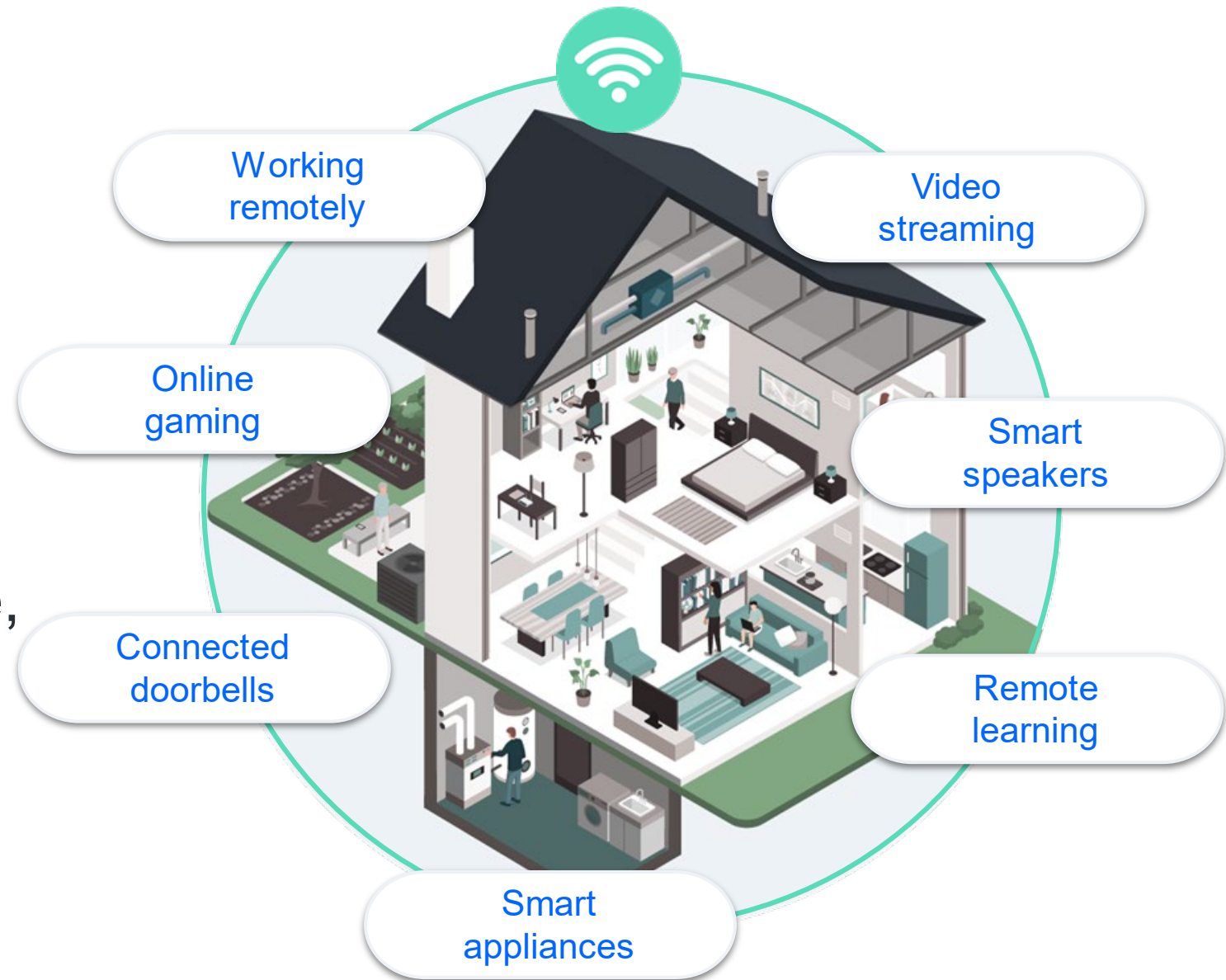
## Subscribers have more options than ever before

The fastest speeds or lowest price is no longer enough to win - or keep - customers.



# It's all about the experience

Service Providers need to deliver flawless Wi-Fi connectivity to every device, in every room.





**80%** of customers say the experience a company provides is as important as its product or services.



**52%** of customers would switch to a company's competitor after one bad experience.

Companies that invest in improving customer experience have seen a **32%** increase in cross-selling and upselling.

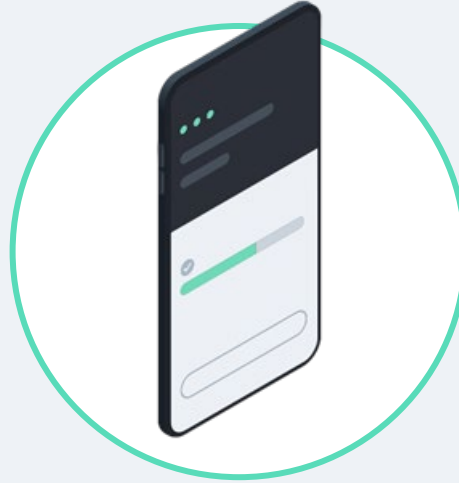


# 3 trends shaping the future of Wi-Fi CX



## QoI

Quality of Experience (QoE) is driving the demand for high Quality of Installations (QoI)



## DIY

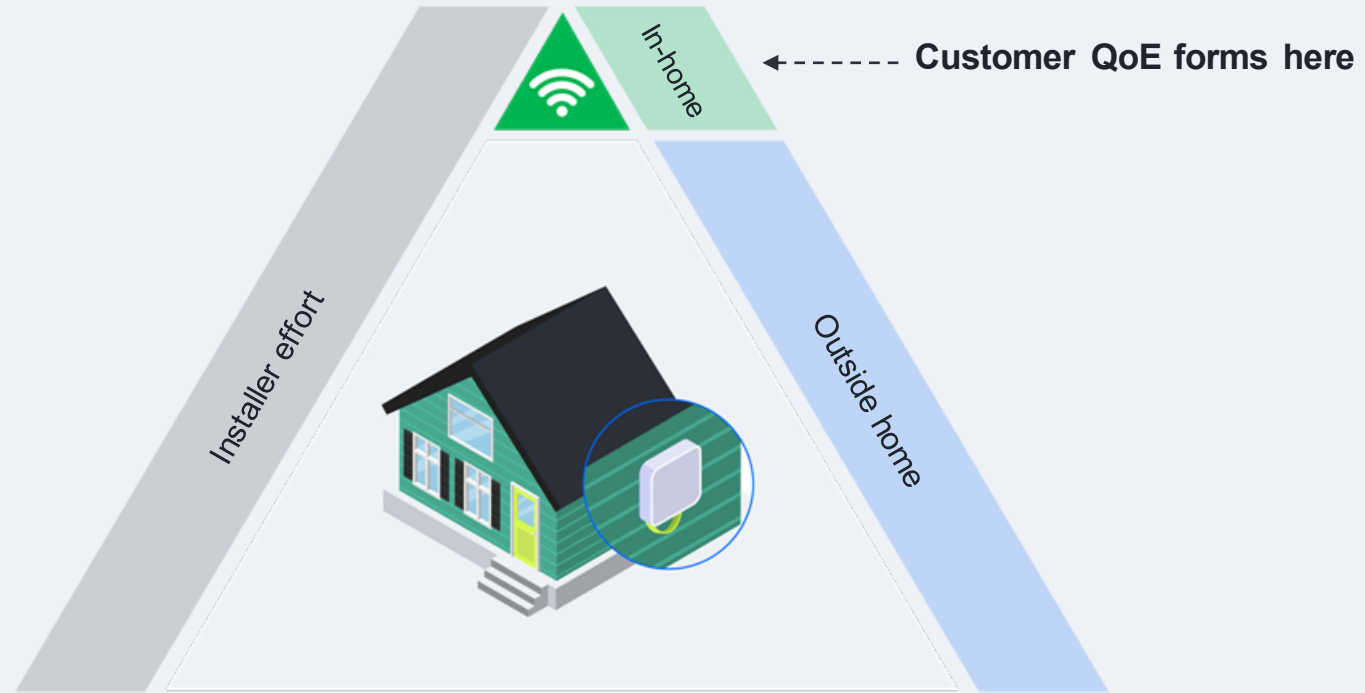
Customers want the ability to self install, manage, troubleshoot and support



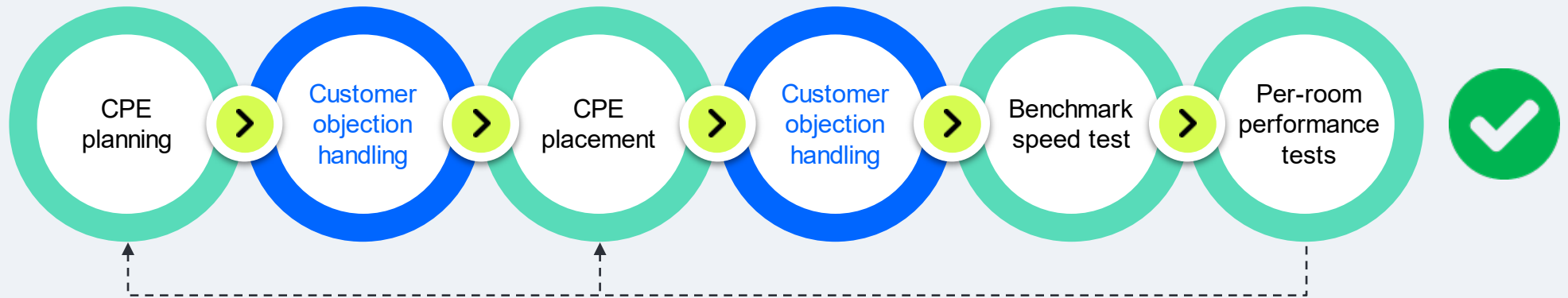
## AI

Automate everything from Wi-Fi configuration, agent efficiency and support calls

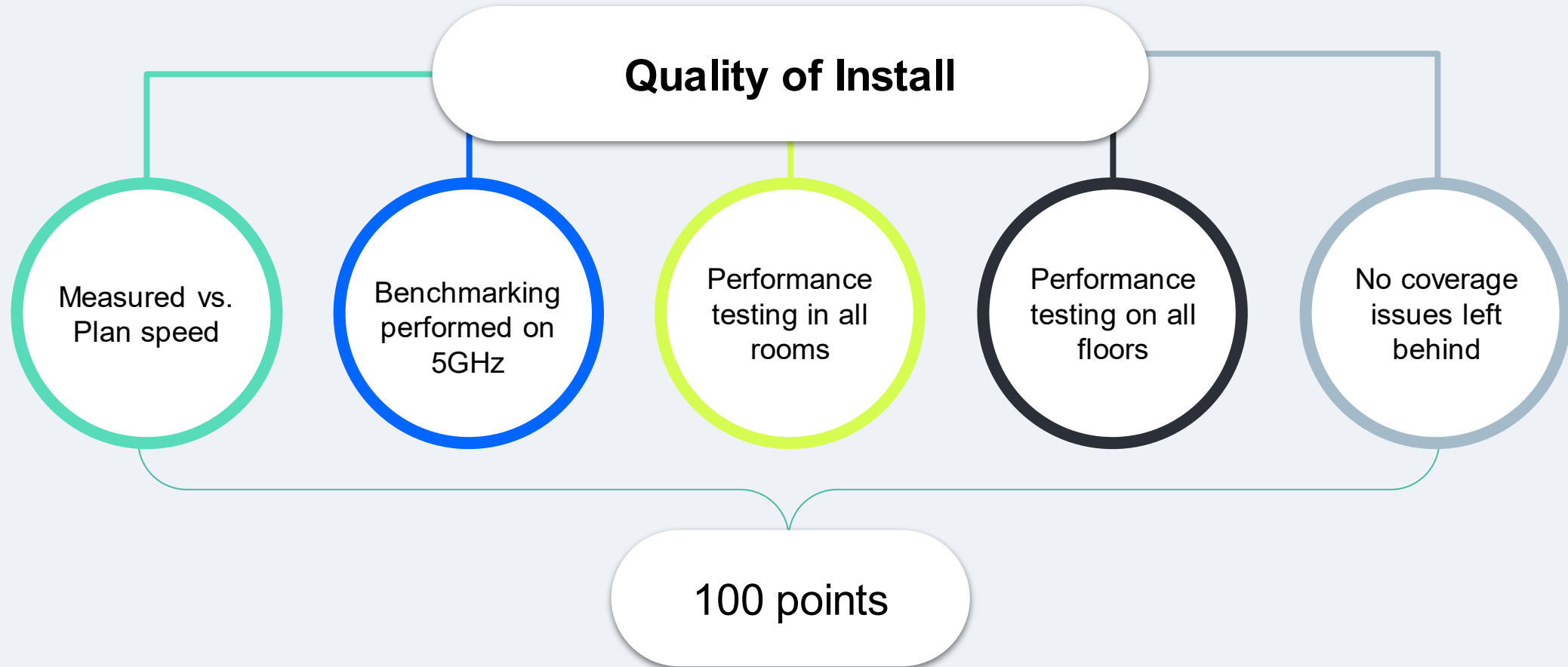
# QoI



In-home  
installation  
workflow



# 5 key factors to measure QoI



# Certify tech visits for better Wi-Fi CX

- Optimize CPE placement
- Verify coverage and speed
- Educate customers
- Get it right from day 1  
(Good QoI → Good QoE = **Great CX**)



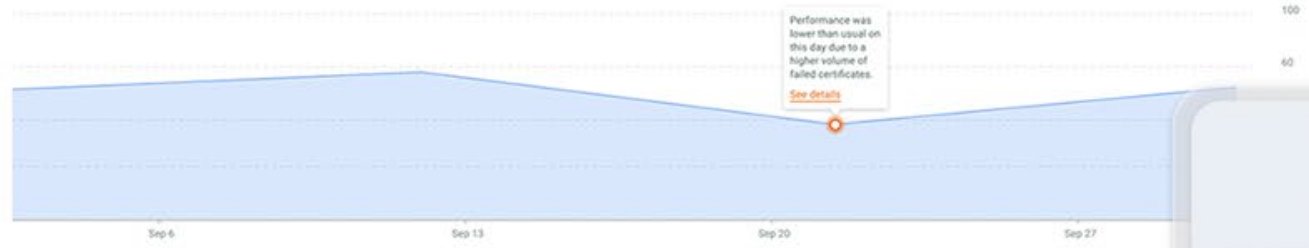
# Certify Quality of Install Report

09/01/2023 - 10/01/2023

Customer: FakeISP

## Weekly Performance

Performance displays week by week the combined scores of all the technicians within the specified date range.



Performance

Speed Tests Ran  
**+7%** over last month

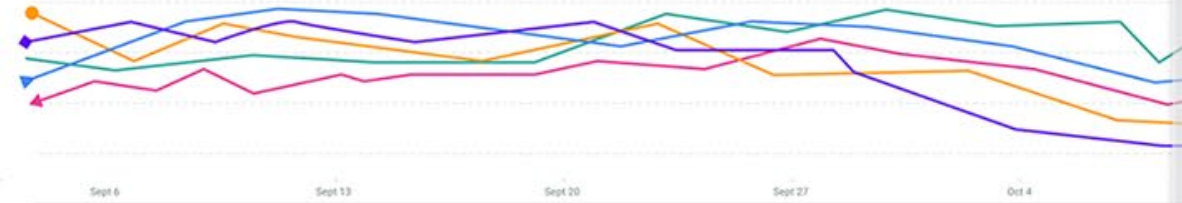
5Ghz Speed Tests on 5Ghz  
**-2%** under last month

Average of floors tested  
**-17%** under last month

Average of rooms tested  
**+7%** over last month

## Key Performance Indicators

Some metrics are trending down



Speed tests ran, Speed tests ran on 5Ghz, Ave. of floors tested, Ave. of rooms tested



**Congratulations, this installation is RouteThis Certified!**

### LOCATION

[Redacted]

### INSTALLATION DATE

[Redacted]

### SPEED AT ROUTER

	EXPECTED	TESTED
Down	150	148
Up	20	19

### MESH NETWORK PODS

LEVEL	RECOMMENDED	INSTALLED
1	0	0



# DIY

**75%** of customers believe that self-service is a convenient way to address customer service issues.



**67%** of customers prefer self-service over speaking to a company representative.



**81%** of customers attempt to solve issues themselves before calling into support.



# What does a great DIY experience look like?



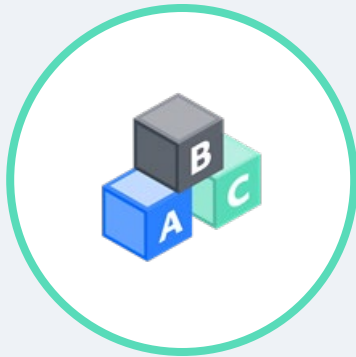
Wi-Fi Installation



Wi-Fi Management



Wi-Fi Support



Easy to use



Personalized



Fast



Accurate

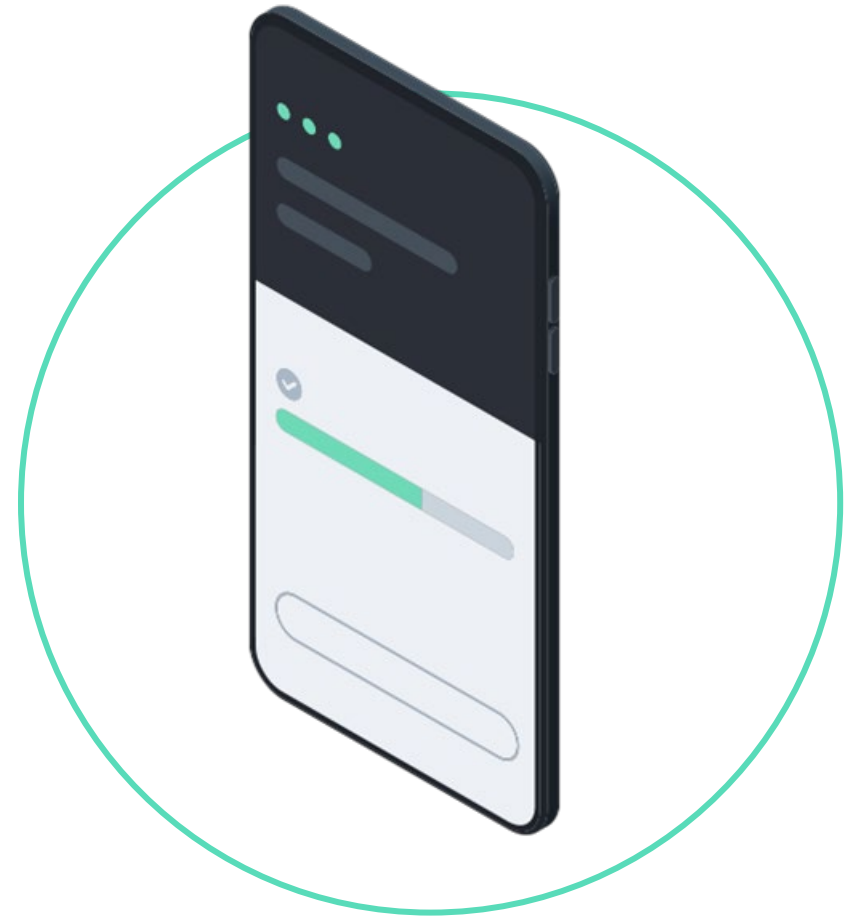


Educational



# Empower customers for better Wi-Fi CX

- Offer self-service options
- Longer term - OpEx reduction
- More data = Upsell opportunities



HOME > CUSTOMER (SUJ7M248) > ISSUES DASHBOARD

**Customer's Phone**

THE APP IS DISCONNECTED

We lost connection to the app. This may be because the customer has done one of the following:

- Lost their internet connection
- Uninstalled the app
- Checked their messages / notifications

Have the customer return to the app if possible.

Ask them to keep it open / return from checking notifications.

**Agent Controls**

Scan for issues now

Launch a specific test

- Start Speedtest
- Request Photo
- Request Video
- Find Deadspots
- Login To Router

**User Devices**

Most likely to resolve issue

4 High Impact  
2 Warning

**Wifi Network(s)**

1 High Impact  
3 Warning

**Modem / Router**

2 High Impact  
2 Warning

**Line Quality**

0 High Impact  
0 Warning

**Webpages Status**

0 High Impact  
0 Warning

Scan Complete

**WIFI NETWORK(S)**

Problems Found

- CONNECT TO THE FASTER 5-GHZ NETWORK
- BAND STEERING IS ENABLED
- CUSTOMER CONNECTED TO A RANGE EXTENDER

**2.4 GHz Network is Congested**

There are overlapping WiFi networks slow network.

Current SSID

Current Network Band

Recommended Channel

FIX THIS

**Download**

600 Mbps

Plan Speed: 150Mbps

**Upload**

28.2 Mbps

Plan Speed: 100Mbps

SEND URL

PREVIOUS

DELETE ACTIONS

CLOSE TOOL

DELETE SHORT LINK

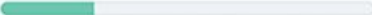
 **2.4GHZ NETWORK IS CONGESTED**

...

## Analyzing your network

1 of 4

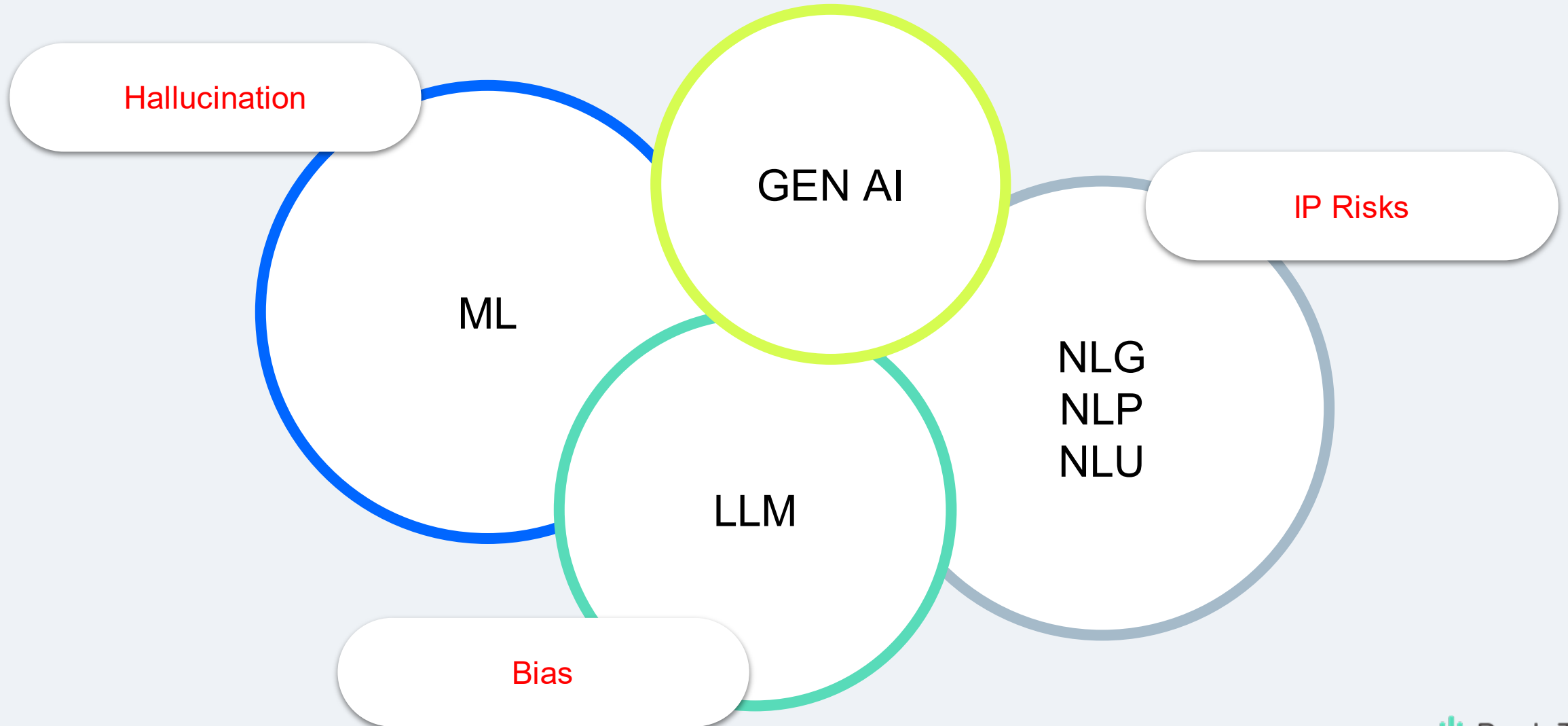
Scanning Network



Please don't move your device and don't close the app until this step is completed. This can take up to 2 mins.

[Cancel](#)

# What does AI for Wi-Fi look like?

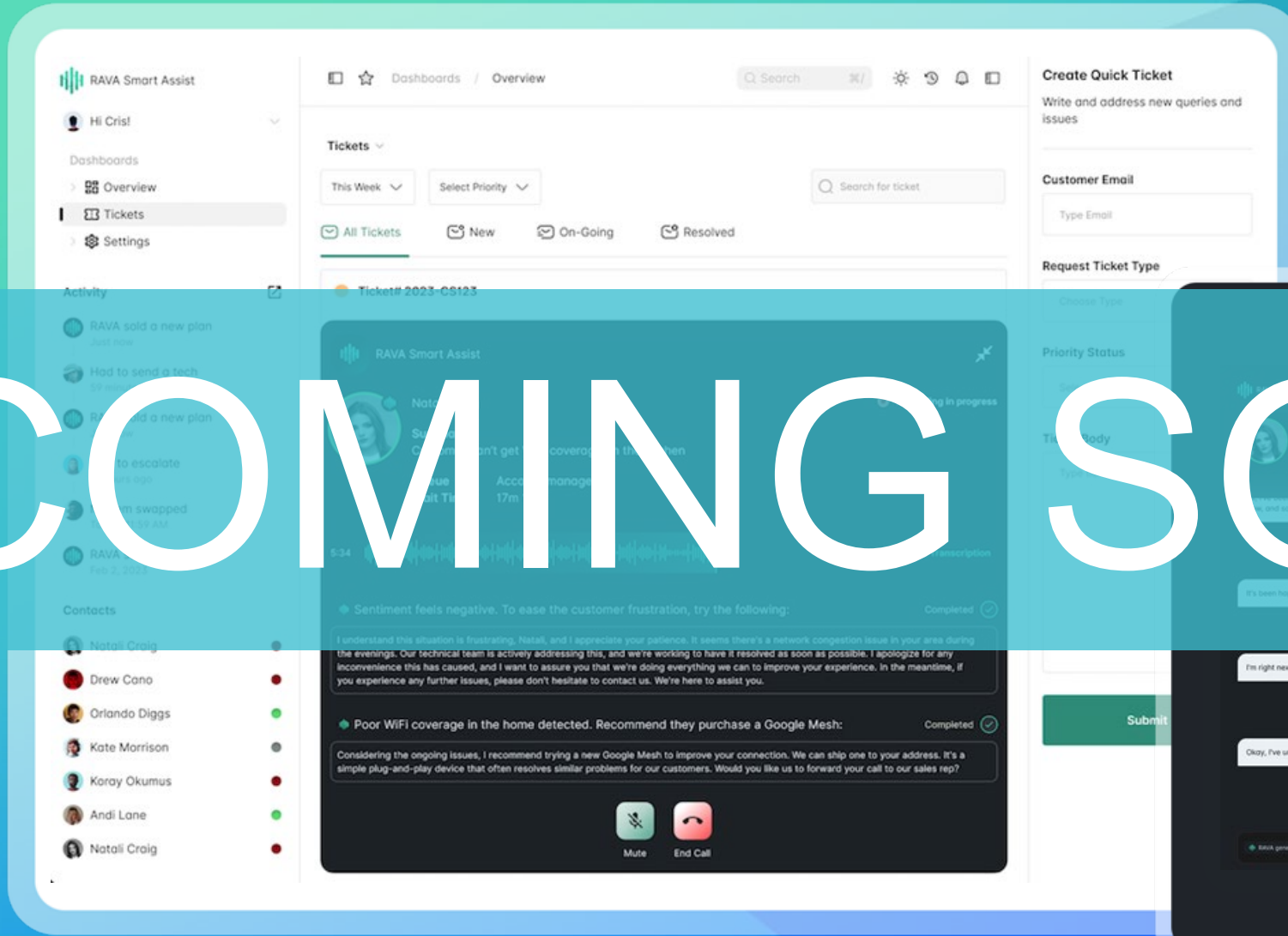


# AI is Transforming Wi-Fi CX

- Hardware
- Software
- Support



# COMING SOON



## Create Quick Ticket

Write and address new queries and issues

### Customer Email

Type Email

### Request Ticket Type

Choose Type

### Priority Status

### Ticket Body

Submit



# Why should great Wi-Fi CX matter to ISPs?

	 <b>Poor CX</b>	 <b>Great CX</b>
 <b>Customer retention</b>	Frustrated customers who often churn	Loyal customers who promote your services
 <b>Upsell opportunities</b>	Customers don't trust you	Customers are more likely to buy additional services
 <b>Call volume</b>	Lots of unnecessary calls	Call volumes cut in half
 <b>Average handle time</b>	Long, frustrating and inefficient calls	Fast troubleshooting and resolution



**Thank You**

**Jenni Dettman**  
jenni@routethis.com

Connect on LinkedIn

# Panel: Empowering Small and Medium Businesses: Leveraging Platforms and Managed Wi-Fi



**Scott Stinson**

Head of Customer Solutions,  
Airties.



**Ricky Taft**

Senior Lead Product Manager,  
Broadband Devices,  
Cox Communications.



**Sudeep Bose**

Senior Director Product Management,  
Synamedia.





Carlos Lei

CEO, Uplink.

**PROVIDING ACCESS TO  
DECENTRALIZED  
CONNECTIVITY**

Carlos Lei  
CEO @uplink



# PROVIDING ACCESS TO DECENTRALIZED CONNECTIVITY

# WHAT IS DECENTRALIZED CONNECTIVITY?

Decentralized Connectivity refers to [wireless infrastructure projects using financial incentivizes](#) and tokenization to coordinate and incentivize their bootstrapping phase.

# WHAT IS DECENTRALIZED CONNECTIVITY?



Individuals build up the supply of the infrastructure in a decentralized manner and get rewarded with financial incentives.

# DECENTRALIZED CONNECTIVITY

Decentralized connectivity can be more efficient, resilient & performant than centralized infra.

Legacy Way of Building Networks	The Decentralized Way
<p>CapEx Intensive: Extremely expensive proprietary equipment with vendor lock-in.</p>	<p>CapEx Crowdsourced: Financial rewards incentivize individuals to deploy commoditized, off-the-shelf hardware.</p>
<p>Labor Intensive: Operators hire technicians to install equipment.</p>	<p>Reduced Labor Cost: Plug-and-play hardware simplifies the installation process.</p>
<p>High Maintenance Costs: Field technicians must maintain equipment. Many Single points of failure.</p>	<p>Limited Maintenance: Hardware has warranty. Networks have increased resilience through redundancy.</p>

## Legacy Way of Building Networks

## The Decentralized Way

### Expensive Real Estate:

Operators lease/buy placements for hardware deployments.

### No Real Estate Cost:

Individuals deploy hardware at properties they own.

### OpEx Intensive:

Operators maintain massive back-end infrastructure for billing, onboarding, customer support, etc.

### Blockchain Automation:

Blockchains permissionlessly coordinate participants.  
Back-end is automated on-chain.

### Local Natural Monopoly:

High costs limit competition.

### Open access and Global Reach:

Anyone can build networks in parallel around the world.

### Expensive Flat-Rates:

Limits the feasibility of low marginal value use cases.

### Pay-as-you-go Model:

New payment model unlocks a multi-billion dollar market.

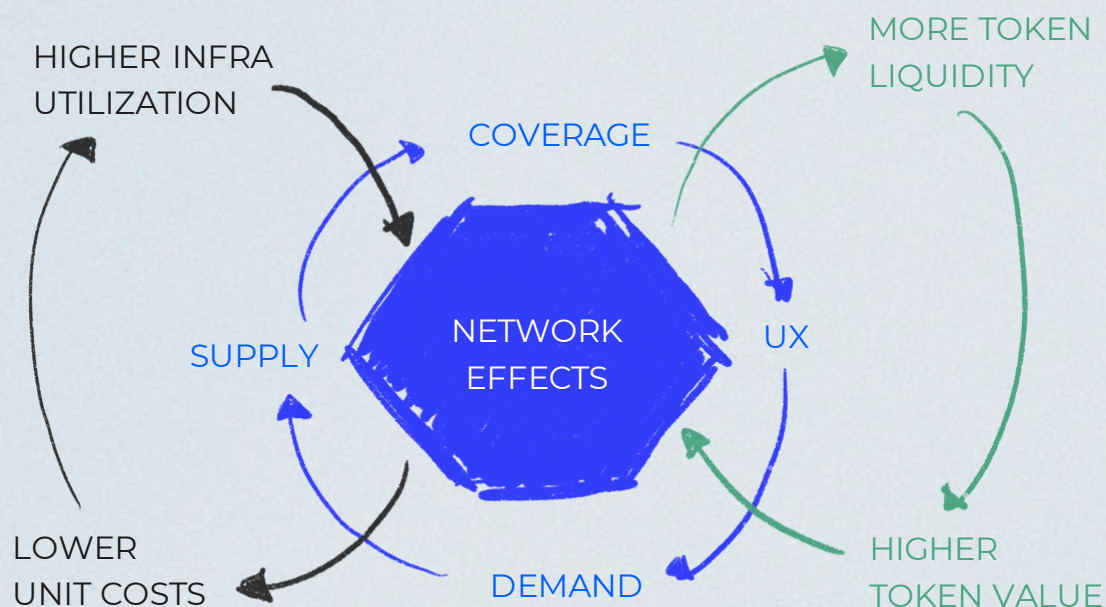
### Fixed Coverage:

Network coverage is dictated by the network operator.

### Flexible Coverage:

Individuals can solve their own coverage issues.

# DECENTRALIZED CONNECTIVITY FLYWHEEL



1. Increased Usage: As more people use the network, the demand for its services grows.

2. Token Price Rise: With increased demand, the value of the token naturally increases.

3. Contributor Incentive: The rising token value makes it more attractive for people to contribute resources to the network. They're earning tokens that are now worth more.

4. Network Expansion: As more resources are contributed, the DePIN network expands its capacity. This allows it to handle more users and offer a wider range of services.

5. Investor Interest: The network's growth and rising token value attract investors.

# WHAT IS UPLINK?



Uplink is building an ecosystem, creating a self-sustained and infinitely scalable system that decentralizes both operational responsibilities and financial incentives across a broad spectrum of participants.





# INVESTORS & AWARDS



Outlier Ventures\*

mustard  
seed

BLOCKCHANGE



Framework



STRATOS

n×gen

AngelPad

· AngelPad Alumni<sup>[1]</sup> · MarketWeek: “100 Most Disruptive Brands”

Award

· Inc. Magazine: “30 Most Disruptive Companies”

· European Commission: EUtop50 Award

· Kairos Society: K50 Award

· Ericsson: Ericsson Garage Incubator Member

· European Commission: Next Generation Internet Award

· Vodafone: Vodafone PowerLab Member



# 2023 RESULTS

Initial results from running  
deployments in Latin America.



23%

Increase in local  
customers for our clients.

45%

Increase in Connected Devices

41%

Increase in Data Consumption

# REACH OUT



Email

[cl@uplink.xyz](mailto:cl@uplink.xyz)

Social Media

[@carlosleisantos](https://twitter.com/carlosleisantos)

Call me

+1 (917) 939-3972



Prasanna Chamala

Director of Sales, Alethea Communications.

**Real Application  
Performance with Wi-Fi 7-  
Data Driven Insights**

# Real Application Performance with Wi-Fi 7- Data Driven Insights

**WGC Americas 2024  
12th June**

**Prasanna Chamala  
Prasanna.Chamala@alethetech.com**



# Agenda



- Introduction
- Industry Specific Wi-Fi 7 Testing Priorities
- Is Peak Performance important?
- Ensuring Optimal User Experience with Wi-Fi 7: Testing Strategies
- Insights on User Experience with
  - Audio/Video Conferencing - Zoom, Teams
  - Video streaming - Youtube, Netflix

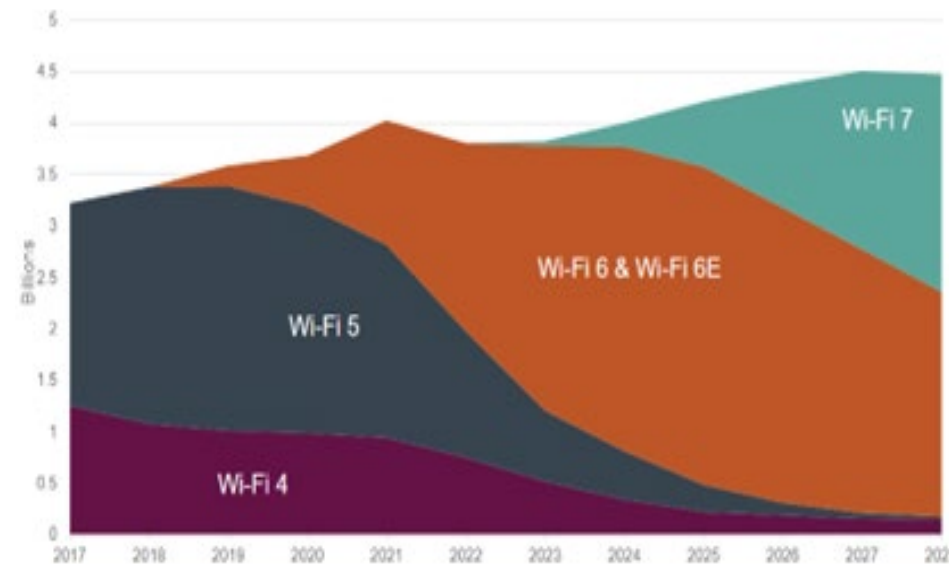
# Why Wi-Fi 7?

**Higher Data rates:** Offers up to 46 Gbps

**Lower Latency:** Enhanced responsiveness is crucial for real-time applications such as gaming, video conferencing, VR etc

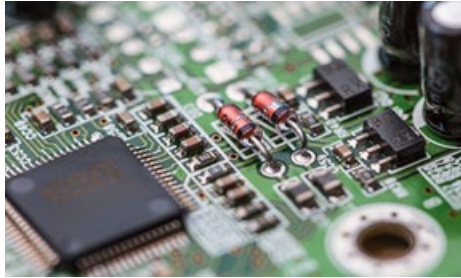
**Better Efficiency:** Supports more simultaneous connections, improving performance in dense environments

**Improved QoE:** Prioritizes critical applications, ensuring smoother experiences



*Wi-Fi device shipments by generation from 2017 – 2028  
(Image from Wi-Fi Alliance)*

# Industry Specific Wi-Fi 7 Test Focus



## OEM/ODM

Peak Data Rates  
Functionality  
Scale  
Stability



## Service Providers

Peak Data Rates  
Stability  
Beacon Sanity  
Roaming  
Legacy Clients  
InterOp



## Moving Networks

Scale  
Legacy APs  
InterOp with Wi-Fi  
7 clients



## Enterprises

Improvement in  
QoE with Wi-Fi 7

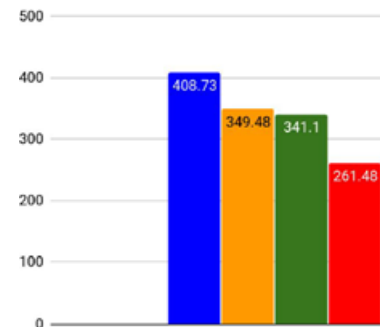
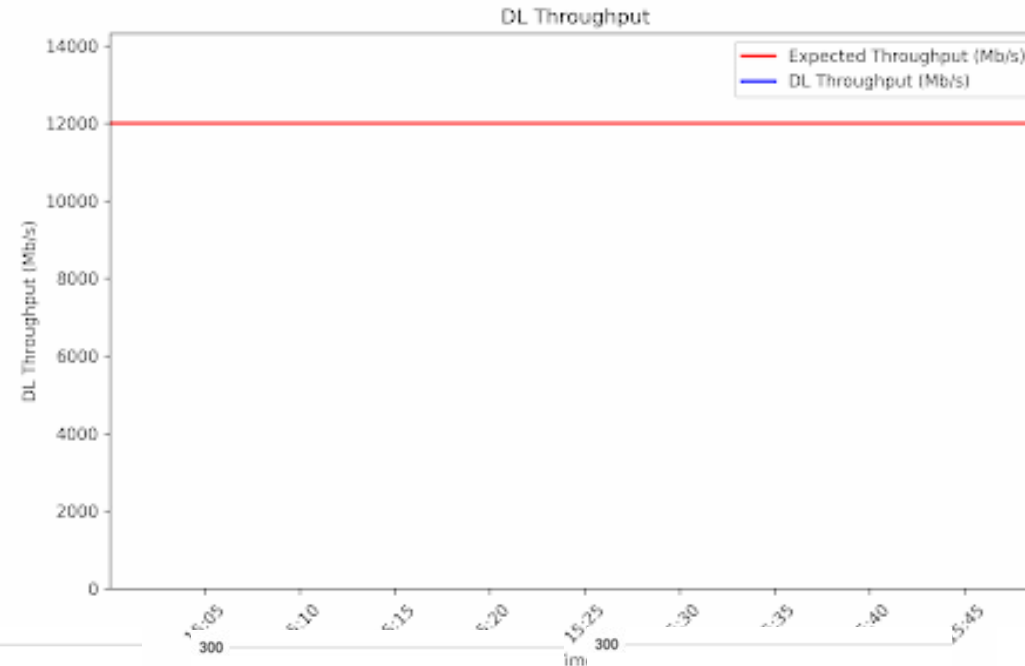


# Wi-Fi 6 vs Wi-Fi 7: Peak Data Rates

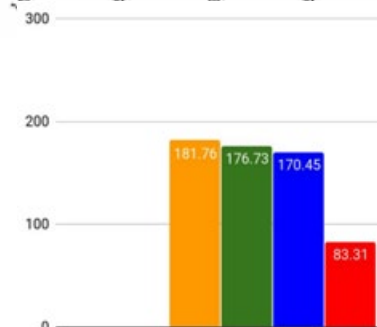
Data Rates	Theoretical (Gbps)	Current Practical (Gbps)
Wi-Fi 6	9.6	3+
Wi-Fi 7	46	13+

Peak performance ensures elimination of data plane issues, queue management problems, memory leaks, and memory copy inefficiencies

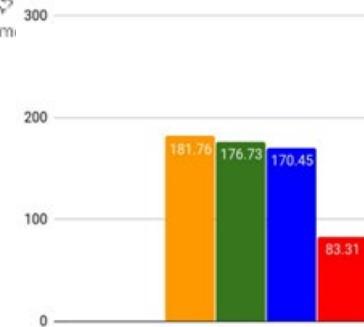
**BUT IT IS NOT SUFFICIENT!**



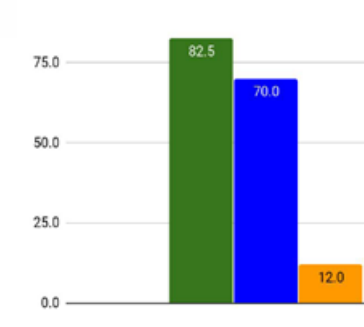
IPerf 32 clients



IPerf 100 clients



Throughput



Video Streaming

# Test Strategy



- a) Ensure functionality and peak results
- b) Stability at scale
- c) Achieve real applications QoE
- d) Ensure interop with real clients

## Test setup:

- Generated scale of 50 clients
- Run iPerf traffic on each client to load the Access Point
- Run real world application with mix of real devices
- Measure QoE of real applications on real devices

# Test Setup - WiCheck



## Great User Experience, Consistently at Scale



**Real  
Applications**



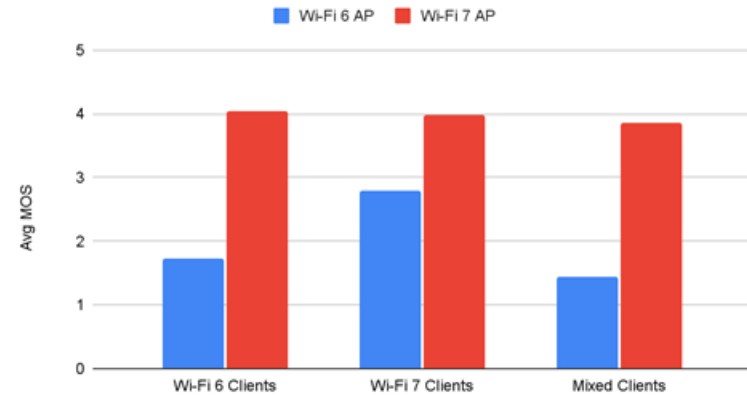
**Real  
Clients**



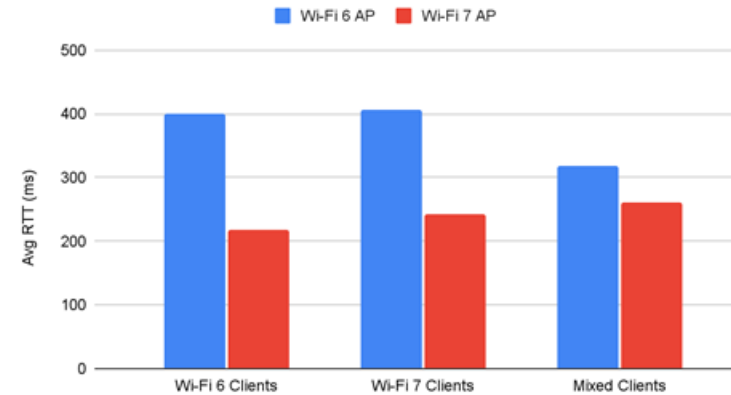
**Real  
Scale**

# Zoom Performance & QoE

Avg MOS : Wi-Fi 6 vs Wi-Fi 7 AP



Avg. RTT (ms) : Wi-Fi 6 vs Wi-Fi 7 AP



**QoE KPI: MOS**

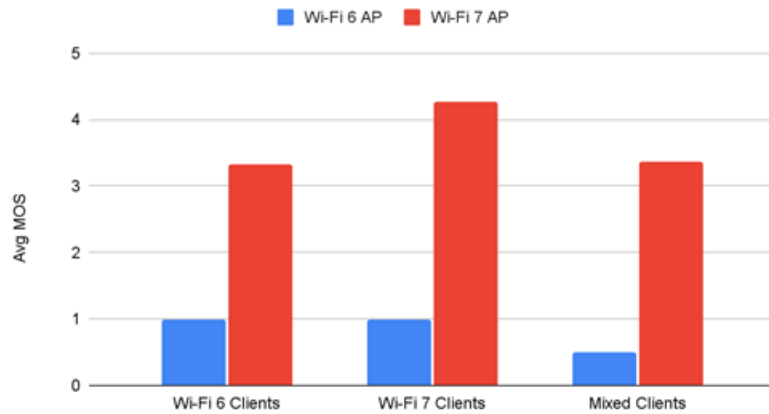
**QoS KPI: RTT, Packet Loss**

Metric	Wi-Fi 6 AP		
	Wi-Fi 6 Clients	Wi-Fi 7 Clients	Mixed Clients
Average RTT (ms)	399.57	407.06	318.37
Average Packet Loss %	10.27	0.83	24.56
Average MOS	1.72	2.8	1.44

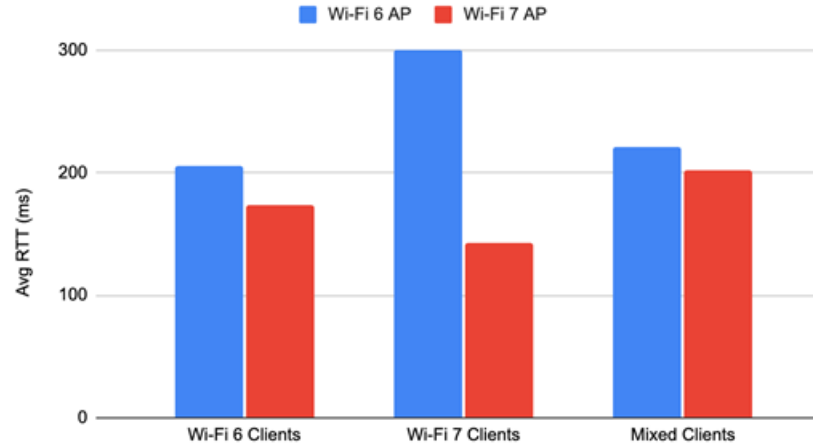
Metric	Wi-Fi 7 AP		
	Wi-Fi 6 Clients	Wi-Fi 7 Clients	Mixed Clients
Average RTT (ms)	217.02	242.68	260.74
Average Packet Loss %	0	0	0
Average MOS	4.04	3.99	3.86

# Microsoft Teams performance & QOE

Avg MOS : Wi-Fi 6 vs Wi-Fi 7 AP



Avg RTT (ms) : Wi-Fi 6 vs Wi-Fi 7 AP



QoE KPI: MOS

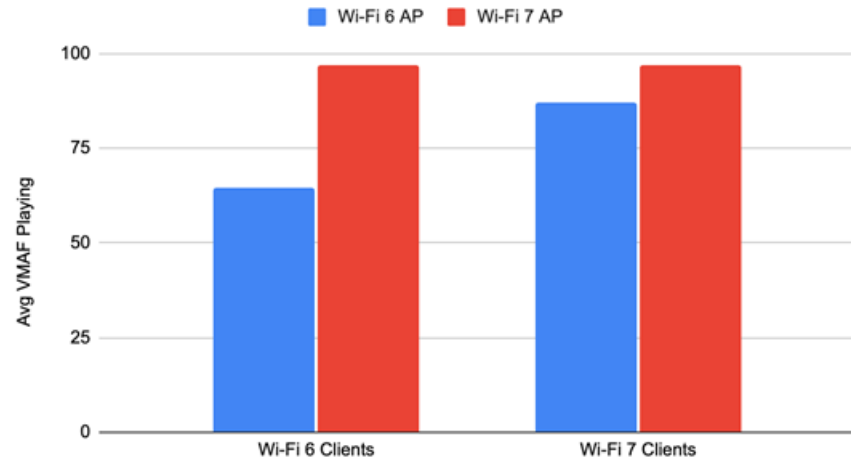
QoS KPI: RTT, Packet Loss

Metric	Wi-Fi 6 AP		
	Wi-Fi 6 Clients	Wi-Fi 7 Clients	Mixed Clients
Average RTT (ms)	205.5	300	221.5
Average Packet Loss %	14.18	35.85	21.62
Average MOS	1	1	0.5

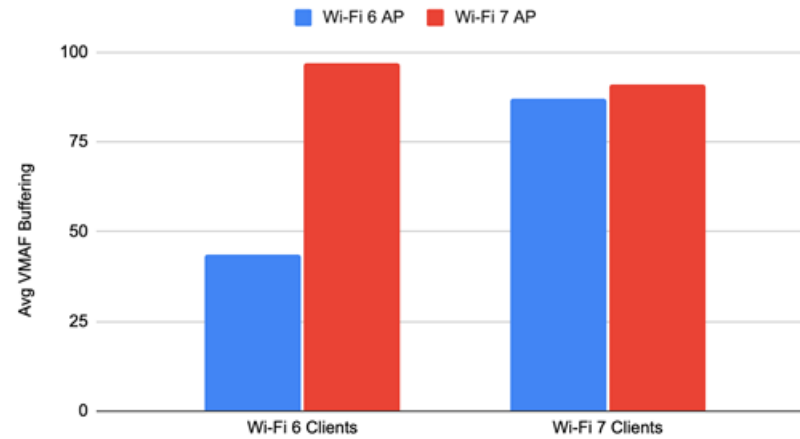
Metric	Wi-Fi 7 AP		
	Wi-Fi 6 Clients	Wi-Fi 7 Clients	Mixed Clients
Average RTT (ms)	174	143	202.2
Average Packet Loss %	0	0	0.03
Average MOS	3.32	4.27	3.37

# Netflix Performance & QoE

Avg VMAF Playing : Wi-Fi 6 vs Wi-Fi 7 AP



Avg VMAF Buffering: Wi-Fi 6 AP vs Wi-Fi 7 AP



**QoE KPI:** VMAF Score  
(Full Reference Video Quality Predictor)

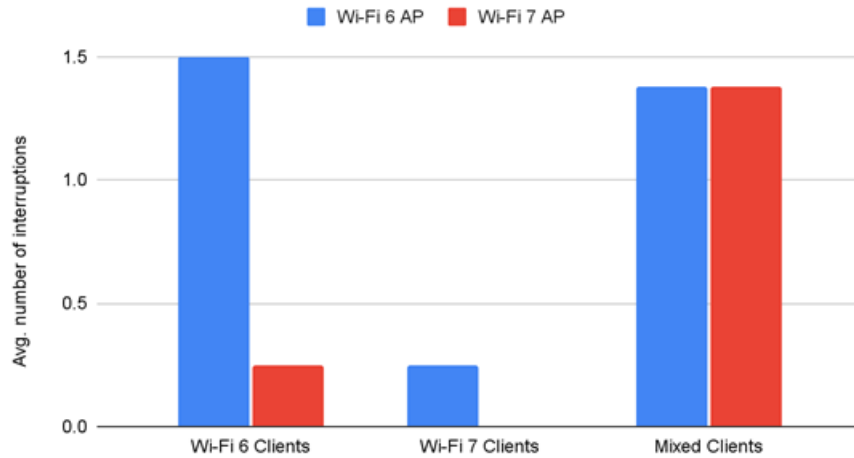
**QoS KPI:** Displayed Frames, Dropped Frames, Throughput

Metric	Wi-Fi 6 AP	
	Wi-Fi 6 Clients	Wi-Fi 7 Clients
Avg VMAF Playing	64.5	87
Avg VMAF Buffering	43.5	87
Avg Total Dropped Frames	0	2

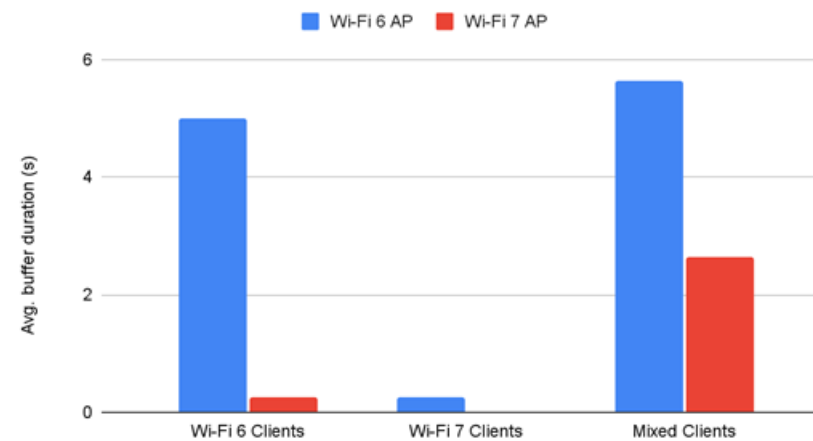
Metric	Wi-Fi 7 AP	
	Wi-Fi 6 Clients	Wi-Fi 7 Clients
Avg VMAF Playing	97	91
Avg VMAF Buffering	97	91
Avg Total Dropped Frames	3	1

# Youtube VR Performance & QoE

Avg number of Interruptions : Wi-Fi 6 vs Wi-Fi 7 AP



Avg Buffer Duration : Wi-Fi 6 Vs Wi-Fi 7 AP



**QoE KPI:** Interruptions, Buffering, Load Time & Resolution

**QoS KPI:** Not Measured

Metric	Wi-Fi 6 AP		
	Wi-Fi 6 Clients	Wi-Fi 7 Clients	Mixed Clients
Interruptions	1.5	0.25	1.38
Buffering Duration (s)	5	0.25	5.63
Load Time (s)	2.15	1.47	3.31
Resolution	720p	1080p	1080p

Metric	Wi-Fi 7 AP		
	Wi-Fi 6 Clients	Wi-Fi 7 Clients	Mixed Clients
Interruptions	0.25	0	1.38
Buffering Duration (s)	0.25	0	2.63
Load Time (s)	6.53	0.89	4.62
Resolution	480p	720p	1080p

# Conclusion



- In demanding environments where the Wi-Fi network is pushed to its capacity and load limits, real-world performance still has room for improvement
  - There are promising advancements with Wi-Fi 7, even at this early stage
  - Testing what truly matters—real scale, real clients, and real applications—is essential
- Ensuring a consistently great user experience at scale is key to unlocking the full value of Wi-Fi 7's exciting technical advances



# About Alethea

- **Alethea**

- Established in 2010
- Goal of advancing and promoting broadband technologies
- Headquarters Bangalore; with offices also in San Diego

- **Team**

- Team of ~160; passionate about broadband technology

- **Mission**

- Developing innovative products and services to promote the global proliferation and success of Broadband

- **Customers**

- Global customer base including major players within the broadband technology ecosystem from development to deployment
- Serve OEM/ODM, Service Provider, Transportation and Enterprise Customers



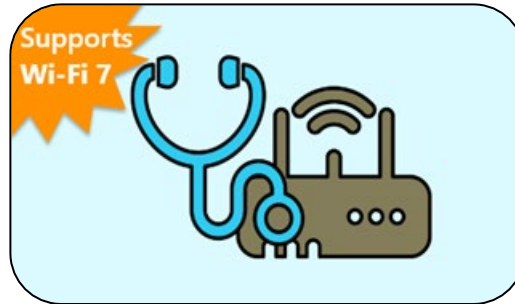
# Alethea Culture - Giving Back to Community

- **Promoting broadband technology in industry forums**
  - Wi-Fi Alliance, Wireless Broadband Alliance and Broadband Forum
  - Wi-Fi Knowledge Summits in India
- **Promoting corporate community service activities**
  - Reforestation
  - Education
  - Persons with disability
  - Research and development



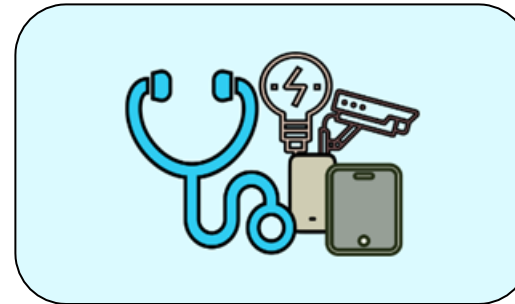
# Thank You

[www.aletheatech.com](http://www.aletheatech.com)  
[info@aletheatech.com](mailto:info@aletheatech.com)



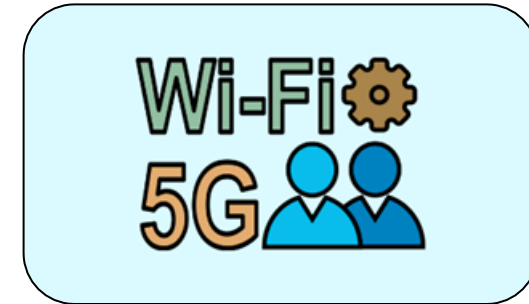
**WiCheck**

**The Universal Wi-Fi  
test solution**



**WiSure**

**Wi-Fi Device  
Test Solution**



**Services**

**Test Lab  
Test Automation  
Test Applications**

## Associations





## Jonah Ross

Manager, Program Management Office,  
Wireless Broadband Alliance.

**Panel Moderator**

# Panel: Enabling new Business Cases with Wi-Fi Halow



**Paul Lai**

CEO,  
AsiaRF.



**Zac Freeman**

EVP, Sales & Marketing,  
Newracom.



**Prakash Guda**

VP Product & Marketing.  
Morse Micro.



George Hechtmann

Principal, Hechtman Venture Development.

**Panel Moderator**

# Panel: Addressing new business opportunities for operators and service providers



**Bernard Herscovici**

President,  
NetExperience.



**Rajat Ghai**

Vice President. Xfinity Wi-Fi Engineering,  
Comcast.



**Russ Keveryn**

Senior VP of Sales,  
RouteThis

**WGC AMERICAS**  
**CONNECTING OUR DIGITAL WORLD**  
**COFFEE BREAK & NETWORKING**  
**BE BACK IN 35 MINUTES AT**  
**4.25 PM CT**





## Reza Jafari

Chairman & CEO, E-Development International;  
Board Advisor to the Wireless Broadband Alliance.

**Session Moderator**

Time	Presentation
4:25 PM (CT)	<p><b>Moderator Introduction</b> Reza Jafari, Chairman &amp; CEO, e-Development International and Board Advisor to the Wireless Broadband Alliance.</p>
4:30 PM (CT)	<p><b>Boldyn Networks, Keys to the City of the Future - An Introduction to LinkNYC and Roma5G</b> Andy Penley, Group CTO, Boldyn Networks.</p>
4:50 PM (CT)	<p><b>Last Mile Connectivity Solutions addressing the needs of Communities.</b> Vince Aragona, President &amp; CEO, Neo Network Development.</p>
5:10 PM (CT)	<p><b>OpenRoaming: Simplifying Citizen Access in Wi-Fi Connected Communities</b> Betty Cockrell, Director Service Provider Products, Single Digits.</p>
5:20 PM (CT)	<p><b>Panel – Connected Communities Forum: Understanding the Challenges and Opportunities to Enable Smart and Connected Communities that Can Thrive.</b> Greta Byrum, Principal, Broadband &amp; Digital Equity, HR&amp;A; Mark Miller, Co-Founder &amp; President, Cutting Edge Telecommunications; Mittal Parekh, Senior Director, Product Marketing, Technical Marketing and Influencer Marketing, RUCKUS Networks; Alphonso Jenkins, Connected Cities Forum Advisor to the Wireless Broadband Alliance.</p>
5:50 PM – 5:55 PM (CT)	<p><b>DAY 1 Closing Remarks</b> Tiago Rodrigues, President &amp; CEO, Wireless Broadband Alliance</p>
6:00 PM - 8:00 PM (CT)	<p><b>DRINKS &amp; NETWORKING RECEPTION – THE ATRIUM, PLAZA OF THE AMERICAS.</b></p>



Andy Penley

Group CTO, Boldyn Networks

**Boldyn Networks**

**Keys to the City of the Future**

**An Introduction to LinkNYC and  
Roma5G**



# BOLDYN NETWORKS KEYS TO THE CITY OF THE FUTURE

17 JUNE 2024

An Introduction to LinkNYC and Roma5G

**boldyn**  
NETWORKS

# UNLOCKING THE POWER OF AN INTERCONNECTED FUTURE

**Boldyn Networks is one of the largest neutral host providers in the world. Our shared network infrastructures and cutting-edge connectivity solutions are the building blocks for an interconnected future – for everyone.**

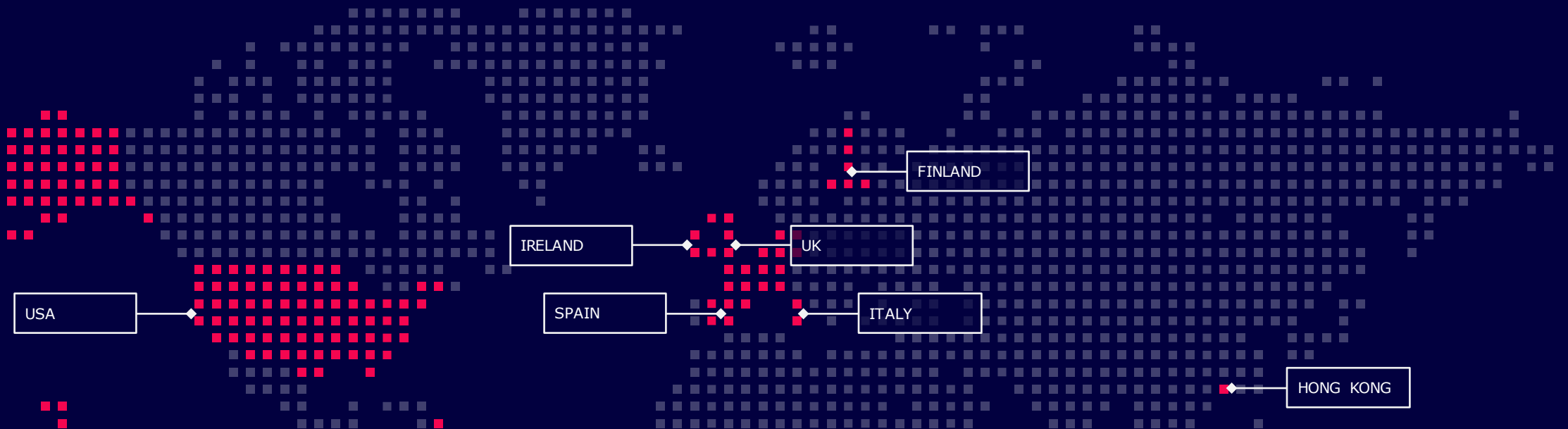
**30+ years** in communications in North America and Europe  
Presence in **3 continents**

Over **1,100+** employees globally and access to **+2,000 partner staff**

Networks connecting **6 billion rides** every year in **5 major transport networks**

**5 major city networks** connecting fibre, thousands of venues, transport and more.

**Majority-owned** by Canada Pension Plan Investment Board since 2009. A trusted long-term investor with C\$632 billion net assets.



# ENABLING SMART CITIES

**Working with network operators to extend their reach and advance networks in complex environments.  
Enabling Smart cities and closing the Digital divide.**



## **Transport for London** **Pioneering the Gigabit society**

Using existing TfL routes, we are deploying fibre and small cells throughout the UK network capital. Extending the reach of fixed and mobile operators.

- 12 edge data centres across London
- 200km of dense fibre
- Connection to 80k small cells
- Connection to thousands of TfL street assets including:
  - 22.2k bus shelters
  - 45.9k lighting points
  - 73.7k traffic management points



## **New York City** **Networking the concrete jungle**

Providing robust coverage and connectivity in urban areas, without disrupting the surrounding areas.

- Largest free public outdoor Wi-Fi network in the US, delivering free Wi-Fi to previously underserved neighbourhoods
- Deployed in the excess of 1,500 small cells across New York
- 12 million users connected with free internet access
- 1,750 route miles of fibre



## **Sunderland** **Connecting the North**

By 2030 Sunderland will be a smart city with ubiquitous connectivity throughout.

- Initial roll out of 1.7 km<sup>2</sup> of 5G small cell deployment in city centre including public Wi-Fi
- Low power wireless network, for IoT devices, covering the whole 127 km<sup>2</sup> council area
- Incorporating and enabling existing and future private networks, including those at the Nissan car plant



## **Rome** **#ROMA5G: the eternal city's first advanced 5G infrastructure**

25-year concession with the city of Rome to bring advanced 5G neutral host infrastructure to the city and connect 3 million citizens and over 15 million visitors every year.

- Metro:
  - 83 stations
  - 68 km of tunnels
- 2,000 small cells
- 100 public square
- Citywide Wi-Fi

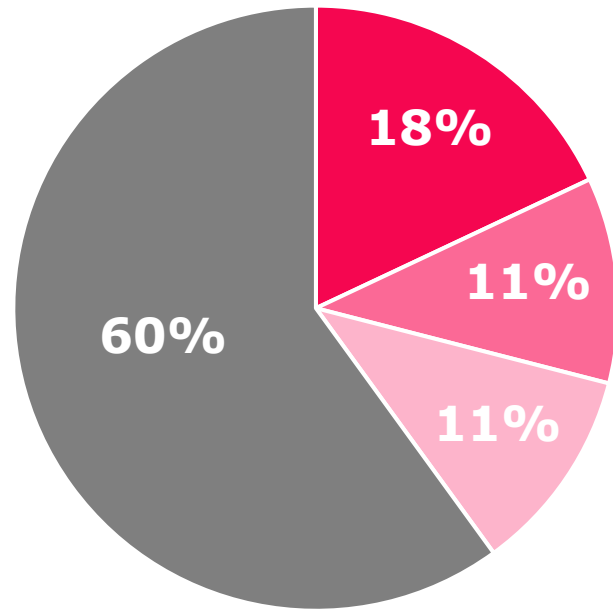
# REBOOTING LINKNYC



# THE CASE FOR LINKNYC

## The digital divide in New York City

### Households in New York City with home broadband or mobile broadband

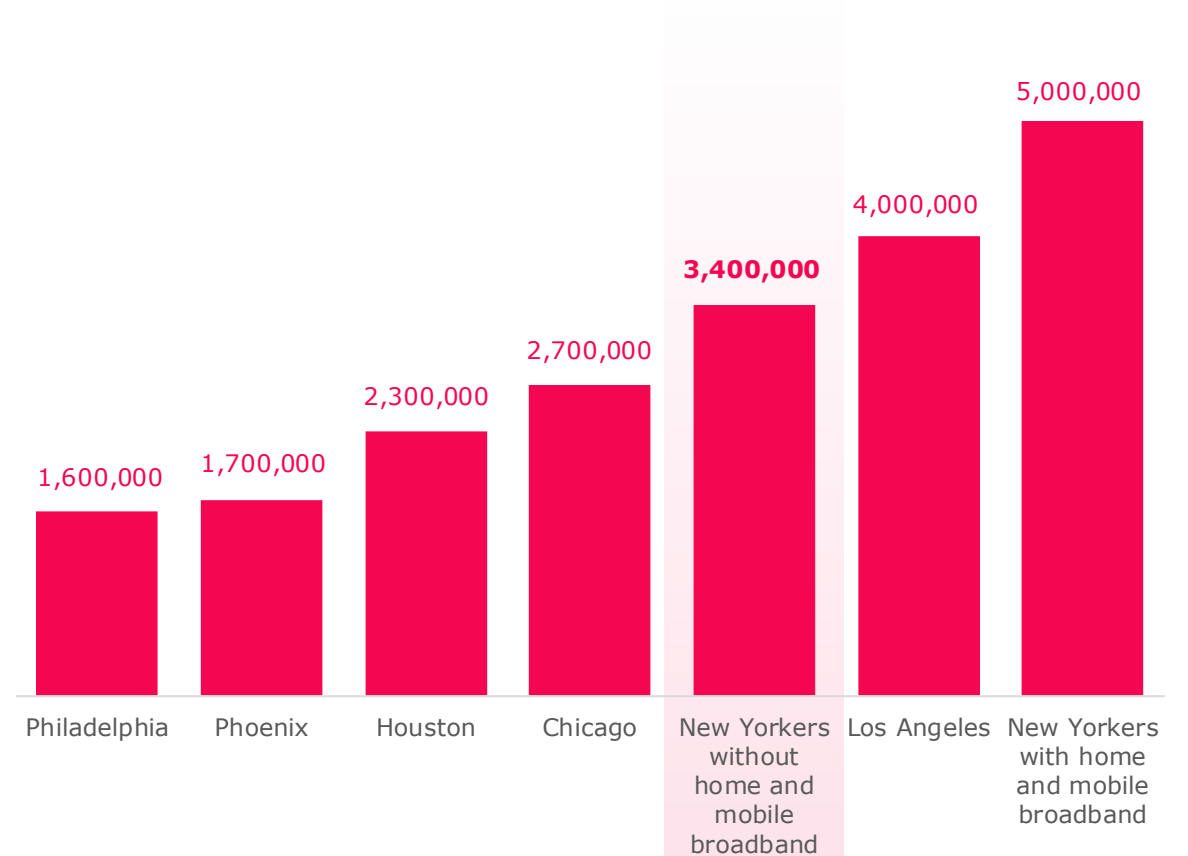


- Households without broadband or cellular access
- Households with cellular access only
- Households with broadband access only
- Households with broadband and cellular access

Source: The New York City Internet Master Plan – Jan 2020

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### New York City's digital divide relative to other cities' total populations



Source: HR&A Advisors





# HOW DOES LINKNYC PROVIDE FREE AND EQUITABLE ACCESS?



**High-speed,  
free public  
Wi-Fi  
throughout  
NYC**



**Free  
nationwide  
digital calling**

- 911 / 311 access
- Access to all social services hotlines
- Video-relay service for deaf and hard-of-hearing community



**Access to  
government  
and social  
services  
websites**



**Advertising  
space for the  
City,  
community  
information,  
and local  
businesses**



**USB port for  
free charging  
of mobile  
devices**

# PEOPLE USE THE LINKS!

The largest free public Wi-Fi network in the U.S in Manhattan has seen....

10,000

people a month accessed Aunt Berth social services directory

5M

calls made since 2020

15.8M

Wi-Fi Subscribers have moved over 42,000 TB of data



# LINKNYC

## How does Boldyn & Link5G Fit in?

- NYC was pursuing several efforts to expand high-speed broadband and cellular network access in all five boroughs, and both efforts are buoyed by the Link reboot.
  - The City's initiative to leverage street-level assets to expand the City's fiber network will benefit from the fiber run to each new Link installed
  - The build-out of 5G to ensure broadband-like speeds for cellular users required street poles, but greater saturation through Link helps expand 5G to the outer-boroughs using Neutral host infrastructure

Link5G is a valuable asset in the expansion of broadband and cellular network access in NYC.

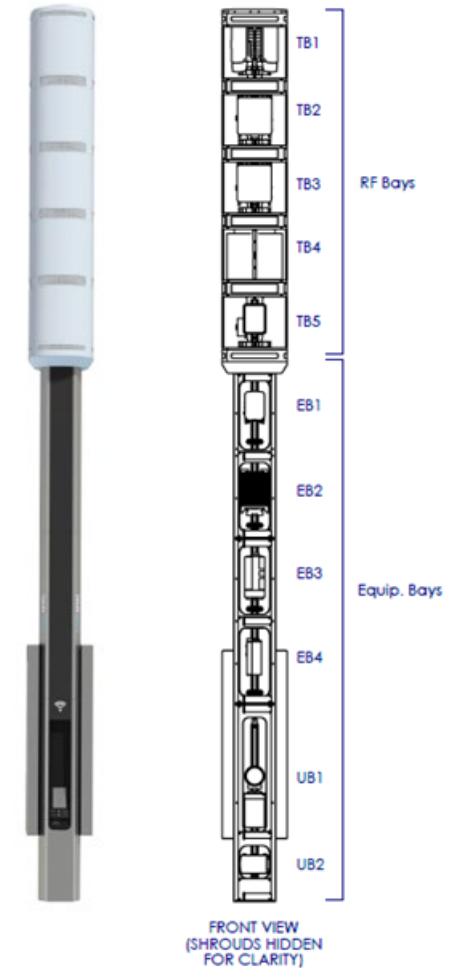


# INTRODUCING LINK5G



# LINK5G DESIGN EXPANDS BROADBAND INFRASTRUCTURE

<b>TB1</b>	Millimeter Wave Bay for Operator 1 Ultra-Fast 5G Service	Ultra-Fast 5G Services from multiple providers, giving NYers freedom of choice and the fastest possible wireless services
<b>TB2</b>	Millimeter Wave Bay for Operator 2 Ultra-Fast 5G Service	Ultra-Fast 5G Services from multiple providers, giving NYers freedom of choice and the fastest possible wireless services
<b>TB3 + TB4</b>	Millimeter Wave Bay or Sub 6 GHz Shared Bay for 4G LTE + 5G for additional coverage and capacity for CBRS and/or IOT to support neutral host providers and technologies	Coverage and capacity at Sub 6GHz bands, while alternative technology offerings increase competitive landscape and open doors to alternative wireless providers for NYers
<b>TB5</b>	Optimized Wi-Fi structure and siting locations improve coverage and performance of free public gigabit Wi-Fi	Improved free public Wi-Fi Service
<b>EB1 to EB4</b>	Operator Equipment	Safe, secure, efficient use of space to house required radio equipment concealed from view
<b>UB1 + UB2</b>	LinkNYC Wireless Services Equipment, Pole controls and connection to fiber and power	Provides critical public City services



**Below ground fiber infrastructure that can be used by other carriers to deliver connectivity throughout NYC**

# LINK5G DESIGN IMPROVES ALL FORMS OF CONNECTIVITY



**Multi-tenant, multi-service means New Yorkers have access to the most available wireless technologies**



**More wireless access = better connectivity options for more people**



**Wi-Fi and other technologies such as 4G/5G cellular and CBRS are complementary, not substitutes**

- Overlapping coverage means connectivity is always available
- Different services are used for different purposes by different users
- Different services provide different classes of service and continuity for users moving across the City

**"A gigabyte is a gigabyte, no matter how it gets over the air. We need both Wi-Fi and our cellular network in New York to give our users consistent, reliable service."** Global Connection Management at a major carrier

# LINK5G ADDRESSES THE DIGITAL DIVIDE



**40%** of New York City households lack the combination of home and mobile broadband, including **18%** of residents — more than **1.5** million people — who lack both



In response to a survey of LinkNYC Wi-Fi users during the COVID pandemic, **30%** reported no other access to broadband internet, even with most kiosks in Manhattan

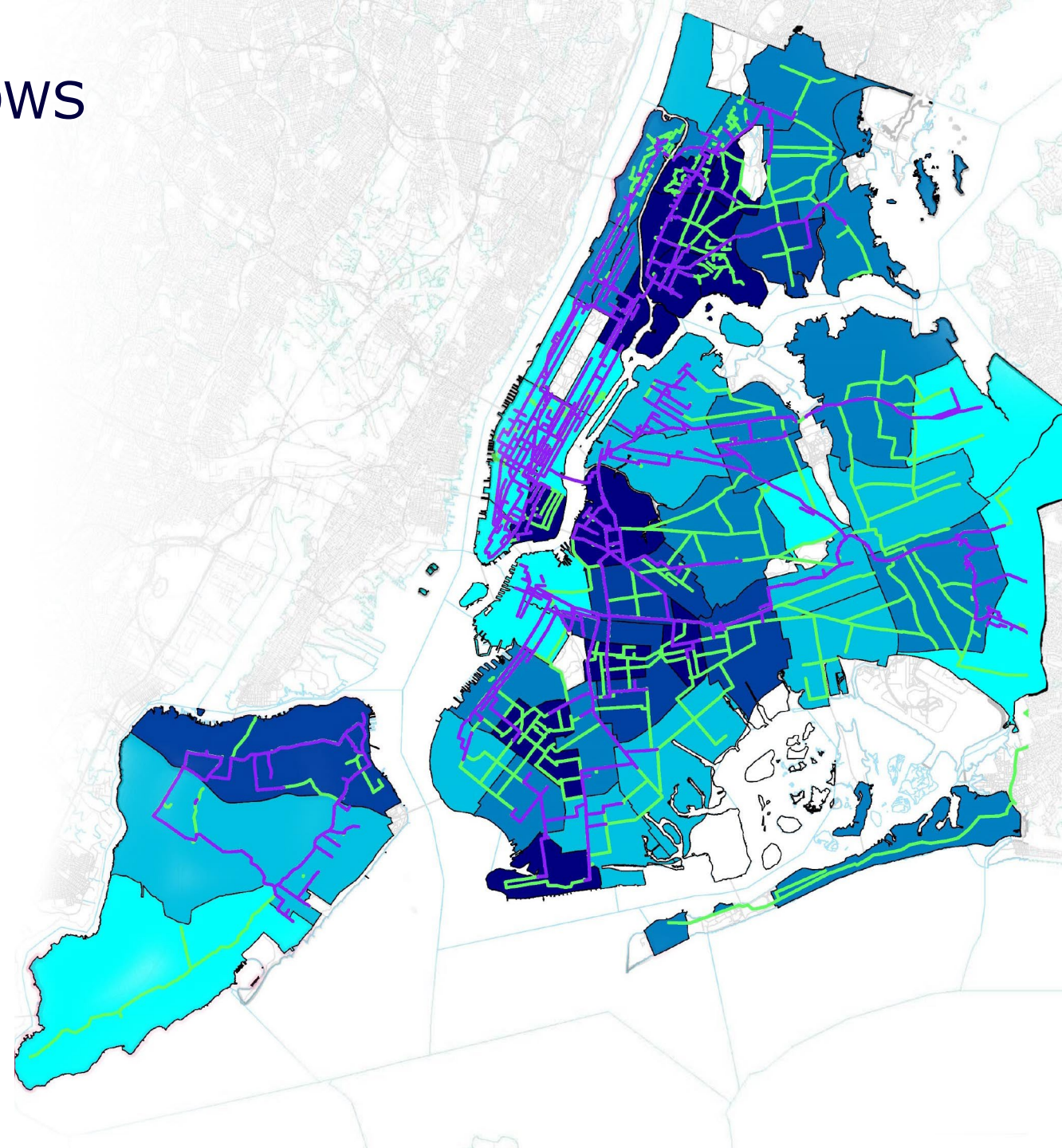


**Link5G** will expand the free LinkNYC Wi-Fi network and bring mobile broadband and fiber infrastructure directly to underserved communities

# WHERE LINK5G GOES, FIBER FOLLOWS

**Over 25% of capital commitment will be invested in fiber infrastructure to extend connectivity to every community district in New York City.**

**By building fiber across the outer boroughs and above 96 Street, CityBridge's strategic investor, Boldyn Networks, can leverage that fiber to expand the City's usable broadband fiber footprint.**





# #ROMA5G



# HIGH LEVEL FRAMEWORK OF #ROMA5G

## Metro

Coverage of all metro lines (A, B, C), stations and tunnels, with 4G and 5G bands

## Public Wi-Fi

Development of the **free Wi-Fi** network of Roma Capitale with about **850 points of presence distributed in 100 squares** of public importance

## 5G small cells (neutral host infrastructure)

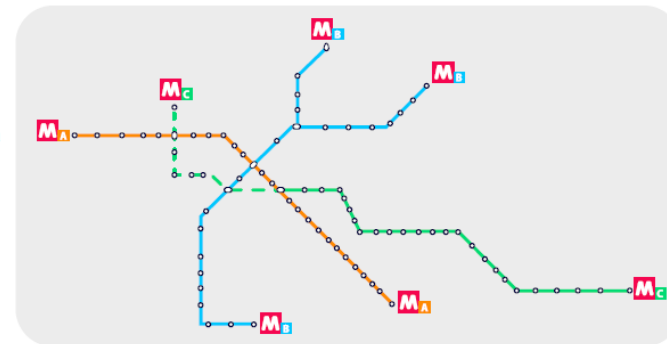
Development of **passive infrastructure** for the city's 5G underlay coverage, based on small-cells to host all mobile operators

## Smart City / video surveillance

Equipping, installation and management of about **1,800 IoT sensors** and **2,000 high-resolution 5G cameras** for the development of Smart City solutions and environment management / control



ROMA  
CAPITALE



- **2,000 High Definition Cameras** with 5G Connectivity for public safety
- Over **1,800 IoT Sensors & Modules**

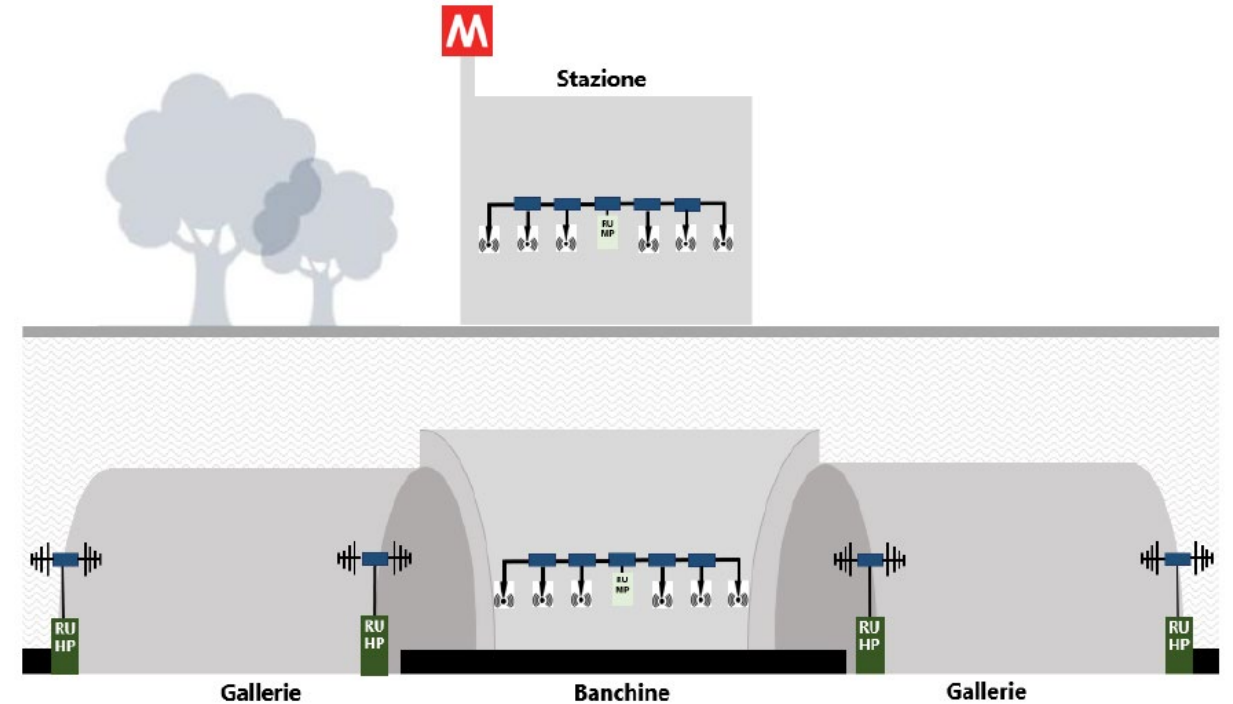
- Improved indoor coverage for **5G for the largest 7 public buildings** of Roma Capitale

- Passive infrastructure for over **2,000 Small Cells**
- **Public Wi-Fi in 100 squares**

- **5G coverage of the 83 stations and 68 km of tunnels** of metros A, B and C

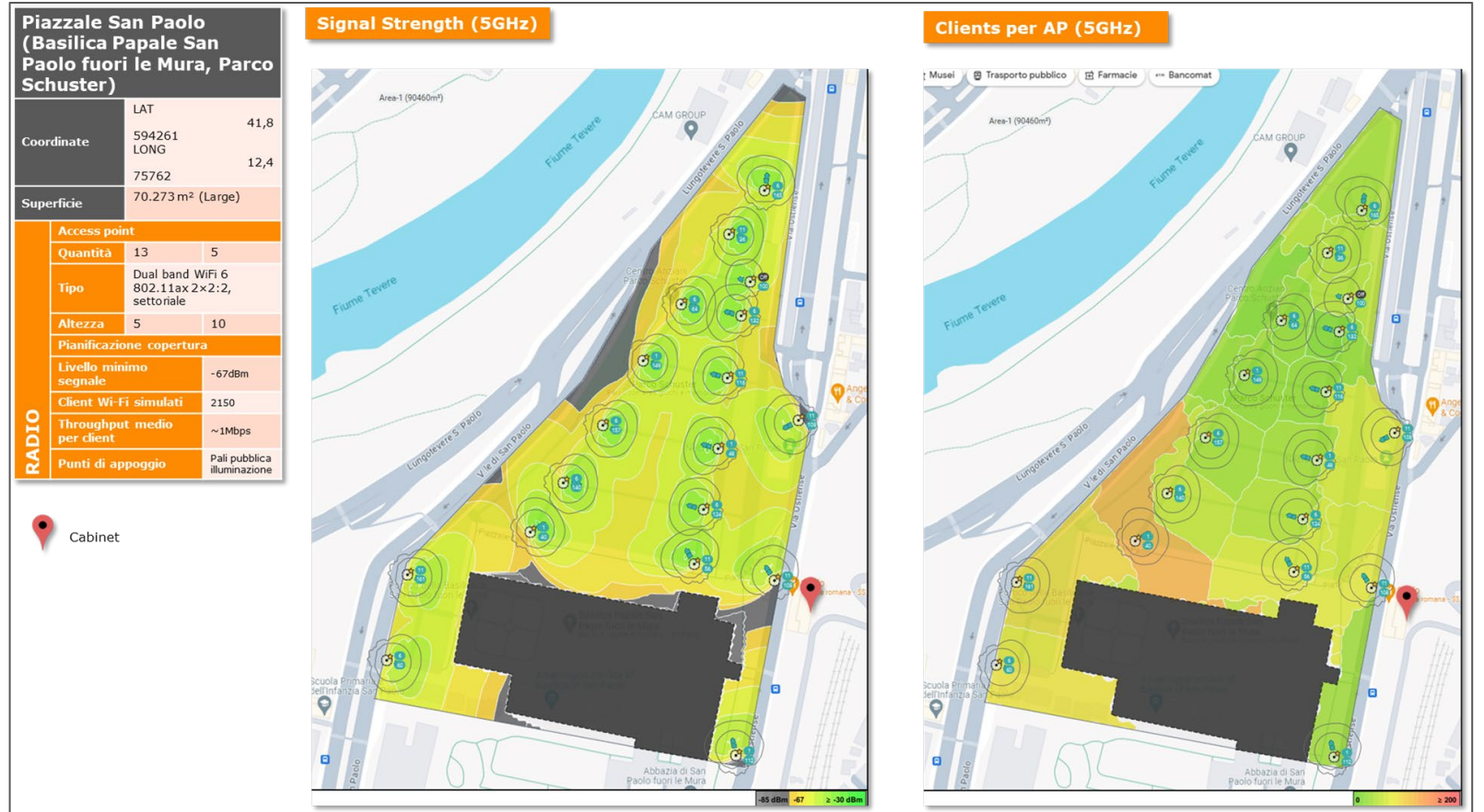
# ROMA5G: METRO PROJECT

- Performance requirements and coverage goals co-developed with Roma Capitale and MNOs
- DAS solution in development that will see first deployments in 2024
- Boldyn, in cooperation with ongoing Metro development and Roma Capitale, will deploy to all underground stations and tunnels within the next 5 years



# ROMA5G: SQUARES PROJECT

- 100 squares in total will receive free public Wi-Fi
- Boldyn will leverage the infrastructure developed for Wi-Fi deployment to install passive infrastructure to support 2,000 Small Cells
- Squares infrastructure will also be leveraged to deploy municipal closed-circuit cameras and IoT sensors



High Level Design Example: Piazzale San Paolo

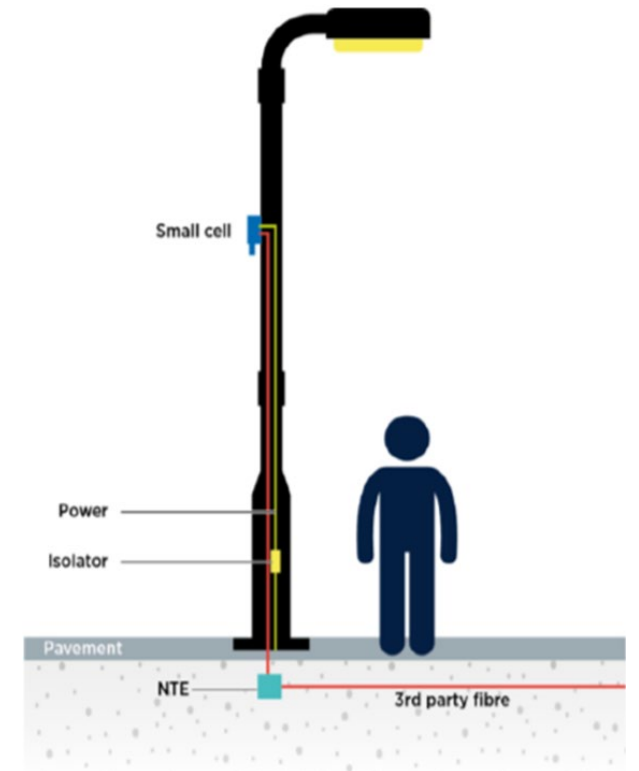
# 5G SMALL CELLS INFRASTRUCTURE FOR #ROMA 5G

## Target

- Develop a **passive underlay infrastructure**, complementary to the existing overlay one, to **densify the 5G signal and enable Smart City solutions**
- The development of this infrastructure, beyond the places of public interest indicated by the Municipality of Rome, will be agreed with the MNOs, based on the needs of their development plans and network planning

## Proposed solution

- The Municipality of Rome will provide more than 200,000 light poles, about 3,000 traffic light systems, bus station shelters, etc. The availability of such existing infrastructure will allow for the efficient and effective development of underlay infrastructure



# ROMA5G: PROGRAM SUMMARY

- The City of Rome is one of the first administrations in Europe to invest in the development of a passive infrastructure to accelerate 5G; public contribution 35% (both cash and in kind) of the total project capex.
- 7 – 10 million tourists visit Rome each year
- Rome Metro average daily ridership is 820K
- Catholic Jubilee begins January 2025; anticipated to bring in additional 35 million visitors over the course of the year
- Neutral host model enables much needed investment in local infrastructure through a PPP to make Rome a smarter and more connected city to improve the experience for its citizens and visitors

## Project Elements Summary



Stations  
**83**



Tunnels  
**68 Km**



Small Cells  
**2,000**



Squares  
**100**



Municipal Buildings  
**7**



IoT Modules  
**1,800**  
Cameras  
**2,000**



THANK YOU

**boldyn**  
NETWORKS





Vince Aragona

Neo Network Development

Last Mile Connectivity  
Solutions Addressing the  
Needs of Communities

## **WARNING!**

The Following Presentation Includes A Pragmatist View of the Problems, Solutions, Alternatives, Examples and Case Studies To Be Used To Encourage Debate and Promote Innovation Through Independent Thought. It Is Not Intended For Use as a Basis to Forge Any Formal Legal Opinion or Influence Any Particular Political Agenda Or Outcomes.

May Contain Strong Language and Honest Perspectives on the State of the State Of The Telecommunications Industry, Federal Government Lawmakers, Regulators, Policy Makers and Administrators Responsible for the Abuse of Public Funds, Violation of the Public Trust, Ignorance of the US Constitution and Fundamental Rule of Law.

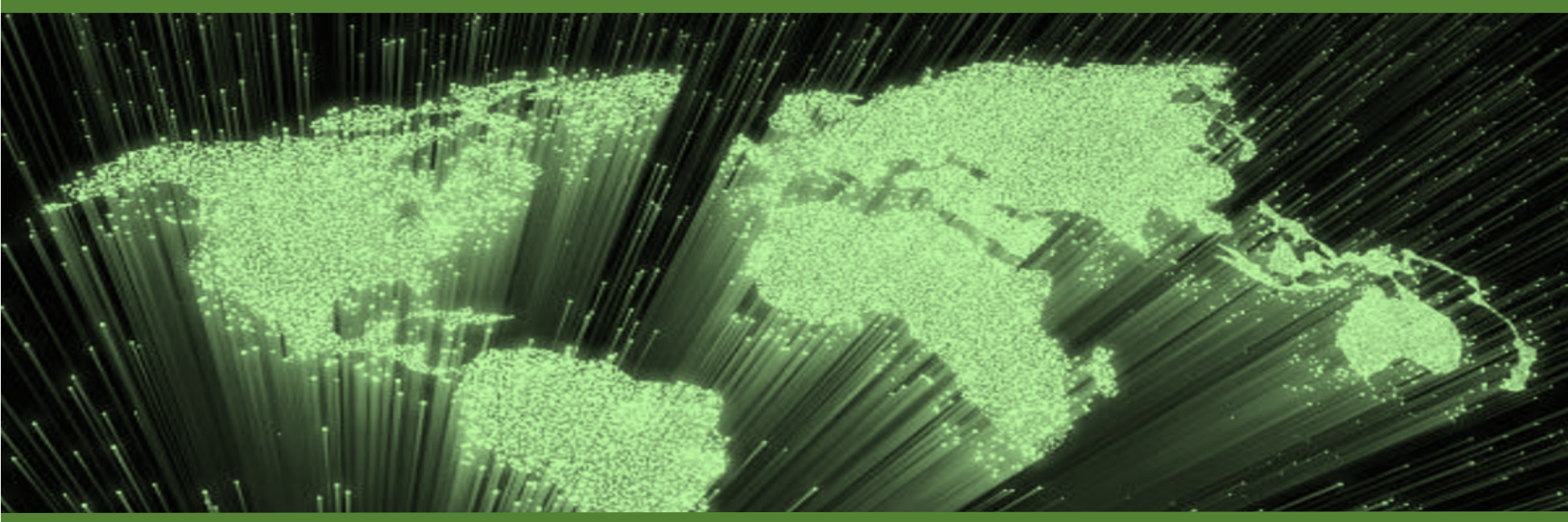
Materials May Not Be Appropriate For Certain Elected and Appointed Public Officials Or Other More Sensitive Viewers.

**For General Information, Reference and Guidance Purposes Only.**

**VIEWER DISCRETION IS ADVISED**



# In A Digital World

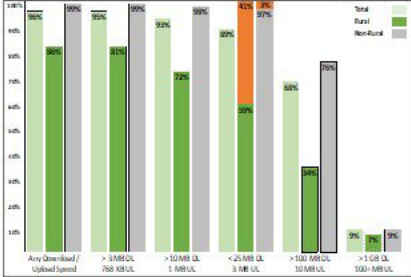


**Fiber and Fiber Connected Infrastructure are King**

# Three Big Broadband Problems

## No Internet Access

41% Rural



3% Non-Rural

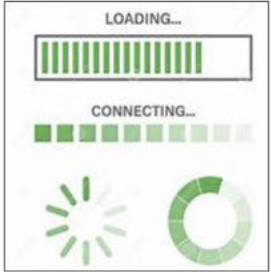
## Affordability



**53 Million = 41%**  
*4 in 10 Are Trapped in the Affordability Gap*

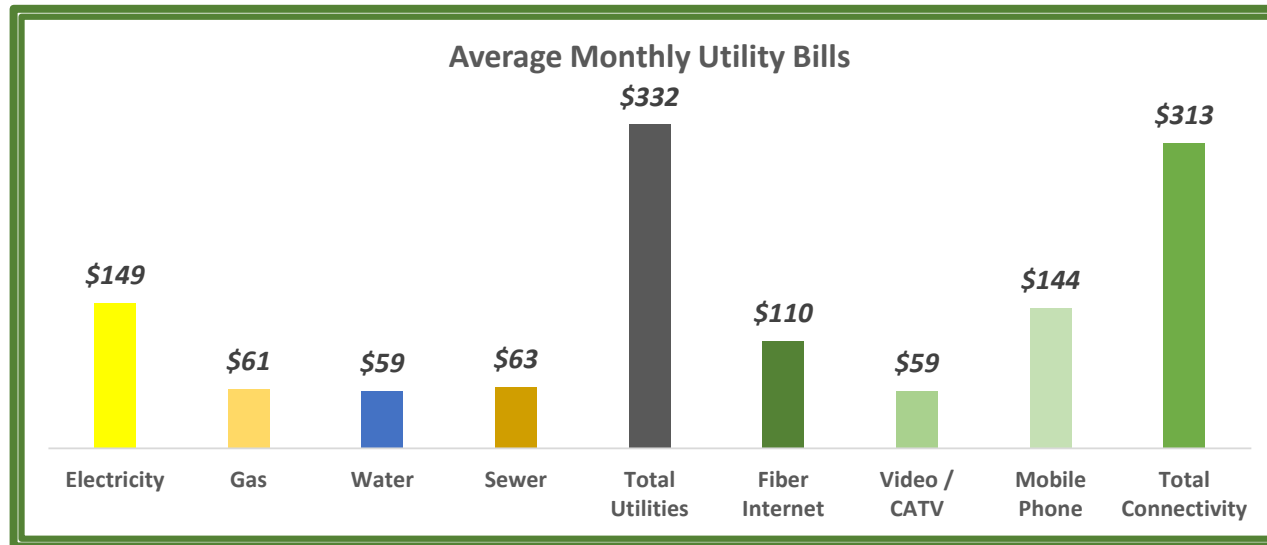
## Speed

Existing Internet



Service Too Slow

# The Average Family Today Pays Almost As Much for Connectivity and Content Then All Other Utilities Combined




**When A Residential Fiber Connection  
Cost Nearly Twice As Much as Water, Sewer And Gas  
Something Has Clearly Gone Horribly Wrong**

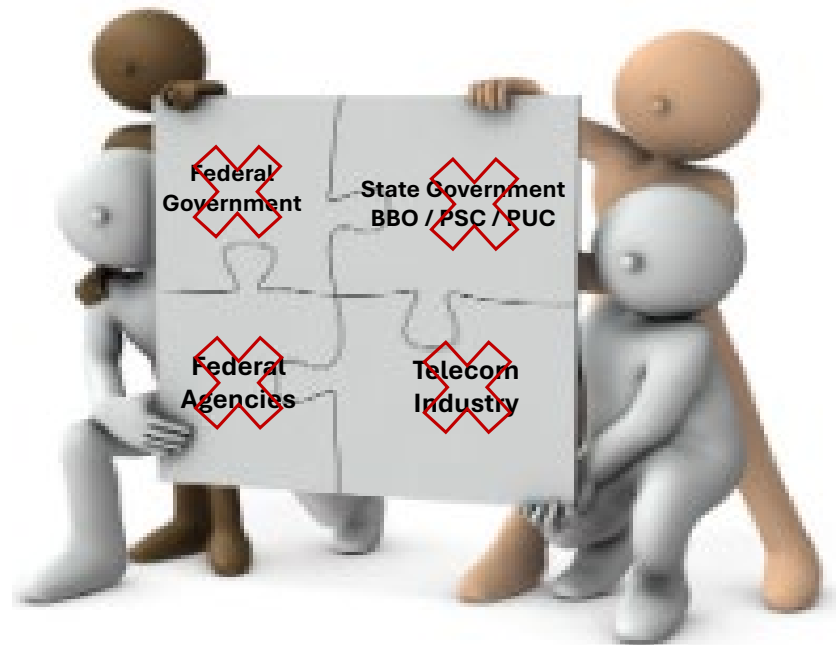
# Broadband is Unaffordable Because It is Overpriced

Impacts Digital Equity, Digital Literacy, Education, Healthcare, Participation in the Remote Workforce and the Digital Economy

**\$97**  
**A Month**



**Problem**



**Solution**

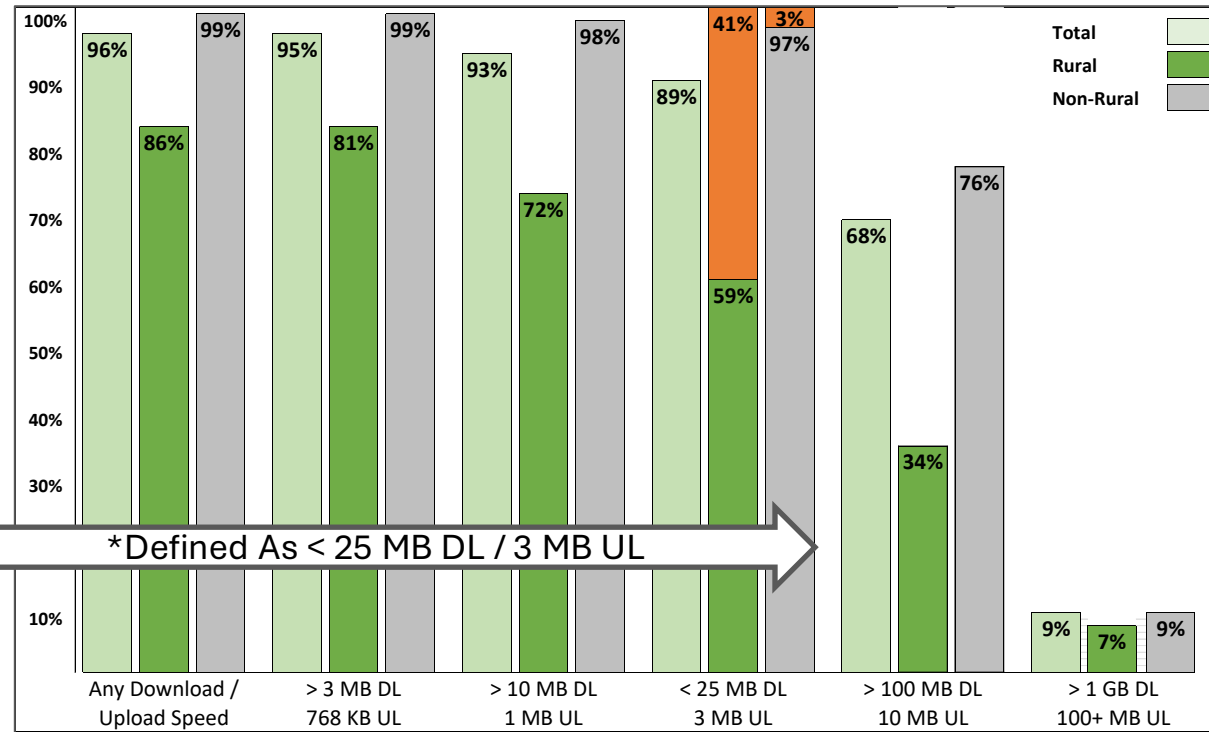
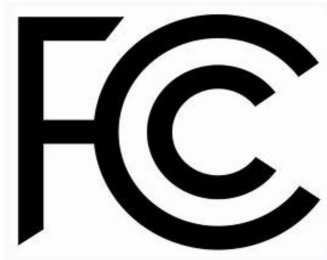


**\$29**  
**A Month**  
**or Less**

**The Only Way to Solve It Is to Lower the Rates**

# Lack of Internet Access Is Mostly A Rural Problem

## Taxpayers Made to Assume The Financial Burdens and Responsibility to Ensure Every Rural Family Has Reliable Internet Access



41% Rural - 3% Non-Rural



**Another \$42.45 Billion in Taxpayer Funded BEAD Grants Have Been Appropriated to Throw At This Problem**

## In Just A Few Short Years



**Satellite Technology Will Solve the Rural Internet Access Problem  
(For Those That Can Afford It)**

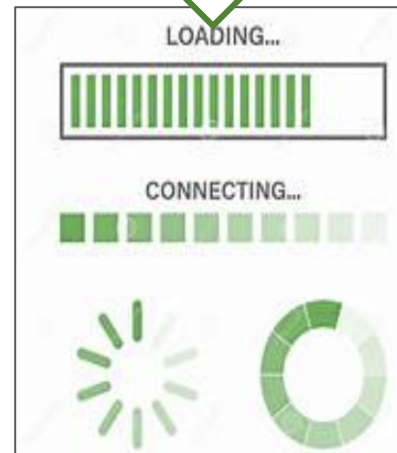


# **Slow Speed and Poor Reliability of Existing Networks Is Not The Taxpayers or the Ratepayers Problem**

**Overloaded Networks and Outdated Technology  
Are Commercial and Competitive Problems**



***If The Dominant  
ISP Fails to Solve  
This Problem***

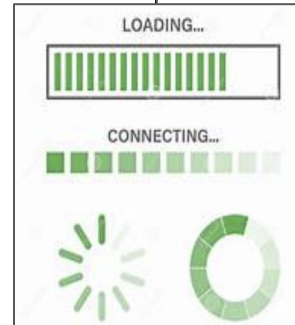
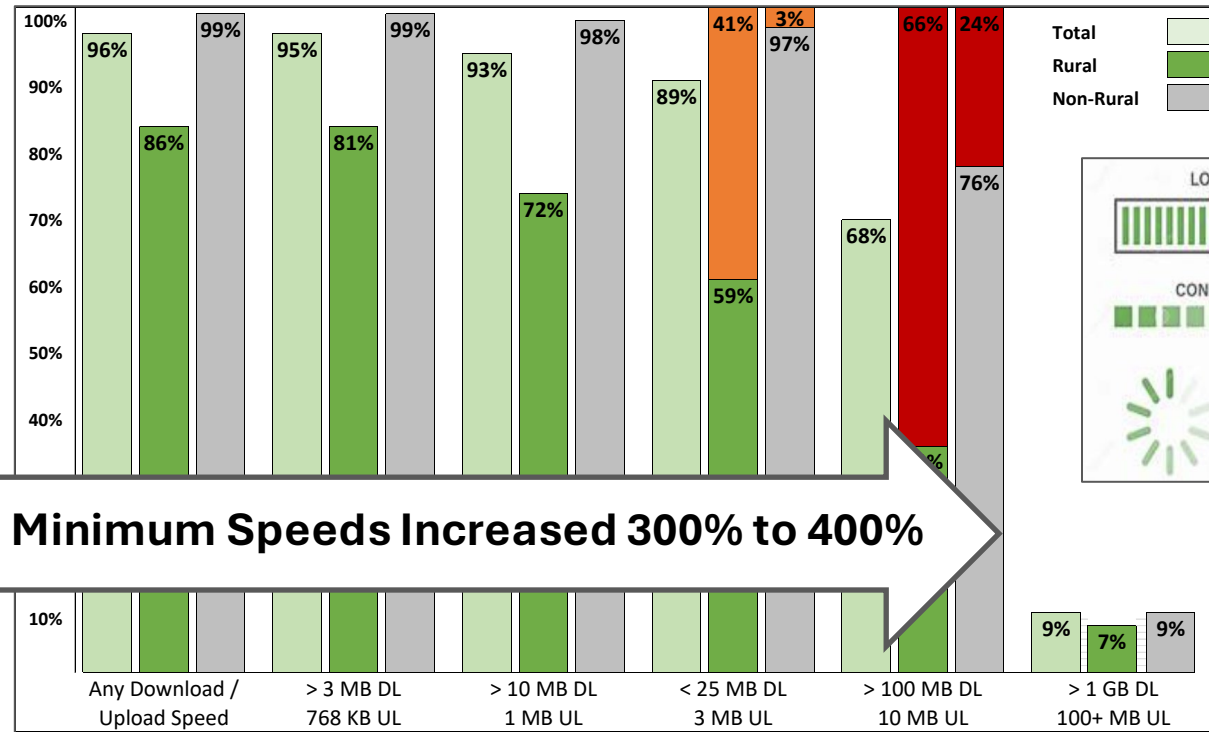
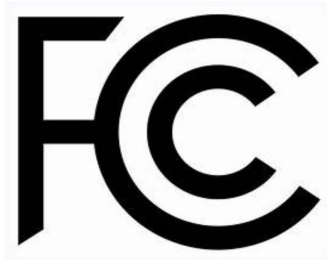


***There Are  
Thousands More  
Who Will***

**Exactly How Capitalism Is Supposed to Work**

# FCC Wants to Make Speed & Reliability a Taxpayer Problem

An Artificial Crisis Concocted to Justify Taking and Gifting Hundreds of Billions In Taxpayer Funds to Bail The Service Providers Out



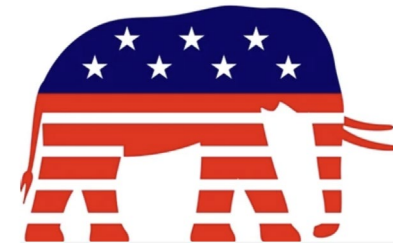
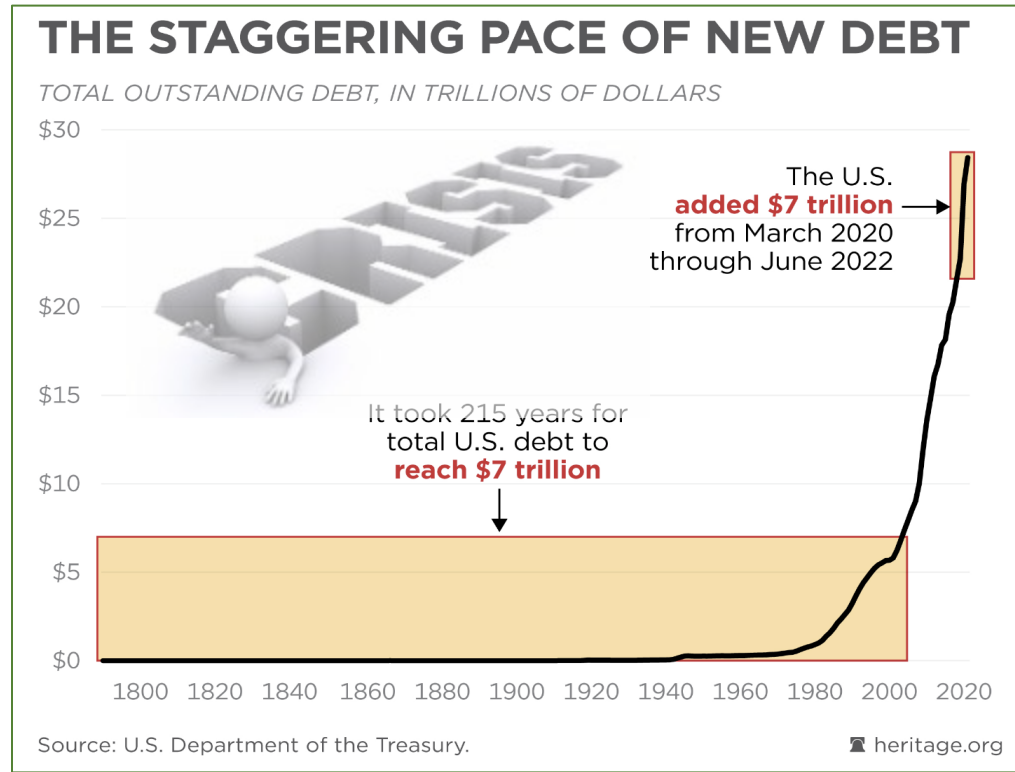
66% Rural - 24% Non-Rural

The Only Difference Between This Bailout and Those of the Banks and Auto Industries, They Paid Most of the Money Back

# Every Child Born Today is \$113,000 In Debt

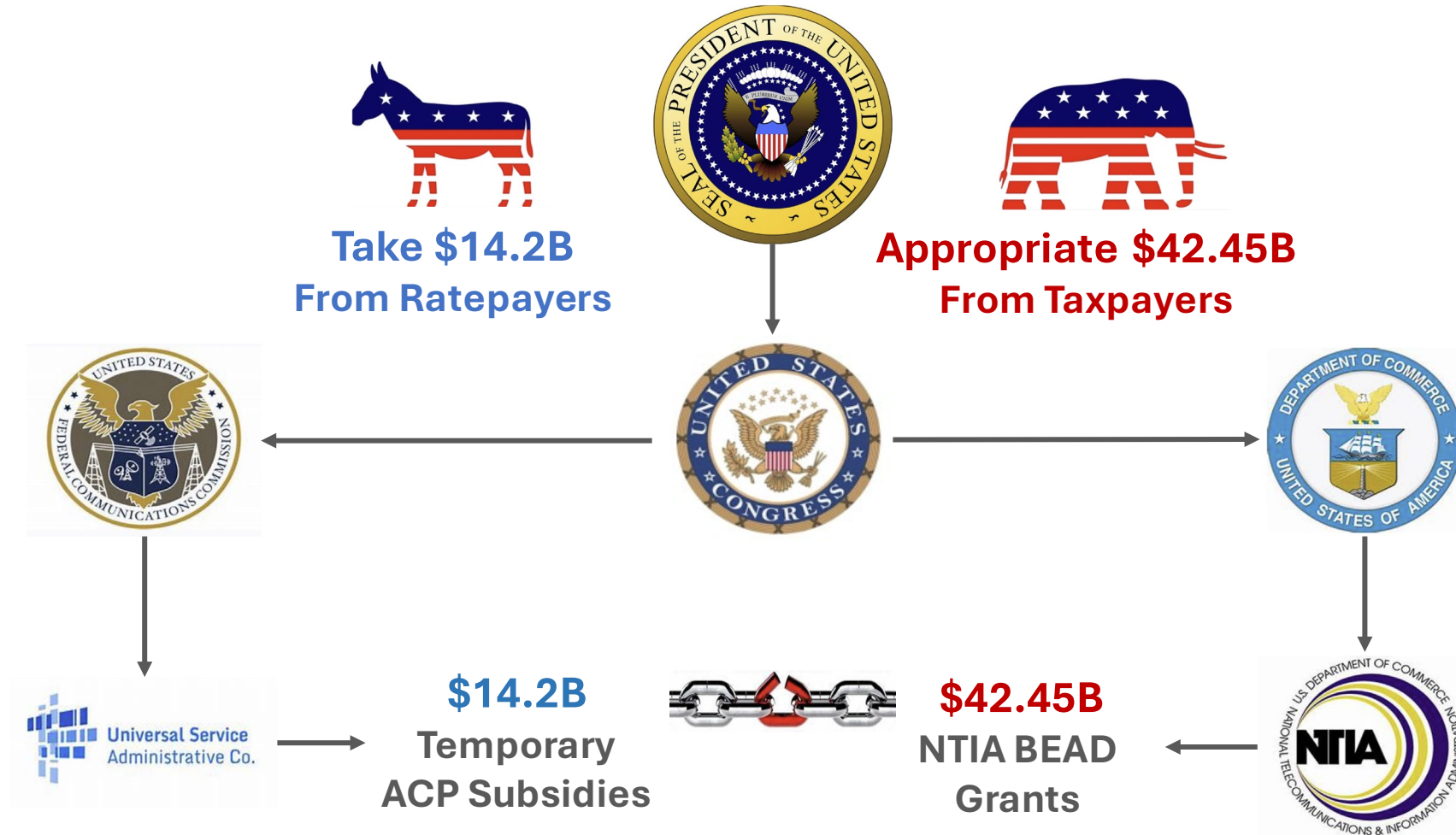
## Every Family in America Already Owes \$253,000

**-\$34 Trillion  
Debt Crisis**







## There Are Better Ways to Solve These Problems Than Robbing Our Families of Their Futures Before Their Lives Even Start

# Government Has Only 2 Solutions to Every Problem Throw Money At It Or Ignore It And Hope It Goes Away



**When Neither Works, Find Someone Else to Blame**

# Biden Administration's "Broadband For All" Program Promised to Bring "Affordable, High-Speed Broadband to All Americans"

			
<p>Biden Administration Appropriates \$65B</p>	<p>Congress Passes P.L. 117-58 Eliminating Taxpayers Rights of Transparency</p>	<p>FCC Wastes \$14.2B in Ratepayer Funds in Less Than 2.5 Years</p>	<p>NTIA Gearing Up to Give Away \$42B to Private Companies</p>

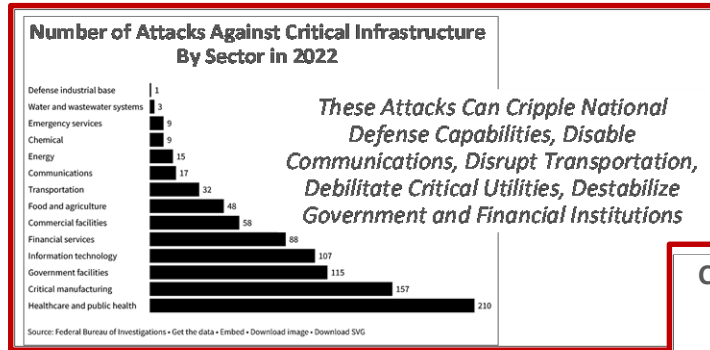


**These and Other Grants and Subsidy Programs  
Plagued By Failure, Systemic Fraud, Waste and Abuse**



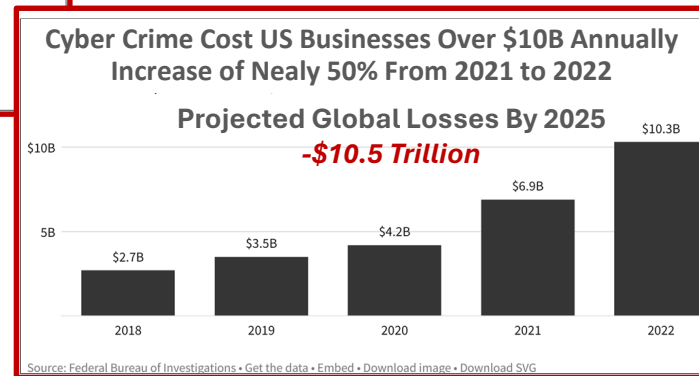
# The Biggest Problem is the One No One Will Talk About

## The Inexplicable Lack of Accessible Dark Fiber and the Constant Threat of Cyber Terrorism, Cyber Crime and Cyber Attack



**2,200 Cyber-attack Complaints Are Reported To The FBI Every Day**  
**Hundreds Of Thousands More Go Unreported**

**Open Access To Dedicated Dark Fiber Virtually Eliminates The Cyber Security Risk**



**Preventing Cyber Attack Is A Matter Of National Security And Defense**  
**Anything Connected To The Public Internet Is Highly Susceptible**

## The Tragedy Is **Cyber Attacks On Critical Utilities** and Infrastructure Were Once Largely Preventable

**Since 1994, Unregulated Service Providers Have Received ~\$280B to \$300B In Taxpayer Grants, Ratepayer Subsidies and Federal Tax Relief**

- **Unregulated and Free To Charge Whatever Rates the Market Will Bear**
- **No Requirement to Serve Anyone Unless They Pay For Service in Full**
- **Cash Broadband Subsidy Checks For As Long As Funding Lasts**
- **Within 90 Days of the Subsidies Running Out, Service Can Be Shut Off**

**No Grant, Subsidy or Form of Tax Relief Has Ever Been Conditioned on Making Fiber Capacity Available**

- **Not For Government, Utility or Competing Commercial Use**
- **No Requirements, Covenant or Condition to Pay or Give Anything Back**

**Now It's Just Too Late**

**It Is Not About “How Can We Afford To Solve This Problem”?**  
***The Question Is “How Long Will We Keep Ignoring It”?***

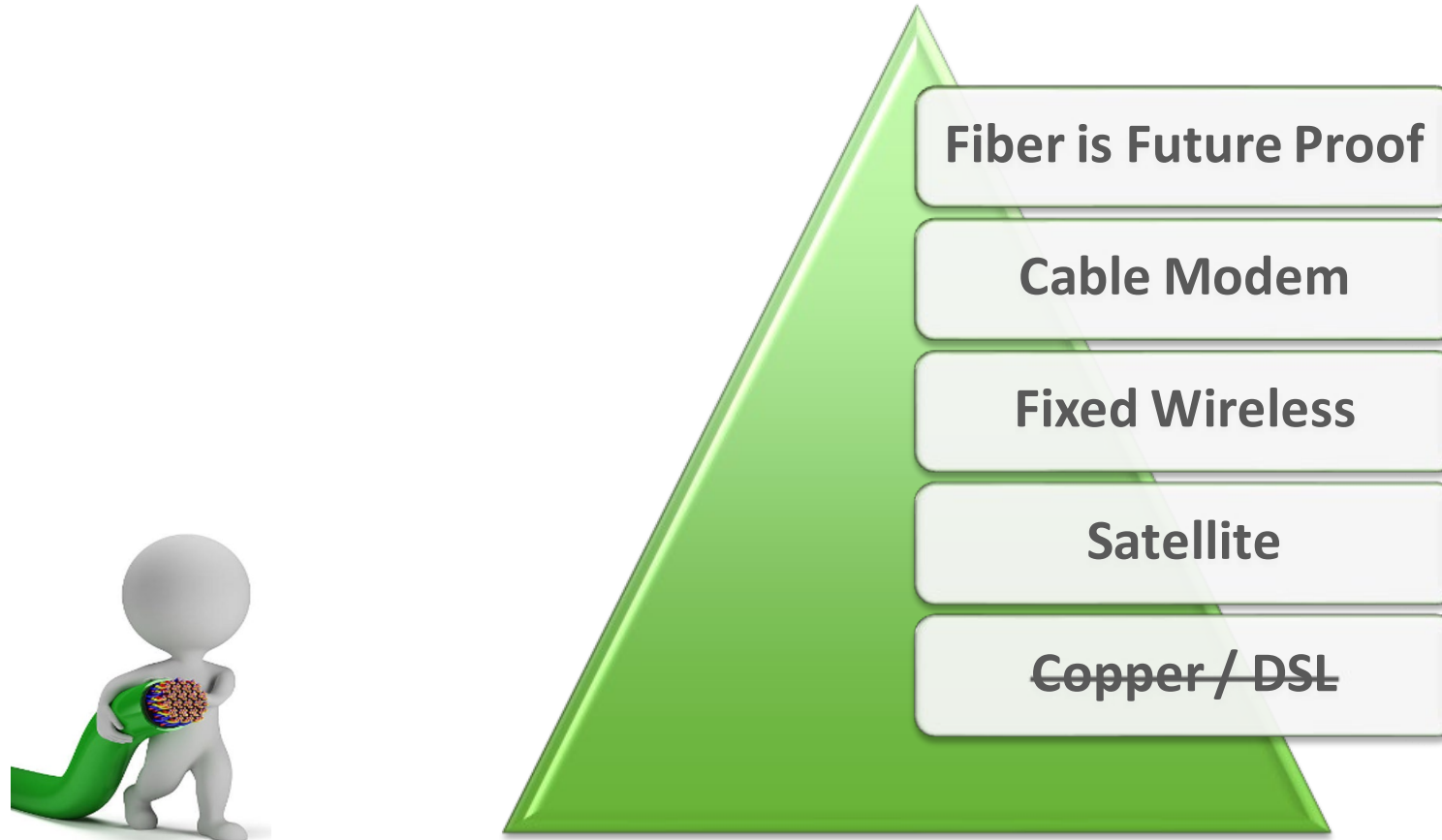


# Inevitability



# Bandwidth Demand Driving Mass Migration to Fiber

## Consumption of Digital Content and Data Doubles Every 2 Years



**In Time, Even The Fastest Internet Service Will Be Too Slow**  
**Everyone Will Need to Get Connected to Fiber**

# 50,000 Communities and Public-School Districts All Need Public Wi Fi and Affordable Broadband Over Fiber



**22,000**  
Incorporated  
Cities



**15,000**  
Rural Counties and  
Unincorporated Places



**13,000**  
K-12 School  
Districts

*Those Who Wait For  
an Incumbent ISP*



*Will End Up Waiting  
A Very Long Time*

**For Millions of Students, Seniors and Low-Income Families**  
**The Only Way to Connect From Home Is If The Service Is Free**

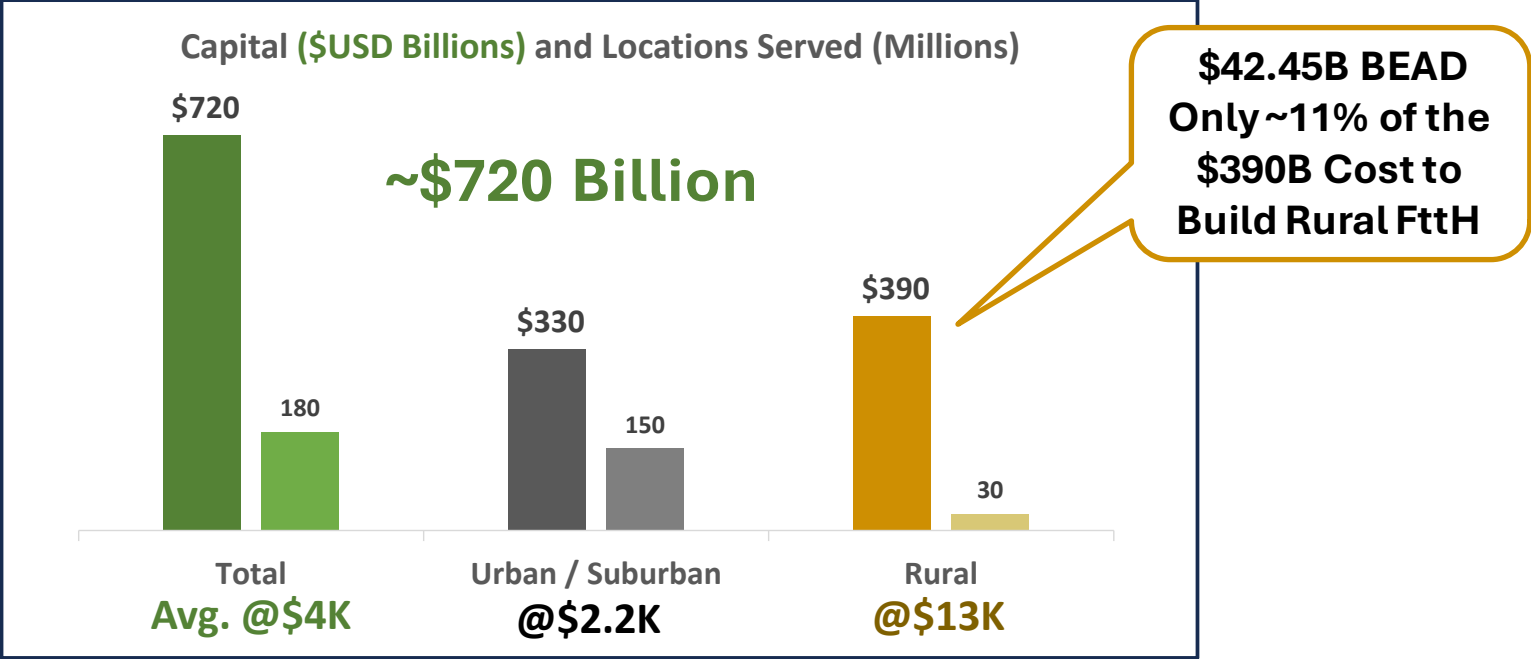


**Wi Fi Is Only Free in the Same Way Puppies Are Free**  
**Someone Has to Pay for Care and Feeding**



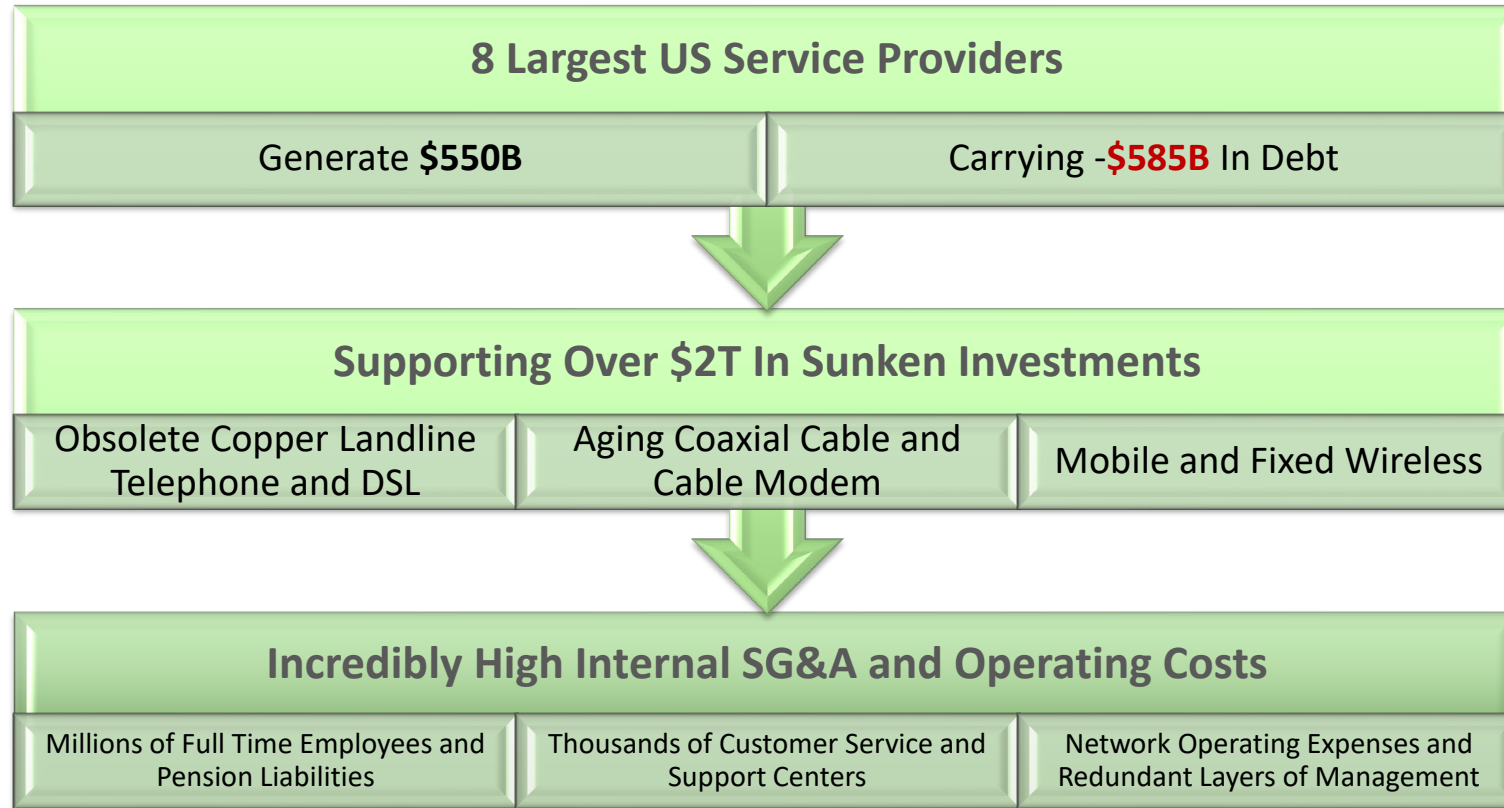
# Simple Solutions to Affordable Broadband

# Approximate Cost to Build Universal Fiber



**Commercial Networks Financed With Debt**  
**\$1.2 to \$1.4T Loaded Capital Cost and Cost of Capital**

# The Telecom Industry Doesn't Have \$720 Billion Combined Debt to Revenue Ratio Close to 1.1 to 1 Limited to an Annual Investment of ~\$20B



**Low-Income and High-Cost Rural Areas Are Dead Last in Line**



## **\$720 Billion Problem and a \$20 Billion A Year Budget** **The Job is Too Big and Too Costly**

***Even If Money Was No Object  
Their Fiber Will Always Be Their Fiber  
Overpriced Service Would Still Not Be Affordable  
Low-Income and Rural Areas May Never Get Built***

**And The Biggest Problems Remain Unsolved**

**Either Today or 10 Years From Now**  
**Cities That Are Serious About Affordable Broadband Over Fiber**  
**Treating Fiber as a Fifth Utility Is the Only Right Answer**



**Routing Accessible Fiber Through Every Neighborhood**  
**Connecting Every Home, Business, Anchor Institution and School**



***Affordable High-Speed Broadband***



***Residential Rates as Low As \$29 A Month***

**Tax Increment Financing - Millage Increase of Just ¼ of 1%**  
**Taps Into \$30 Trillion In Residential and Commercial Property Value**  
**Invests Local Property Tax Revenues Right Back Into the Local Community**



# Affordability and Basic Internet Access Are Problems That Should Not Exist

2 Calif. Students Get Internet Hotspot After  
Viral Tweet Showed Them Using Taco Bell's  
Free WiFi



**13,000**  
School Districts

**129,000**  
Public Schools

**53 Million**  
K-12 Students

**15 to 20 Million**  
Unable to Connect

Published on September 3, 2020 03:29PM EDT

**3 Years and \$14 Billion Later**  
**The Pandemic May Be Over But The Problem Was Never Solved**  
**Subsidizing A Symptom of Poverty Can Never Cure the Disease**

# All Broadband, Wireless and Advanced Technology Needs Access to Just 4 Basic Things Every City in America Already Has 3 Out of 4

## Access to Poles and Vertical Infrastructure

- Utility Distribution Poles
- Streetlights, Traffic Signals and New Poles
- Towers, Rooftops, Water Tanks
- Public Buildings, Community Anchor Institutions, Libraries and Schools



## Access to Power

- Electric Service

## Access to Rights of Way (Permits)

- Expedited Zoning, Planning and Permitting

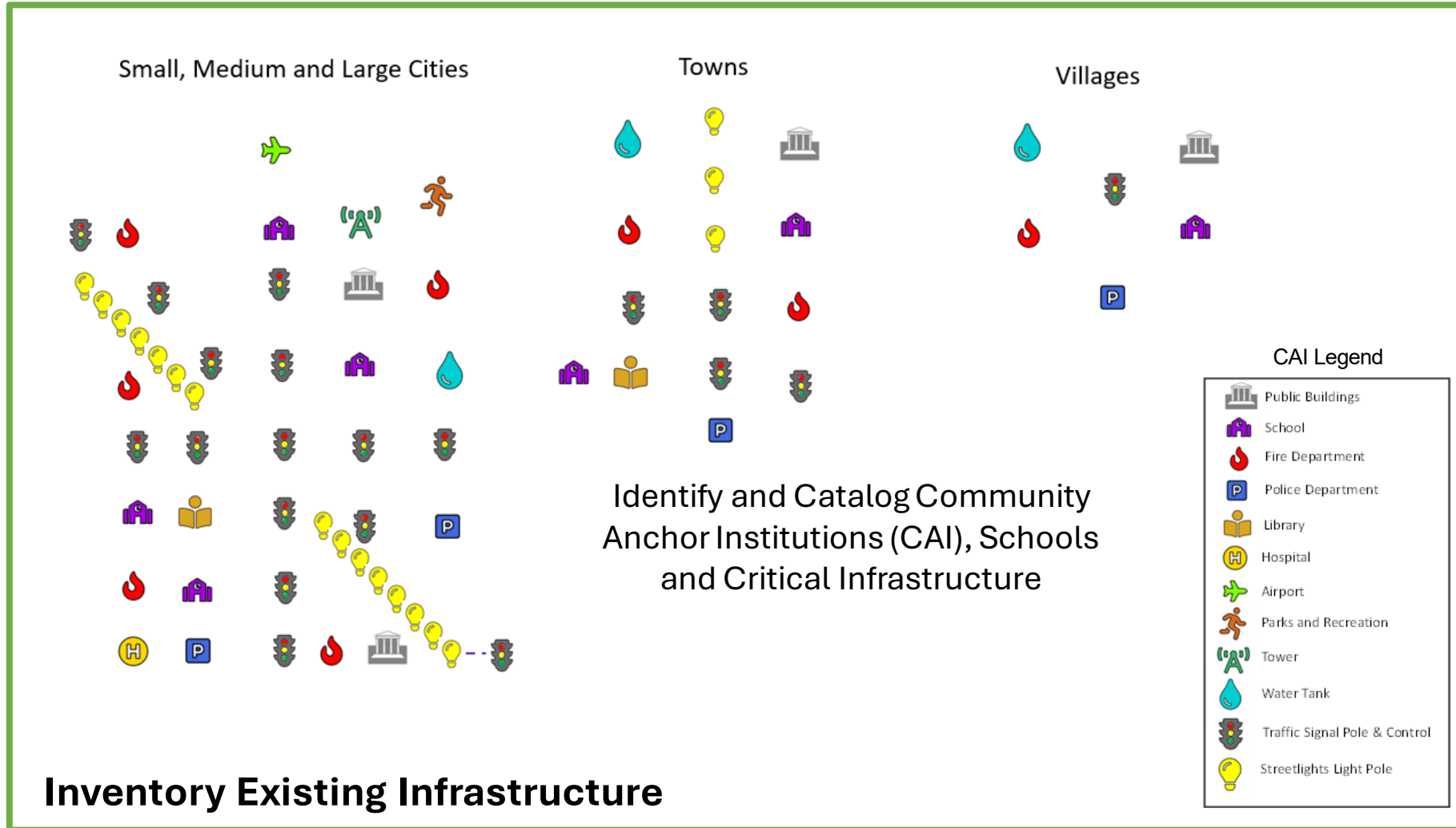


## Access to Fiber

**By Putting Fiber and Fiber Connected to Infrastructure To Work  
Any Technology Is Deployable In Scale**

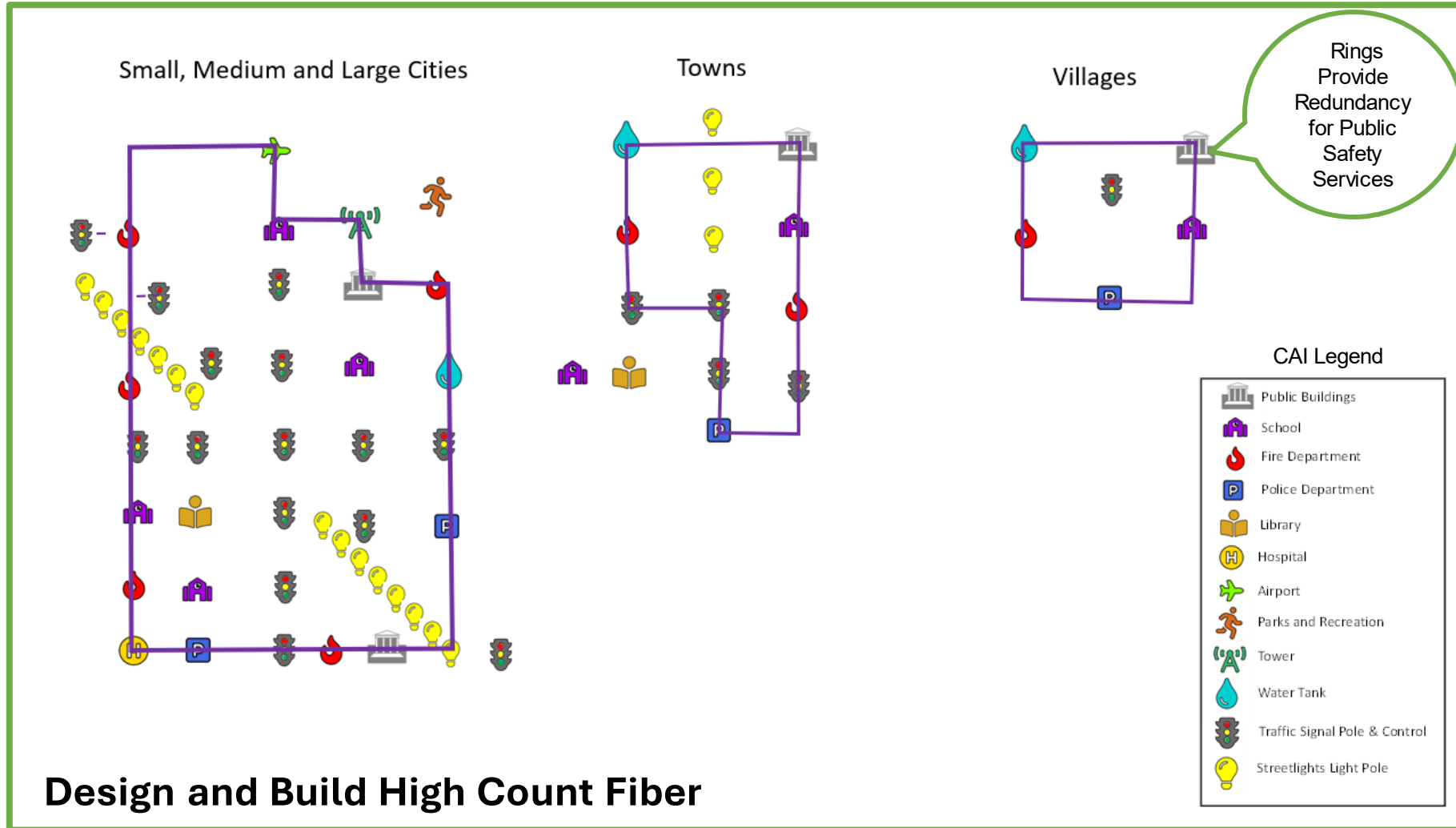
# Fiber Optic Middle Mile

## Hybrid Fiber and Wireless Last Mile



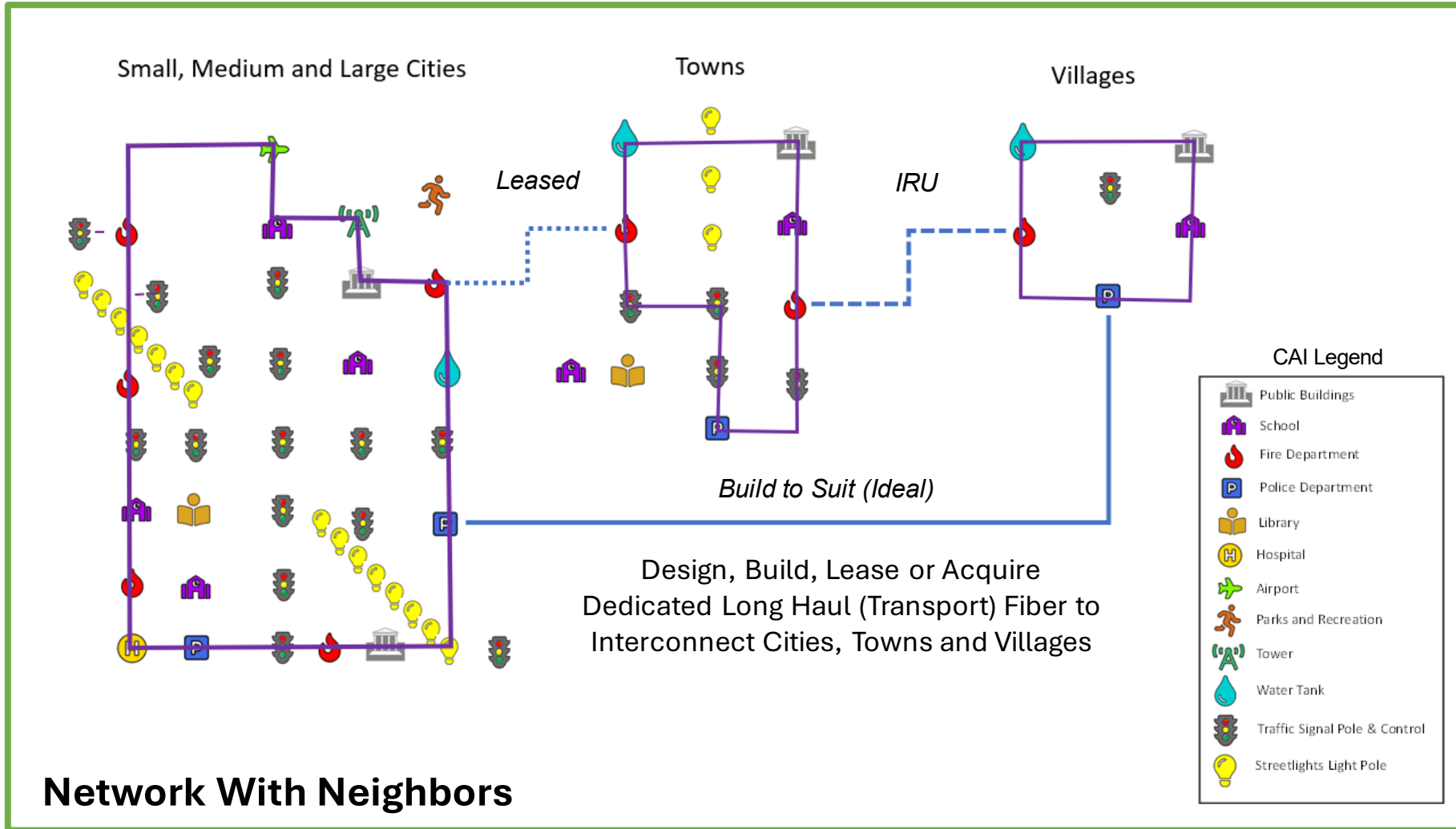
# Fiber Optic Middle Mile

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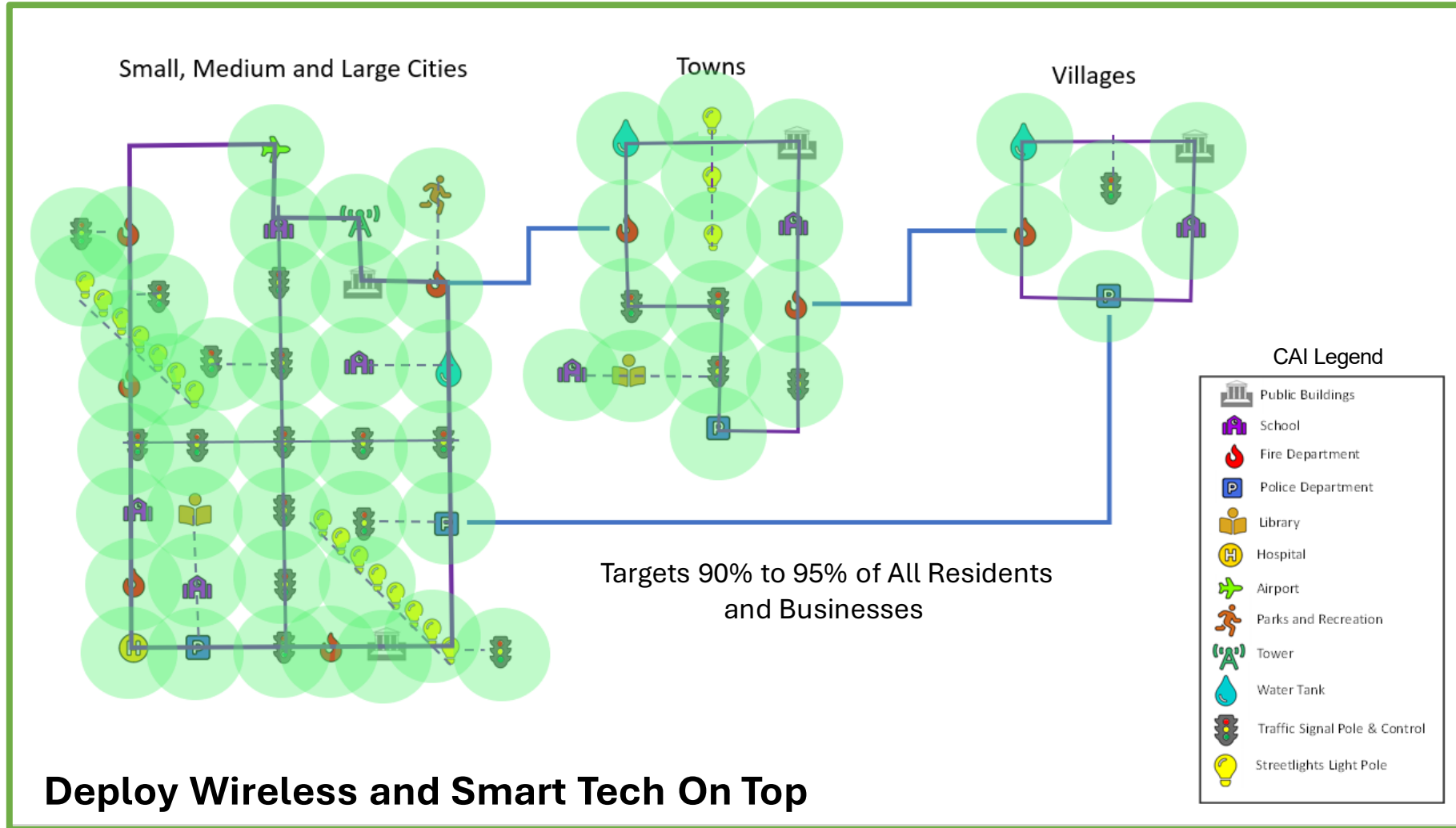
# Fiber Optic Middle Mile

## Hybrid Fiber and Wireless Last Mile



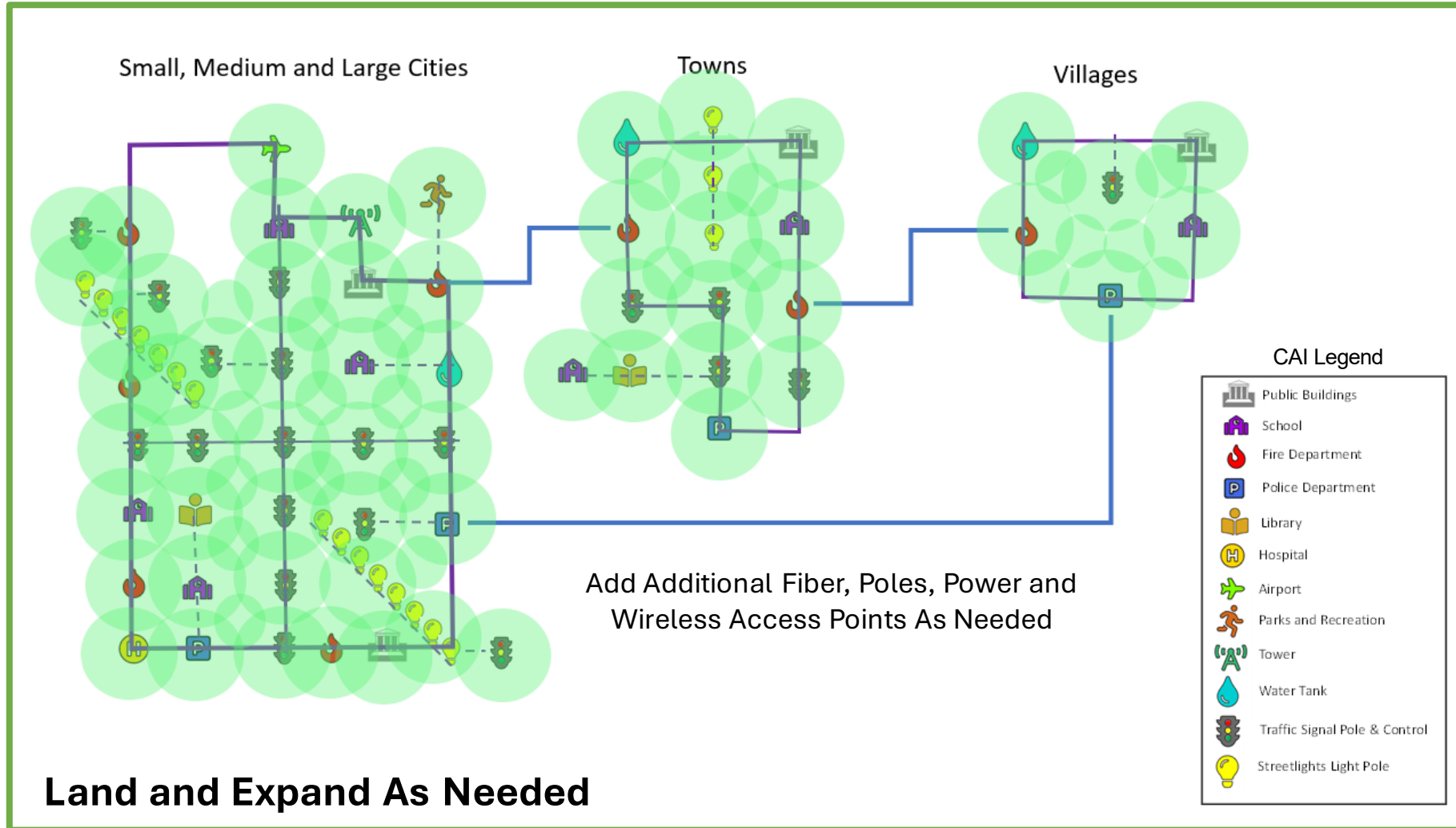
# Fiber Optic Middle Mile

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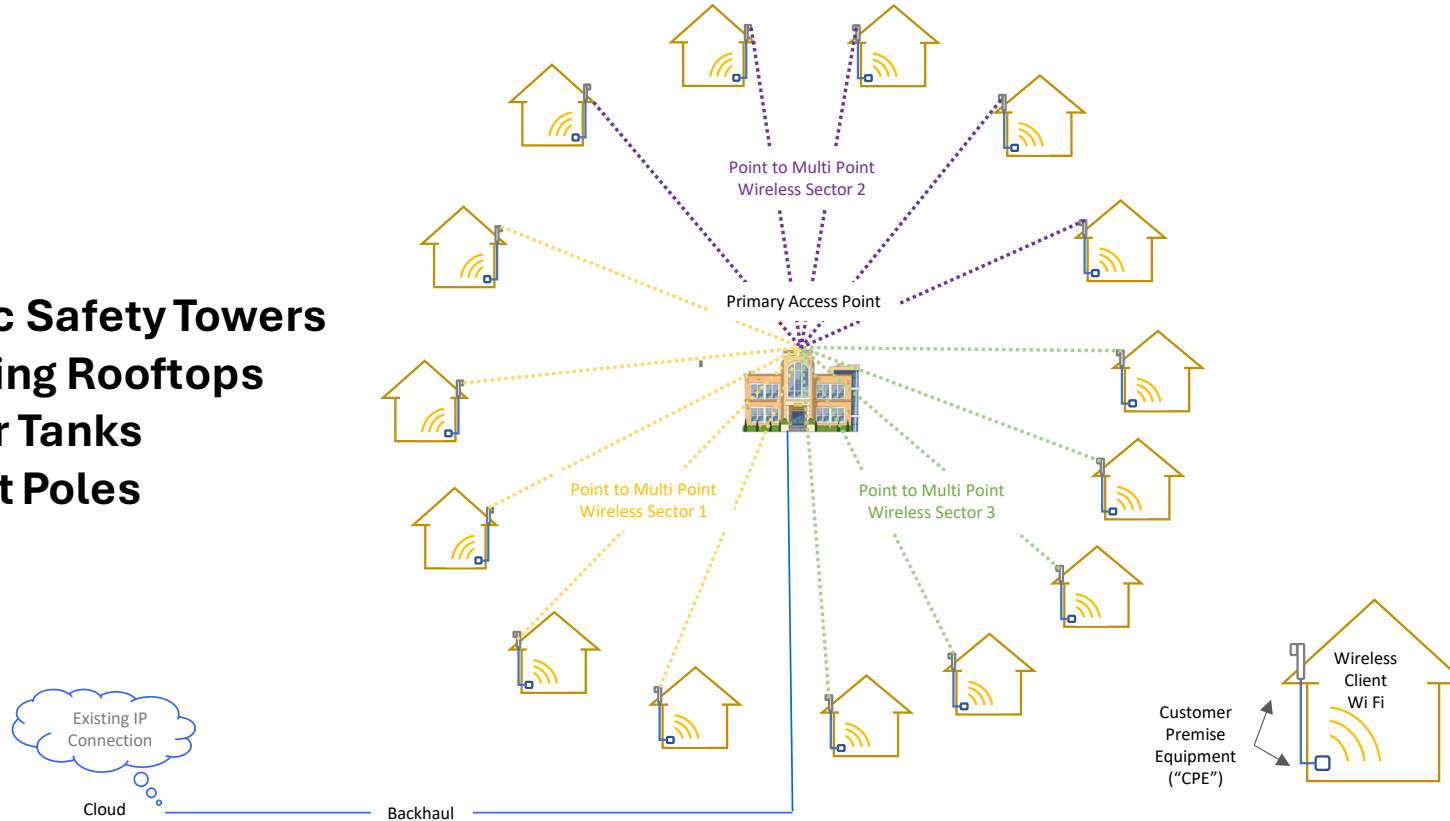
# Fiber Optic Middle Mile

## Hybrid Fiber and Wireless Last Mile



# Neo Neighborhood Networks™ and Connectivity For Kids™ Puts Idle Assets, Infrastructure and Technology to Work

**Public Safety Towers  
Building Rooftops  
Water Tanks  
Street Poles**

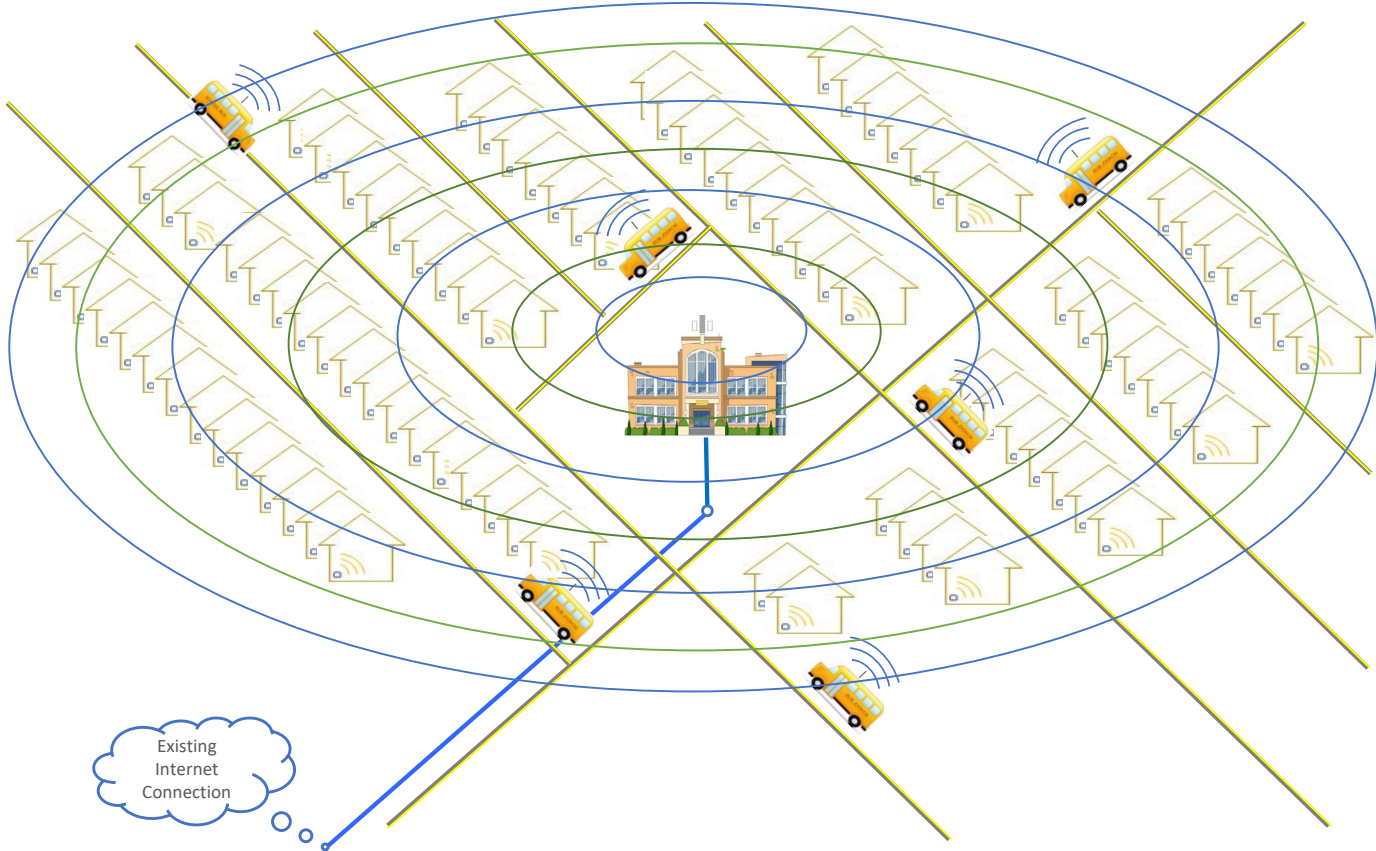


**Delivering Cost-Free and Very Low-Cost Connectivity  
At a Fraction of the Cost and Time of Commercial Broadband**



# Neo Networks Connectivity for Kids™

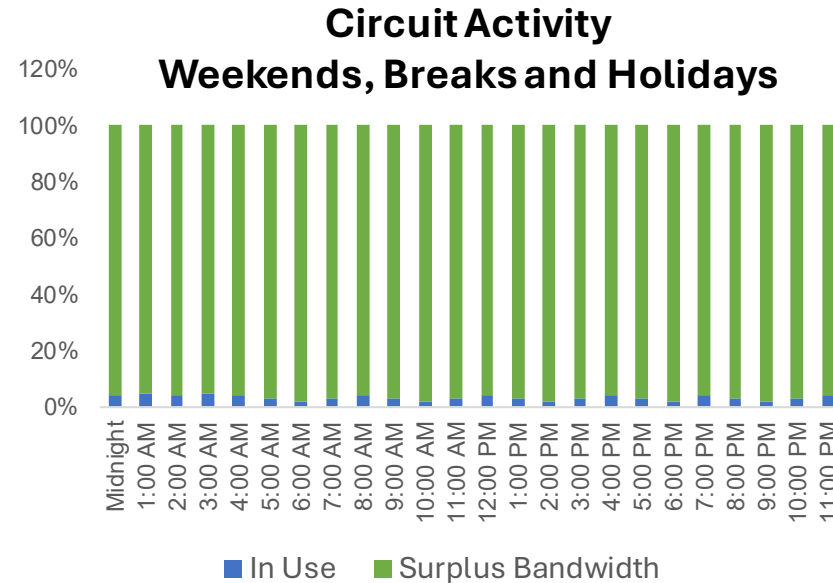
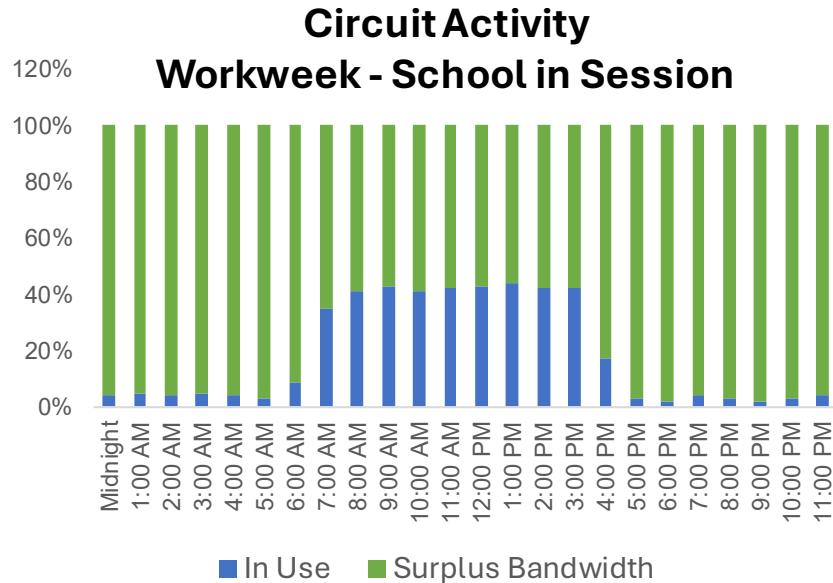
## Connects K-12 Students to Their Schools Existing Network



**Low Cost , Power Equipment Installed on the Roof or On a Pole**  
**Let's Kids Connect In School, On the Bus or In Their Home**

# Wireless Can Work Before The Fiber is In Place\*

## School Districts and Local Government Tend to Oversubscribe Paying for More Capacity and Bandwidth Than They Need

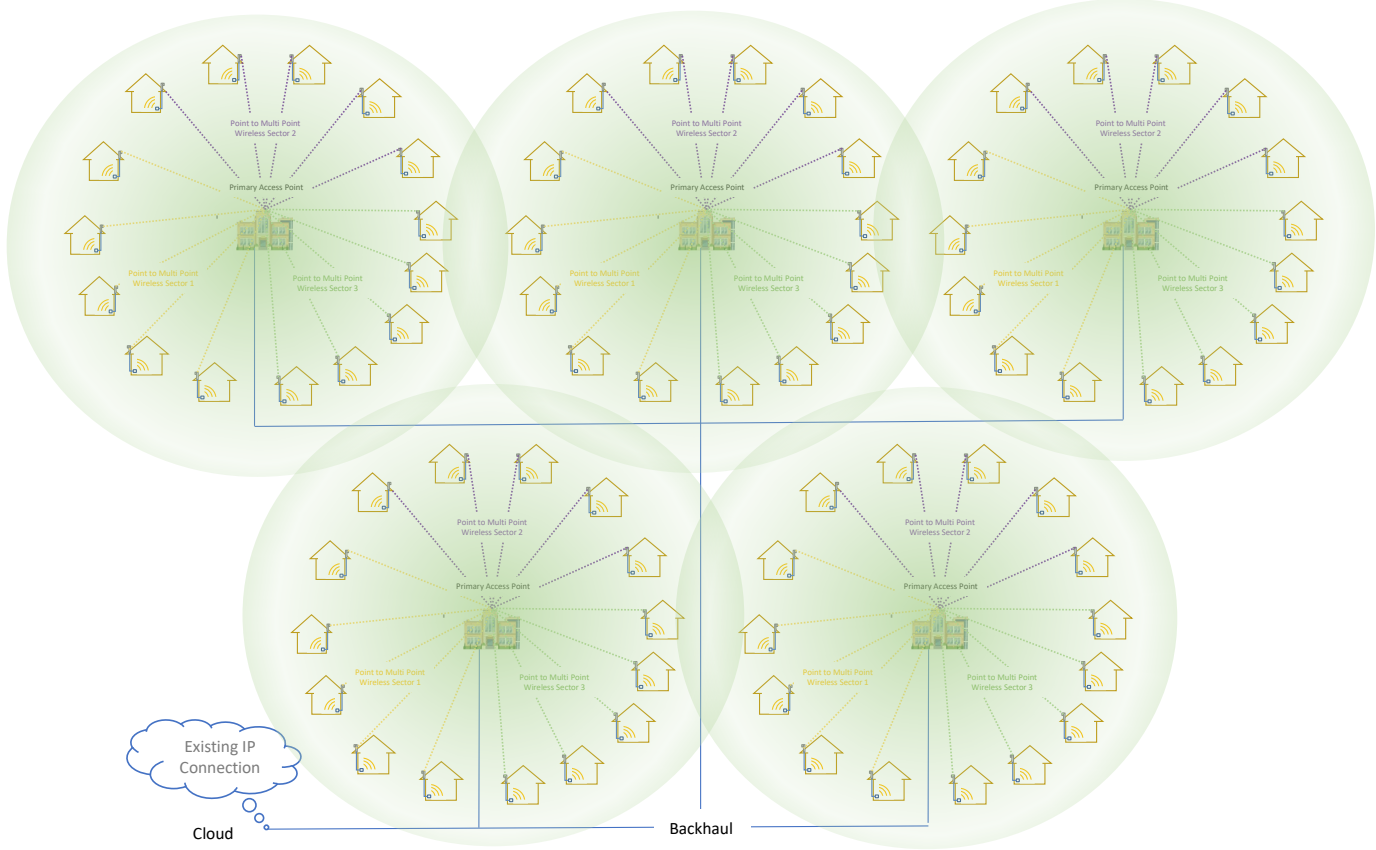


### Using Fiber or Surplus Circuit Capacity

**Free Public Wi Fi and Private LTE Is Plug and Play Using Existing Retail Circuits**  
***(Michigan City Area Schools Private LTE / CBRS Case Study Available On Request)***

# Connectivity for Kids™ and Neighborhood Networks™

## We Connect Community Anchor Institutions and Schools to Our Fiber



**Deliver Best-In-Class Broadband Over Fiber**  
**Get Public Wi Fi and Backhaul Added For Free**

# **The Amount a City or School District Overpays For Retail** **They Can Get Everything Their Community Needs**

## **Superior Reliability, Grade of Service**

- **Redundant Entrances on Police, Fire, Healthcare and Emergency Services**
- **Three Times Faster Upload and Download Speed**
- **Virtually Unlimited Capacity and Bandwidth**

## **Free and Affordable Wi Fi That Serves Every Member of the Community**

- **Equipment Installed On Public Property or the Rights of Way**

## **Wi Fi Installed in School Busses**

- **Parental Controls and Firewalls to Curtail Access to Adult Content**

## **Open Access Fiber Designed for Commercial and Community Use**

- **Competing Providers, 5G and All Advanced and Emerging Smart City Technology**

## **Generate Non-Tax Revenue from Fiber Connected Public Infrastructure**

- **Sharing the Revenue Collected from Pole and Rooftop Rents**

**Changing Einsteins Definition of Insanity**  
**Doing the Same Thing Over and Over Again But Getting A**  
**Completely Different Result**



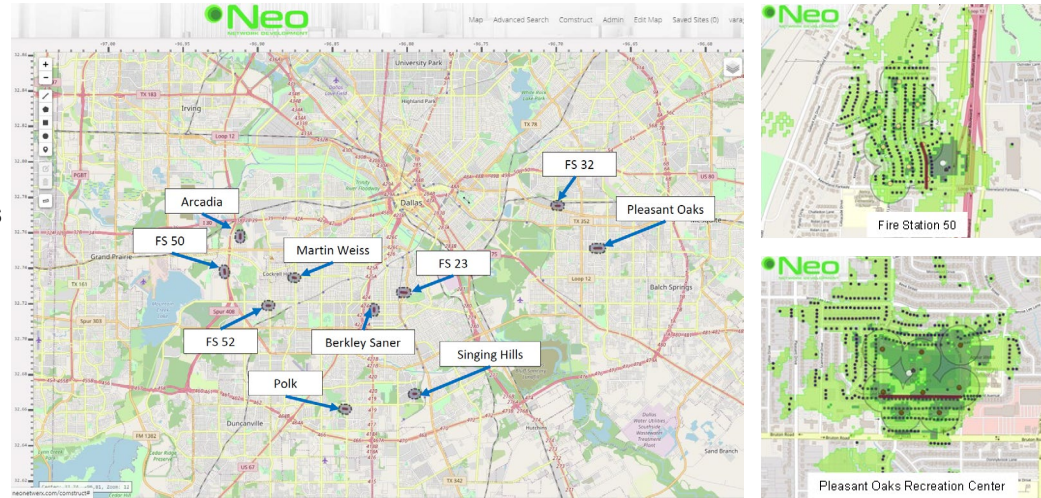
## Case Studies and Hybrid Designs

# Neo Neighborhood Networks™ - Dallas Digital Pilot

## City of Dallas, Texas

In June of 2021, Neo Networks was invited to bid on a Request for Developer Interest (“RDI”) issued by the City of Dallas, Texas. Neo competed against dozens of respondents including AT&T (*headquartered in Dallas*), Comcast and UPN that were each providing fiber and / or broadband services to the City of Dallas and the Dallas Independent School District.

In October of 2021, Neo subsequently competed for and was awarded a series of wireless pilot networks in 10 underserved, low-income Dallas neighborhoods. The City had also elected to self-perform the development of 10 additional networks led by its CIO and IT Staff.



By late December of 2021 Neo Networks deployed all 10 networks consisting of 10 host sites (*4 City Fire Departments and 6 Recreation Centers*), 72 new solar powered, green energy powered poles and a total of 82 wireless access points, antenna systems and an integrated network monitoring and billing system.

Ultimately, the City spent over \$3.2 million to deploy their wireless networks covering just 150 homes over a period of more than 6 months at an average capital cost per home of over \$21,000 (*~5 times more than fiber to the home*).

In contrast, for just \$2 million, Neo was able to cover over 3,200 homes at an average cost of just \$625 per home and within 30 days, the newly deployed networks were providing cost-free service to 1,600 residents.

Neo Networks demonstrated the ability to deploy superior networks 4 times faster, cover 24 times as many homes at an average cost per home that was 34 times more capital efficient per home than the networks deployed by the City itself.

Since the completion of the pilot projects in December of 2021 and launch in January of 2022, having reviewed the comparative results of the pilot projects, the City has been reevaluating its broadband plan and internal ability to execute.

# Neo Networks Open Access™ and Neighborhood Networks™

## Self-Sustaining, Infinitely Scalable and Repeatable

In 2021, Neo Networks lobbying efforts in Washington DC helped secure congressional approval to establish NTIA's \$1 billion Middle Mile Grant ("MMG") program. Throughout 2022, Neo Networks partnered with LaPorte County, Indiana, Natchitoches Louisiana, Muskegon Heights and Roseville, Michigan to produce the designs, budgets, revenue models, justification of need and the volumes of collateral, materials and letters of support from elected officials and community leaders needed to qualify and apply for the NTIA MMG Grants and on September 30, 2022, all four applications were submitted to NTIA.

The **LaPorte County Indiana** application consists of 272 route miles of high count, build to suit Open Access fiber optic network needed to interconnect 21 unserved and underserved townships in agricultural areas throughout rural LaPorte County and a gigabit fiber to the home solution for over 6,800 homes within 250' and over 17,000 within 1000' of the middle mile fiber.

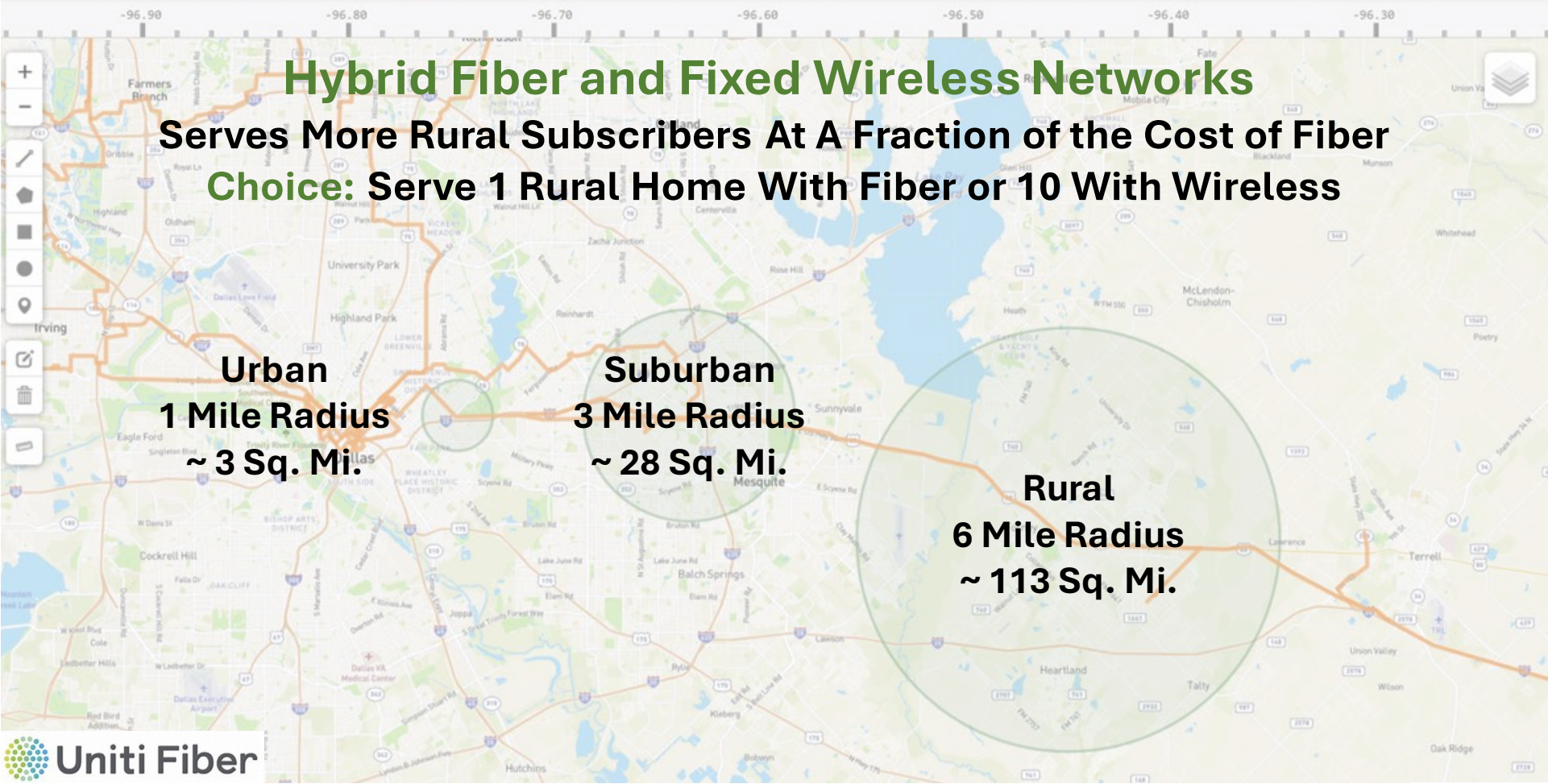
The **Natchitoches, Louisiana, Muskegon Heights and Roseville, Michigan** networks were each designed as hybrid fiber optic middle mile and wireless last mile networks that include build to suit, Open Access fiber, placement of new, multi-carrier capable poles on public property and rights of way with wireless last mile networks to provide cost free public wi-fi and affordable, fixed wireless broadband and mobile data services targeting 95%, 97% and 98% of all homes and businesses respectively.

These hybrid networks were designed specifically to support the first phases of fiber to the home and an affordable wireless broadband alternative to commercial internet services that 30% to 45% of their residents are unable to afford representing the most capital efficient solution for communities whose residents may never be able to afford commercial broadband or gigabit fiber to the home.

If approved by NTIA, NeoNetworks will engineer, permit, build, operate, monitor, maintain and repair the networks and provide all internet services including marketing, sales, order fulfillment, back-office and billing functions and actively market and lease the fiber and fiber connected infrastructure for commercial use to create additional non-tax revenues on behalf of the local community.

Each of these communities have committed to contribute Capital, In-Kind Value and pay the first 5 years of operating expenses totaling \$5.4 million in order to qualify for their MMG Grants make gigabit fiber to the home service available at unsubsidized price points below \$60 per month (~1/2 of current retail rates) and wireless service upgrades available for unsubsidized price points ranging from \$15 to \$30 per month inclusive of mandatory fees and taxes. Families that qualify for and receive the \$30 per month Affordable Connectivity Program ("ACP") subsidy will then be able to get a reliable, in-home wireless broadband connection at no cost or a gigabit fiber connection for just \$30 per month.

As annual revenues exceed the operating expenses, the asset base and the net revenues will be collateralized to secure additional capital to finance the ongoing expansion of fiber to the home.



**Wireless Works For Precision Agriculture and IoT**

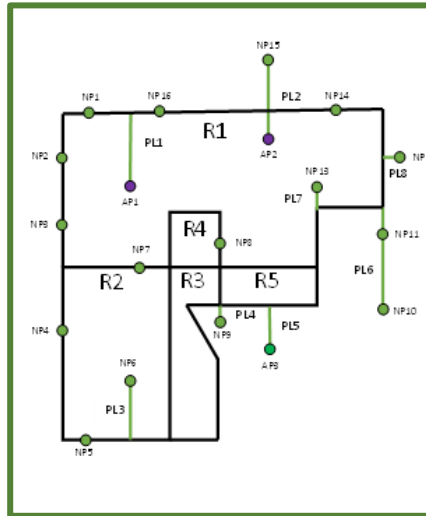
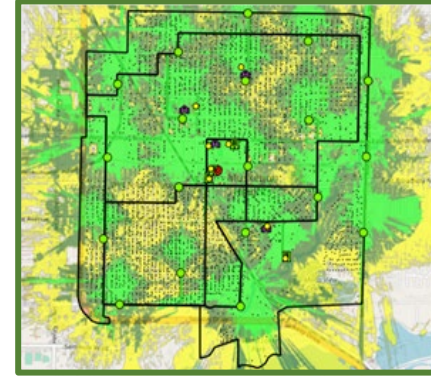
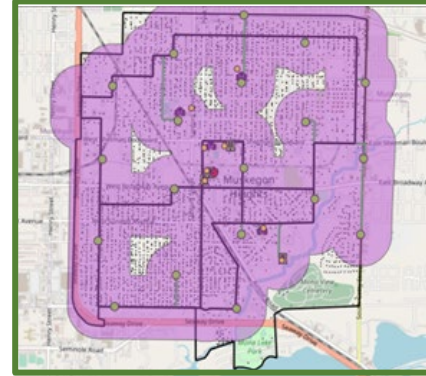
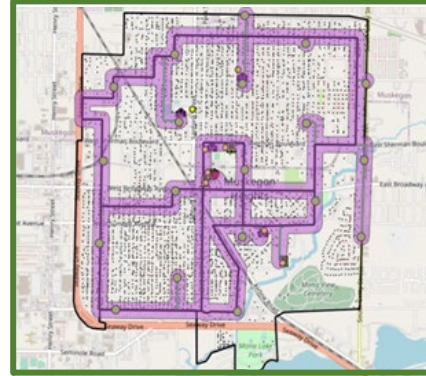
$$A = \pi r^2$$





# Neo Neighborhood Networks™ Design

## Muskegon Heights, Michigan



### Total Cap/Ex:

- ~\$4.24 MM

### Fiber Per Location :

- \$2,826

### Wireless Per Location:

- ~\$925

### Op / Ex Increase:

- \$0

### Route Miles of Fiber

- 14.3

### Homes & Businesses Passed

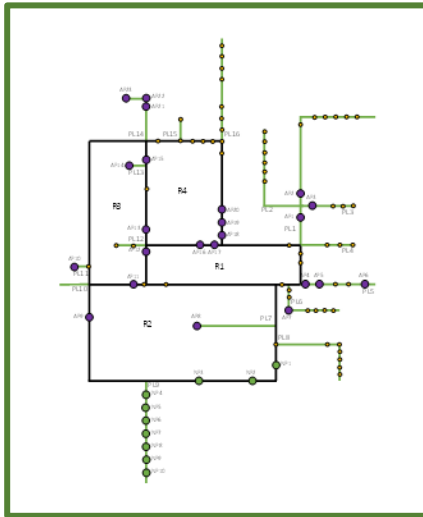
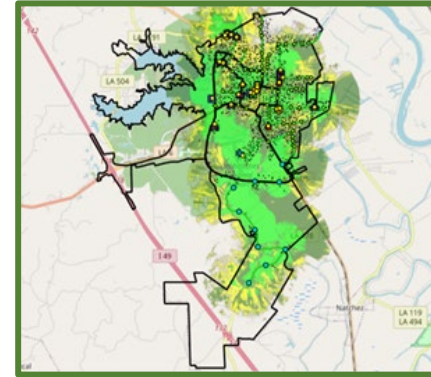
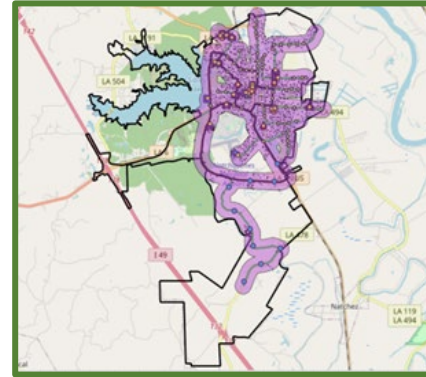
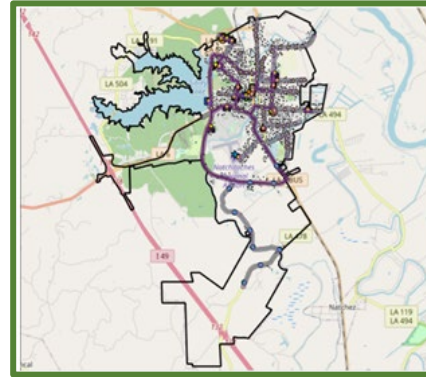
- 1,508 Within 250' (~31.9%)
- 4,263 Within 1000' (~90.1%)

### Wireless Coverage

- 9,652 Pops (~97%)
- 4,587 Homes and Businesses

# Neo Neighborhood Networks™ Design

## Natchitoches, Louisiana



### Total Cap/Ex:

- ~\$10.46 MM

### Fiber Cap/Ex Per:

- \$4,900

### Wireless Cap/Ex Per:

- ~\$600

### Op / Ex Increase:

- \$0

### Route Miles of Fiber

- 34.7

### Homes and Businesses Passed

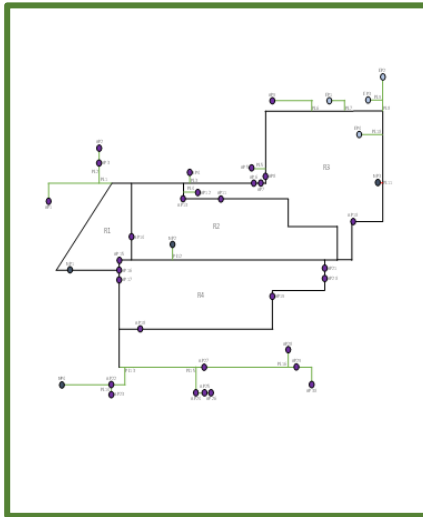
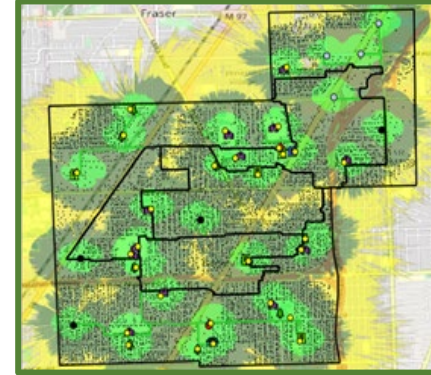
- 2,132 Within 250' (~28.8%)
- 6,716 Within 1000' (~90.7%)

### Wireless Coverage

- 17,407 Pops (~95%)
- 7,033 Homes and Businesses

# Neo Neighborhood Networks™ Design

## Roseville, Michigan



### Total Cap/Ex:

- ~\$9.1 MM

### Fiber Cap/Ex Per:

- \$1,815

### Wireless Cap/Ex Per:

- ~\$394

### Op / Ex Increase:

- \$0

### Route Miles of Fiber

- 24.4

### Homes and Businesses Passed

- 5,012 Within 250' (~21.3%)
- 16,999 Within 1000' (~72.2%)

### Wireless Coverage

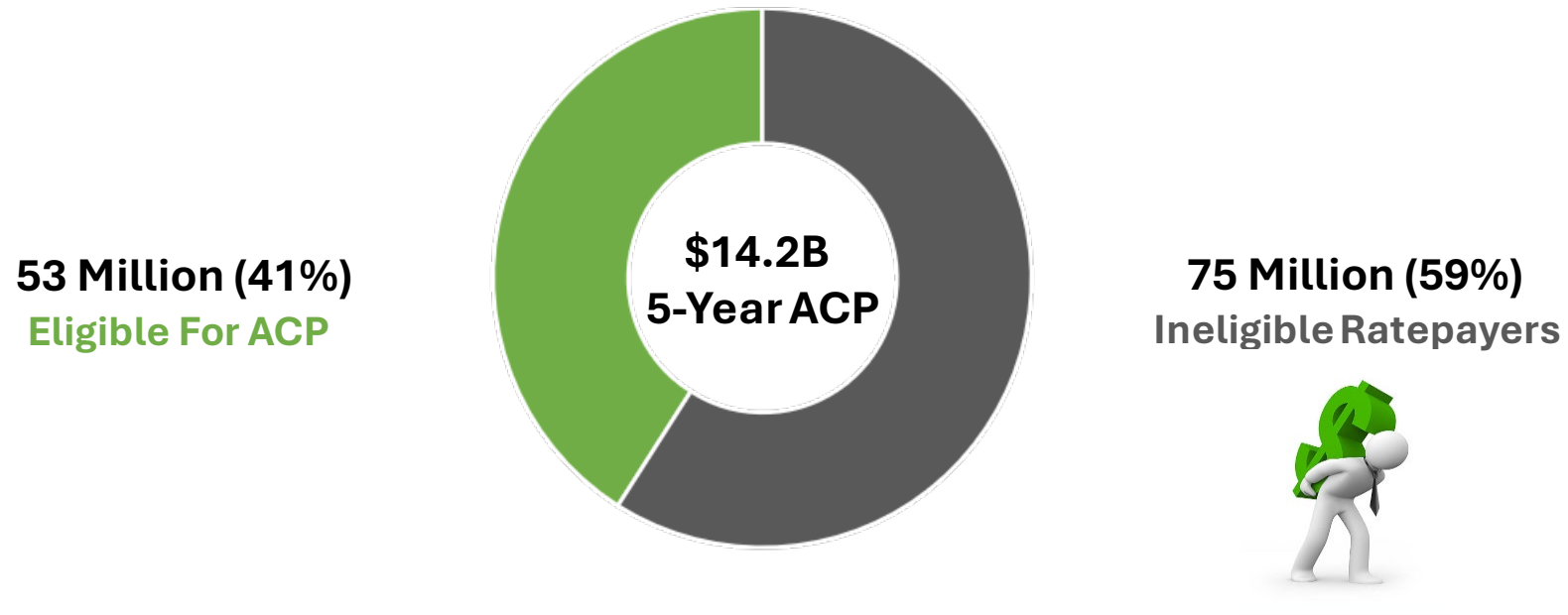
- 46,353 Pops (~98%)
- 23,080 Homes and Businesses



# Post Mortem of ACP

# Affordable Connectivity Program (“ACP”) Was Only Funded to Support 7.8 Million\* Households for 5-Years

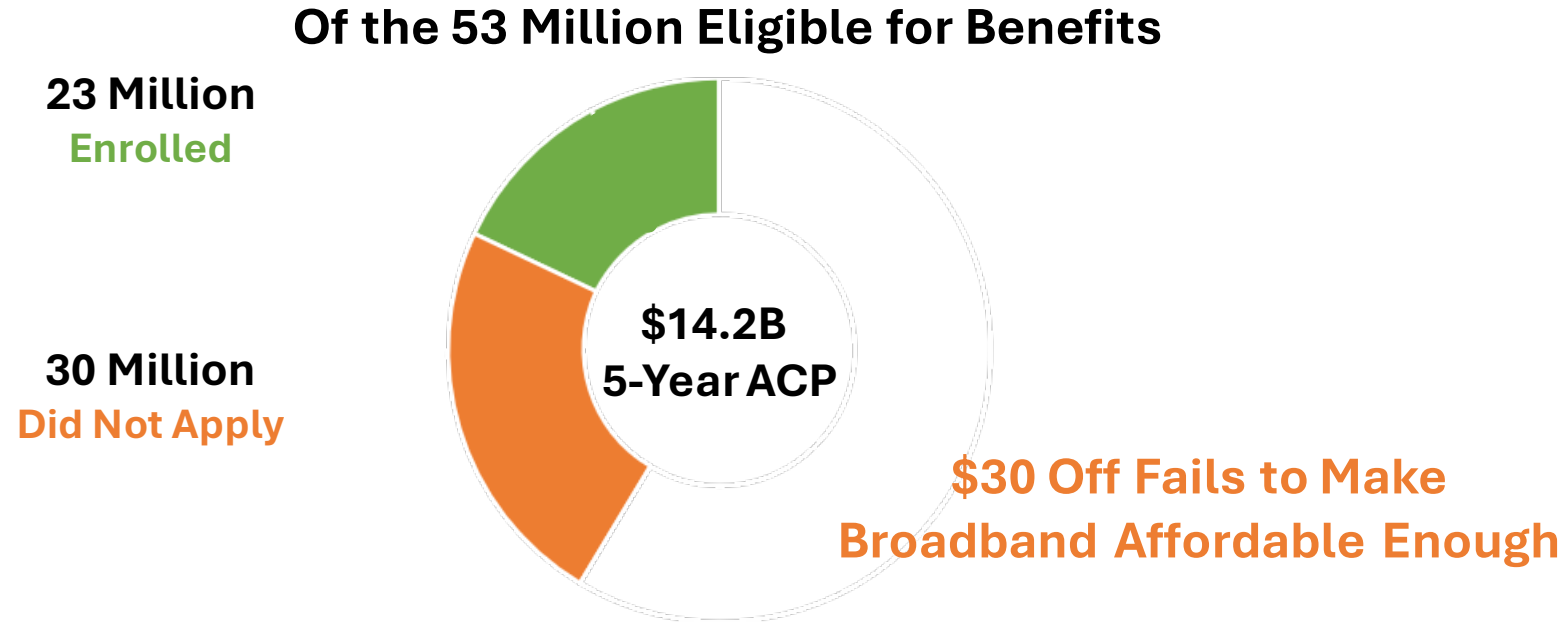
Of the 128 Million US Households



**ACP Was Never Intended to Lower Rates**

# Cost to Support All 53 Million Households for 5 Years

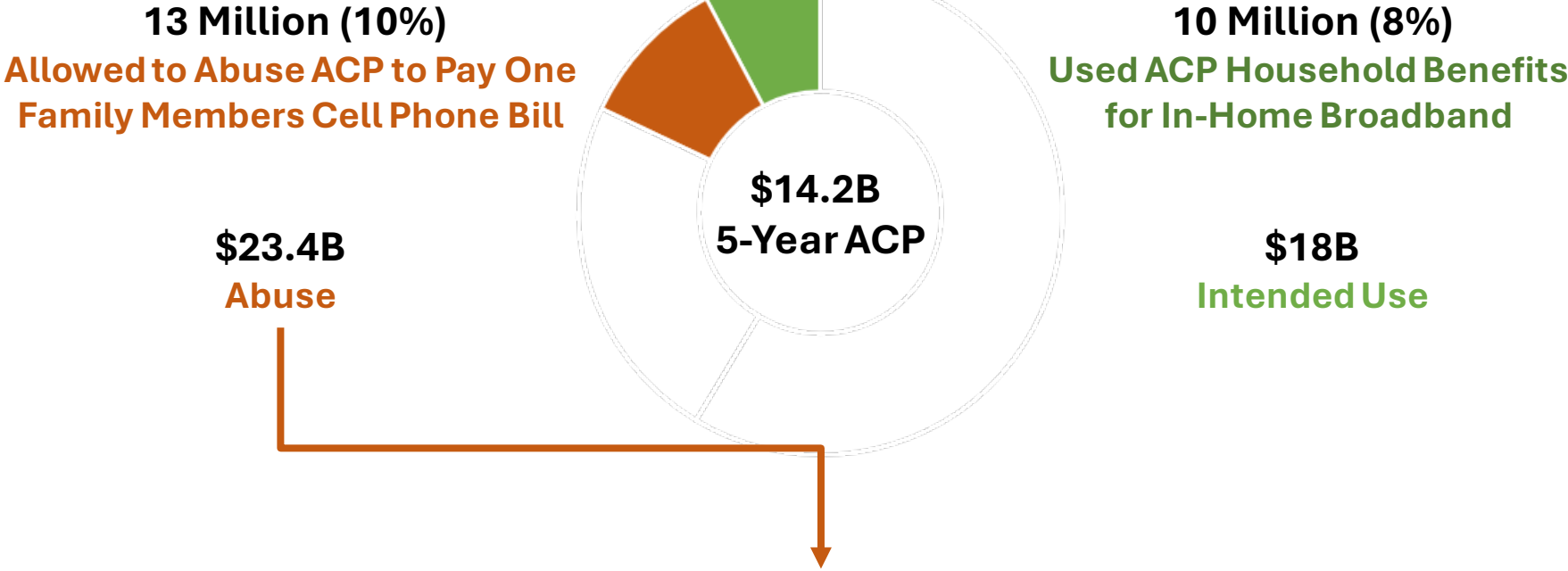
**\$95.4 Billion – Underfunded By 670%**



**The Lowest Income Households and Families That Needed the Help The Most Did Not Apply**

# Cost to Support 23 Million Households for 5 Years \$41.4 Billion – Oversubscribed and Underfunded By 290%

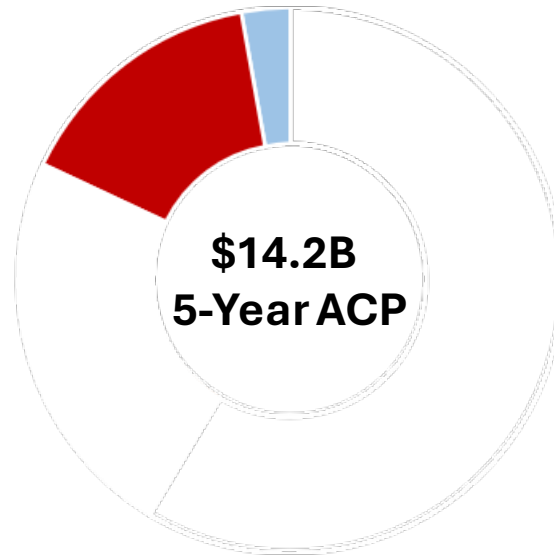
Of the 23 Million Enrolled in ACP



Nearly \$12B In Abuse of ACP Funds in 2.5 Years

# Of the 23 Million Enrolled 84% Already Had Internet Service

**19.3 Million**  
Enrolled But Didn't  
Really Need It



**3.7 Million**  
Enrolled Because  
They Needed It

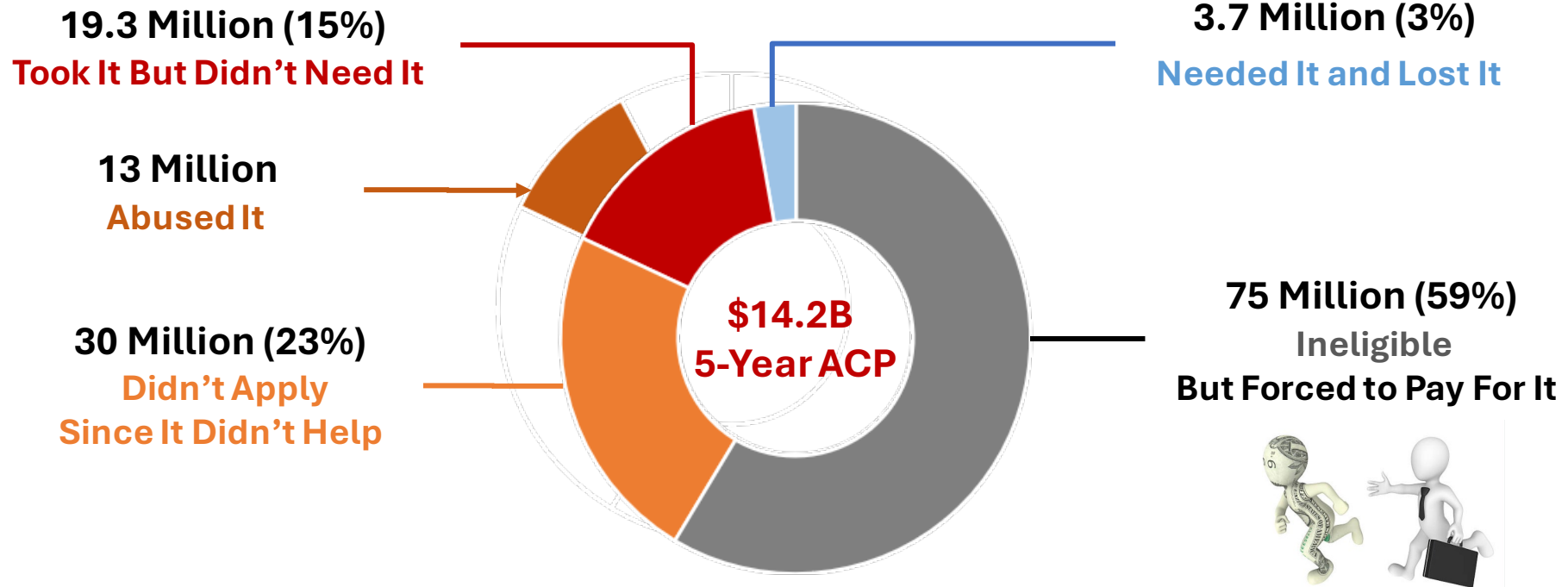






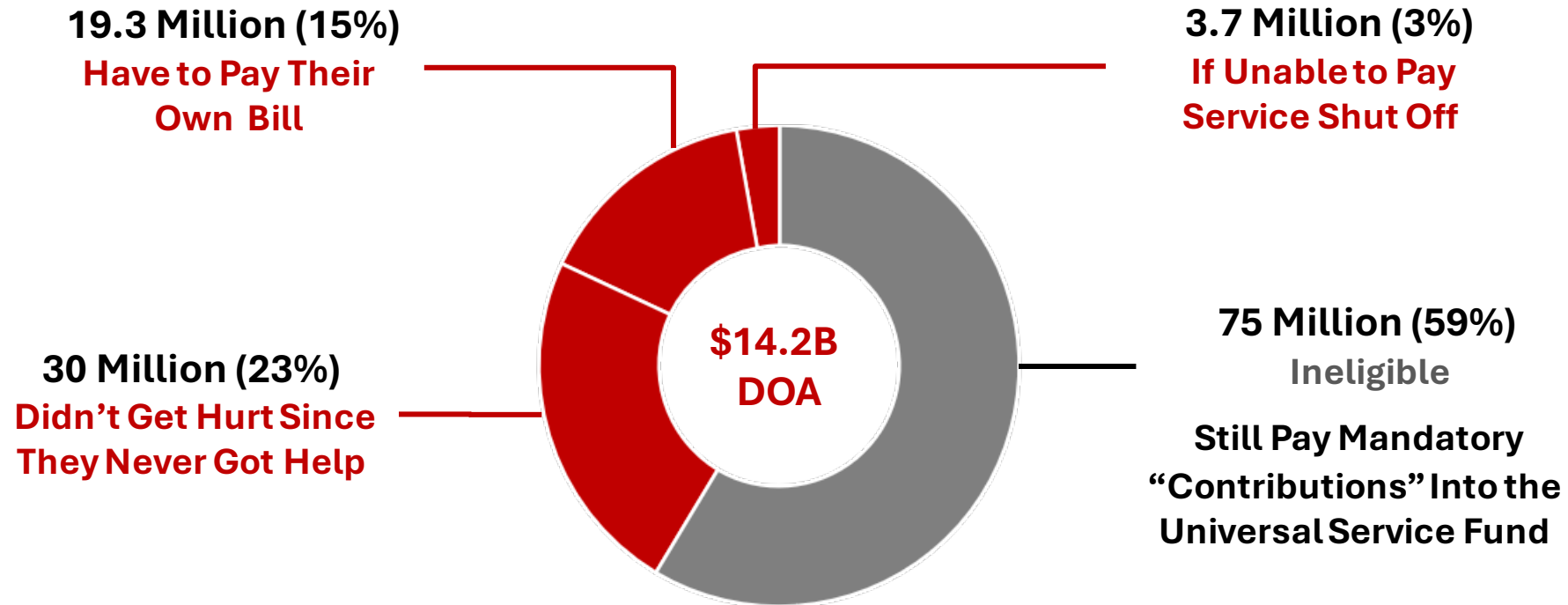
# ACP Efficacy (By the Numbers)

## We Only Hear About the 23 Million Enrolled



**Not the 19.3 Million That Took It But Didn't Need It, the 13 Million The FCC Allowed to Abuse Their Household Benefit or the 30 Million That Couldn't Be Helped**

# The FCC Spent **\$Millions\$** Promoting an Underfunded Program Funds Ran Out in Half The Time



**Despite The Public Failure of ACP  
The FCC Is Asking Congress For More**

# Mismanagement, Waste and Abuse Put an Early End to ACP Incl. \$75 Subsidy for Native American Tribes

## The FCC, USAC & the Universal Service Fund Now In the 5<sup>th</sup> Circuit Funding for K-12 Connectivity, Seniors and Rural Healthcare Also At Risk



### Universal Service Fund programs

**The E-Rate Program:** This program helps tens of thousands of schools and libraries buy connectivity services and equipment.

**The High Cost Program:** This program, which counts various projects among its efforts including the Rural Digital Opportunity Fund, helps subsidize broadband deployment and operating costs for telecom companies seeking to serve customers in rural parts of the United States.

**The Lifeline Program:** This subsidy, which dates to the Reagan era and has evolved over the decades, aids several million low-income households with a monthly benefit of \$9.25 for phone or internet services.


**The Rural Health Care Program:** These subsidies flow to help subsidize the costs of internet connectivity for eligible healthcare providers like hospitals and community health centers, with the goal of benefiting consumers in remote parts of the country.

### White House Asks for Money to Continue High-Speed Internet Discounts

Number of households that rely on Affordable Connectivity Program approaches 22 million

Unless Congress funnels additional money toward the nearly two-year-old Affordable Connectivity Program (ACP) that helps make high-speed internet access available to almost 22 million low-income households, its resources will run out by the beginning of May, according to an analysis of federal data from Common Sense Media, a nonprofit best known for rating entertainment on its age appropriateness for children.

The White House is asking Congress for \$6 billion to continue the program through December 2024.



**Congressional Research Service**  
Informing the legislative debate since 1914

**Legal Sidebar**

### Fifth Circuit Considers Constitutionality of the Universal Service Fund

### A court might kill the Universal Service Fund. Even some Republicans fear the outcome.



Lawrence is fully partisan for the Universal Service Fund. See [https://www.commonwealthmagazine.org/2023/08/21/universal-service-fund-broadband-00110255](#)



**Conclusion: ACP Was Designed and Timed to Fail During an Election Year  
\$14.2 Billion in Ratepayer Funds Unlawfully Spent to Buy Votes**

<https://www.politico.com/news/2023/08/21/universal-service-fund-broadband-00110255>

<https://crsreports.congress.gov/product/pdf/LSB/LSB10904>

<https://www.aarp.org/home-family/personal-technology/info-2021/fcc-subsidy-helps-broadband-internet-access.html>



# ACP and BEAD Alternatives

# The End of ACP and the Predictable Impact on BEAD Grants

## \$42.45B Earmarked for Unserved Rural Areas

**\$250M** Already Spent Setting Up State Broadband Offices (“SBO”)

- Sole Purpose is to **Give Away \$42B** of the Taxpayers Money

**\$3 Billion** Allocated for Native American Tribes (Est. 300 NAT’s @ \$10M Each)

- All Tribe Members Eligible for \$75 a Month ACP Benefit

Rural Areas are Extraordinarily High-Cost Places to Build Fiber

- NTIA Policy Authorizes **Up to \$13K Per Unserved Location Passed**
- **\$20K Total** Including the Service Providers 30% Capital Contribution (~\$4K Each)

**Up to \$80K to \$100K Actual Cost Per Rural Location Served With Fiber**

- Based on a Realistic 20% to 25% Rural Take Rate

**Up to \$65K in Taxpayer Funds Spent Per Rural Location Served**

- Over \$100K Including Interest And Inflationary Effect Of Printing Cash

**Result:** Up to 60% of Rural Residents Are Unable to Afford Fiber to the Home

- Doesn’t Help The Farmers That Need Wireless for Precision Agriculture

# The Anticipated Result of NTIA BEAD Grants

## \*Assuming BEAD Survives

### Most of BEAD Will Be Awarded to Wireless Service Providers\*

- Service Providers That Collect Mandatory “Contributions”
- Download and Upload Speeds Fail to Meet FCC Minimum Requirements

### Commercial ISPs Will Not Apply

- Focus Investment in Moderate to High Income Suburban and Urban Areas
- Avoid Low-Income Neighborhoods and Rural Areas
- No Rational Business Case for Rural Fiber to the Home

### 300 Native American Tribes Will Endure Financial Hardships

- Over-relying on \$75 a Month ACP Subsidies to Cover Operating Costs

### Hundreds of Reluctant Co-op and REU’s Forced to Reconsider

- Most Had No Interest Getting Into the Broadband Business
- Pressured into Becoming Internet Service Providers
- Grants Limited to Unserved Locations
- Unable to Offer Universal Service
- Loss of ACP Benefits Decrease Take Rates (Revenue Loss)



# Protracted Timetables

## Block and Tackle and Force to Load Problems

### Average Deployment Timelines Trending Toward **5+ Years**

- State Broadband Plans
- Distribution of Digital Fabric Data
- Grant Application Prep., Review, Approval and Protest Periods
- Service Provider Capital Contributions

### Limited Utility and Municipal Resources and Support

- Slow Planning and Permitting Reviews and Approvals
- Make Ready Engineering and Construction Work Delays
- Right of Way Access, Pole Attachments and Easements

### Buy American Mandates Exacerbate Serious Logistics Challenges

- Global Supply Chain Shortages
- Fiber Cable, Hardware and Materials Not Made in America Requiring Waivers

### Human Capital

- Chronically Open Positions for Qualified Engineering and Skilled Trades
- Lack of Brains, Bodies and Bucket Trucks

# The \$14.2 Billion The FCC Wasted on ACP Was Enough to Connect Millions of Students and Their Families

**\$10.3B** – Enough to Deploy Low-Power Public Wi Fi or Private LTE Equipment and New 60' Poles on All 129,000 School Properties (~\$80K Each)

- 516,000 Sectors (4 Sectors Per School)

**\$4B** – Enough to Place 2 to 4 Million Wi Fi Access Points (\$1K to \$2K Each)

- Enough to Connect 40 to 60 Million Low-Income Households

**Local Government and School Districts Would Incur Virtually No Cost**

- No Site Rent or Measurable Increase in Electric Service Cost
- No Increase In Retail Internet Bandwidth Cost

**K-12 Students and Their Families In Range (1.5 to 3 Mile Radius)**

- Able to Connect Through The Schools Existing Network

**Cost to Upgrade Service As Low as \$5 a Month**

- Eliminating Rate Caps and Parental Controls



**A Small Amount of Revenue Ensures Self-Sustainability**  
**Covering Expenses and Equipment Replacement Cost at End of Life**



# Investing Rather Than Spending \$42.45 Billion in BEAD Grants Publicly Funded Fiber Pays The Taxpayers Back

**\$40B** – Enough to Deploy Over **400,000 Miles** of High-Count Fiber

- \$100K Per Mile Average

Enough to Connect Over **400,000 Anchor Institutions and Schools**  
Within 1 Mile Each Other (~80%)

- ~\$100K Budget Per Location

**Taxpayers Pay Over \$10.5 Billion** a Year For Individual Retail Circuits

- At and 80% Connection Rate, Fiber Would Save Over \$6 Billion a Year
- 7 Year Return on a \$40B Investment From Savings Alone

**Billions More Generated from Open Access / Commercial Use**

- Enough Non-Tax Revenue to Cover All Fiber Related Expenses
- The Non-Tax Revenue Surplus Pays for Free Public Wi Fi

**Public Funds Invested in Publicly Owned Fiber**

- Complies with the US Constitution and Federal Law



# Programs to Supplement Telecom Costs For Government, Healthcare, Community Anchor Institutions and Schools

## Hard Wired for Retail

### Mandatory Ratepayer “Contributions” Into the Universal Service Fund Administered Via the Universal Service Administrative Company (USAC)

- Funding for E-Rate, Lifeline, ACP and Other Subsidies
- Paid for By Landline Telephone, Long-Distance, Mobile and VoIP Subscribers (Ratepayers)
- Demand For Traditional Services Diminishing, Funding Is Falling Off

### Broadband Internet Subscribers, Big Tech, Content Providers and E-Commerce are Exempt From USF

- New Policy and Regulations To Augment Declining Funds From New Sources (Time Will Tell)
- Mock Battles Between Political Adversaries, Regulators and Special Interest Groups Wage On



**Reliance Federal Funds Controls Public Agencies  
Consumers, Subscribers, Ratepayers & Taxpayers  
Will Keep Paying The Price For Generations to Come**

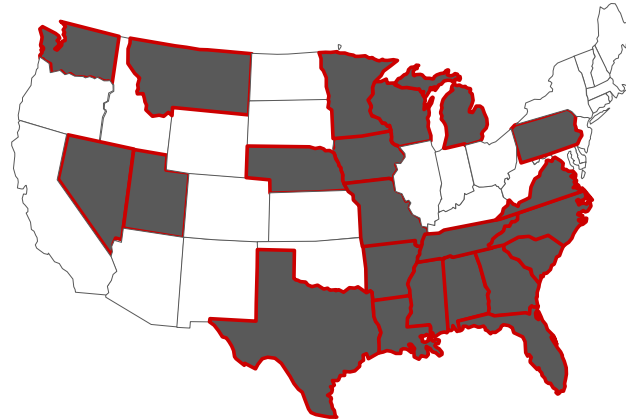
# Anti-Competitive State Laws

**Want Local Government and School Districts to Pay Retail**

## State Law in 19 States

**Restrict or Prohibit Local Government From Building Community Broadband Networks That Compete With Private Companies**

**Burgeoning Digital Society**



**Stuck in a Retail Economy**

## In The Other 31 States

**Succumbing to Political and Lobbying Pressures, Lack of Budget, Commercial Experience, Internal Subject Matter Expertise and Resources**

**Due to Elevated Risk and Sheer Level of Effort  
Only A Few Will Even Consider Attempting It On Their Own**



# **USF and E-Rate Funds Offered to Help Schools and Students**

## **Restrictions On Use Prevents Permanent Solutions**

### **E-Rate Funds Provide Capital to Pay For Fiber**

- **Intended to Improve Service and Save Taxpayers Money**
- **Complicated Eligibility Criteria and Application Process**
- **Use is Limited to K-12 Students and Faculty Only**

### **Excludes Wireless Equipment and Prohibits Home Wi Fi Use of Schools Network and Private LTE to Deliver Wi Fi onto School Busses**

- **Use is Restricted to School Property and Grounds Only**
- **5<sup>th</sup> Circuit Court Case Based on Off Campus Use (Covid 19) Sect. 224 of T.C.A**

### **School Districts Prohibited From Using Fiber to Serve Local Community Members in Need or to Generate Non-Tax Revenue**

- **Prohibit Use for Any Commercial Purpose that Competes With Retail Providers**

**As a Disincentive to Doing the Right Thing and Saving Money**

## **Their Budgets Get Cut**



## **Permanent Solutions Are Prohibited By Law**

**National Broadband Policy, Anti-Competitive and Conflicting Federal and State Laws, FCC Orders, Taxpayer Funded Grants and Funding For E-Rate, Lifeline and Subsidies for Low-Income Families Would No Longer Be Necessary**

**Seniors and Low-Income Families Would No Longer Need to Rely On Entitlements or Government Support**



**Government May Be Broken But The Business Model Works  
(Even Without Their “Help”)**

## Contact Info



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**(630) 590-9390 x101 (714) 271-2356 mobile**



Betty Cockrell

Single Digits

OpenRoaming™: Simplifying  
Citizen Access in Wi-Fi  
Connected Communities

# OpenRoaming: Simplifying Citizen Access In Wi-fi Connected Communities

The logo for Single Digits, featuring the text "SINGLE DIGITS" in white uppercase letters with a stylized "1" in a square between "SINGLE" and "DIGITS", and "ROAMING & OFFLOAD" in smaller white uppercase letters below it.

**SINGLE 1 DIGITS**  
ROAMING & OFFLOAD





# Challenges for Cities Deploying Wi-Fi

- Delivering secure connectivity
  - Ensuring users are connected securely
- Adhering to privacy requirements
  - Depending on the region - privacy rules vary and can complicate implementations
- Providing simple and seamless connections for users
  - “Cellular like connections”
- Simplifying access for visitors
  - Ability to connect visitors securely and simply



**OPENROAMING**<sup>TM</sup>  
WIRELESS BROADBAND ALLIANCE

# Why Deploy OpenRoaming?

- OpenRoaming is a roaming federation which enables an automatic and secure Wi-Fi experience using Passpoint Technology
- The WBA created the OpenRoaming framework to connect billions of users and things to millions of Wi-Fi networks globally - **standards based**
- The WBA maintains a robust library of documentation and case studies providing information on how to deploy OpenRoaming [www.openroaming.org](http://www.openroaming.org)
- OpenRoaming is maintained by the WBA OpenRoaming Standards Group providing a mechanism to deliver enhancements and new features and address any problems
- Adoption world-wide by some of the leading companies in Wi-Fi



# Reduce the Digital Divide

- OpenRoaming can play a pivotal role in making cities more digitally inclusive, providing citizens with an important tool to thrive in a connected world:
  - Allows public networks to provide secure, simple and inclusive access for users
  - Digital connectivity, especially to previously underserved areas
- OpenRoaming delivers a reliable and high-quality Wi-Fi experience
  - Citizens sign up once for secure credentials and access to network
  - Citizens can use their home credentials when traveling to other areas where OpenRoaming is available
  - Visitors can sign up and obtain access to public areas



# OpenRoaming Provides Solutions

- **Wi-Fi Protected Access (WPA)2/3 Enterprise:** OpenRoaming networks leverage WPA2-Enterprise or WPA3 over-the-air encryption, offering enterprise-grade protection
- **Transport Layer Security:** OpenRoaming uses TLS to encrypt user data and protect it from unauthorized access
- **Secure Authentication:** OpenRoaming uses certificates to authenticate users, IDPs, and APs, ensuring that only authorized entities can access the network
- **End-To-End Encryption:** OpenRoaming ensures that there is end-to-end encryption between users and Wi-Fi networks, safeguarding data integrity and privacy
- **End to End Security:** The OpenRoaming PKI framework enables end-to-end security, helping to eliminate security threats like honeypots and evil twins
- **Secure RADIUS:** OpenRoaming uses RadSec for the secure transmission of authentication and accounting data



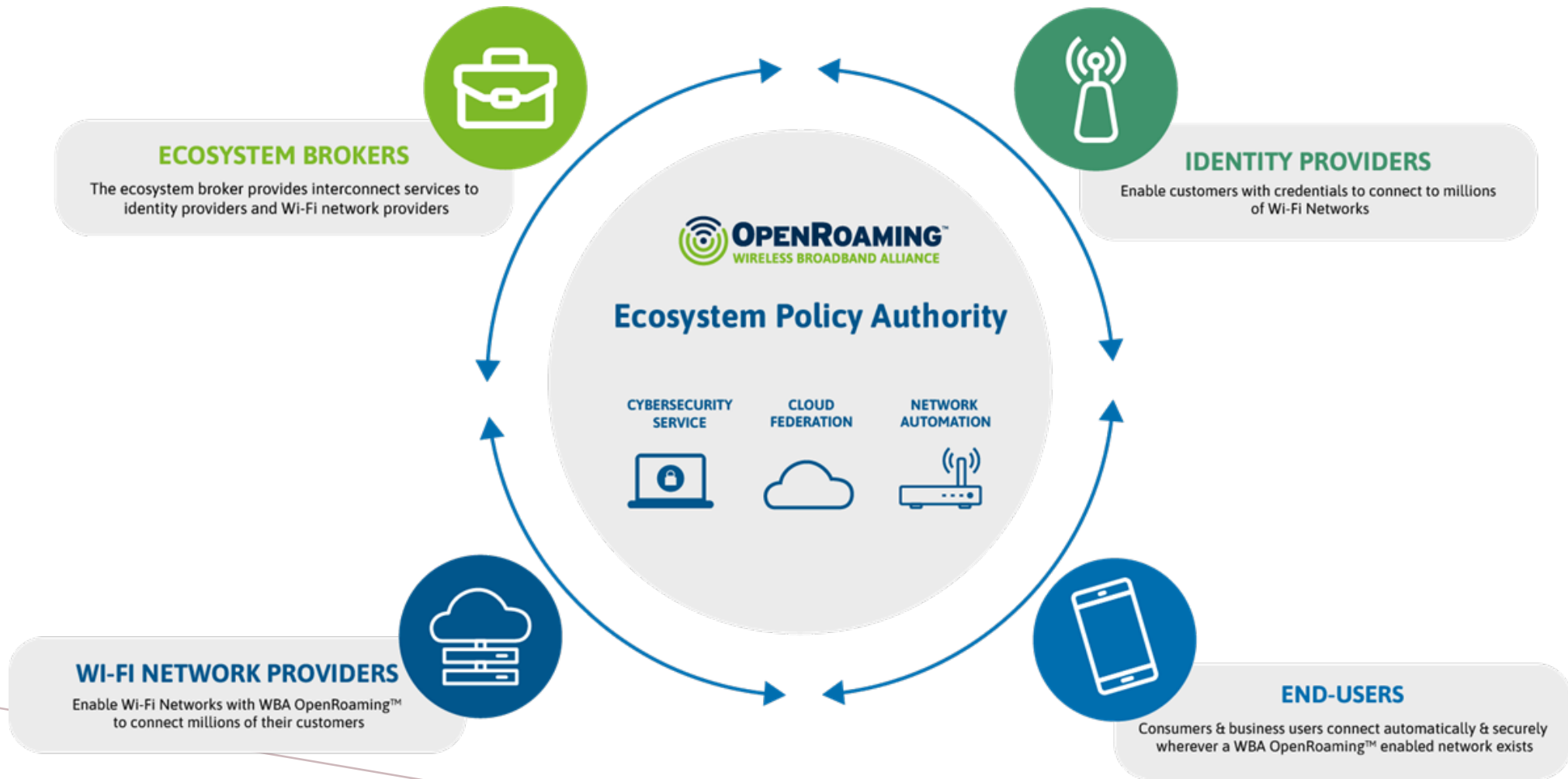
# OpenRoaming In Action:

- Loughborough University
- Cityroam Japan
- Delhaize Supermarkets
- Adventist Health US

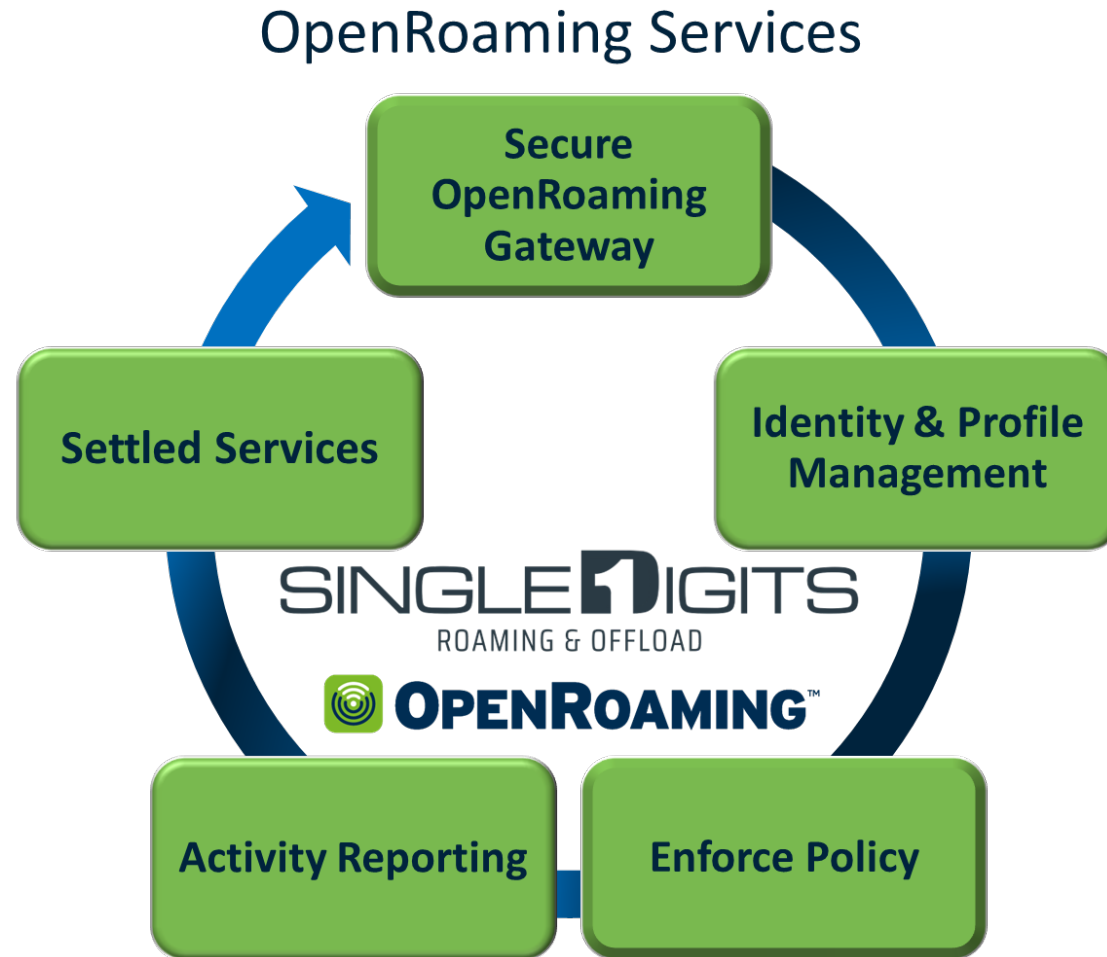
*Many case studies are available at  
<https://wballiance.com/openroaming/resources/>*



# OpenRoaming Players



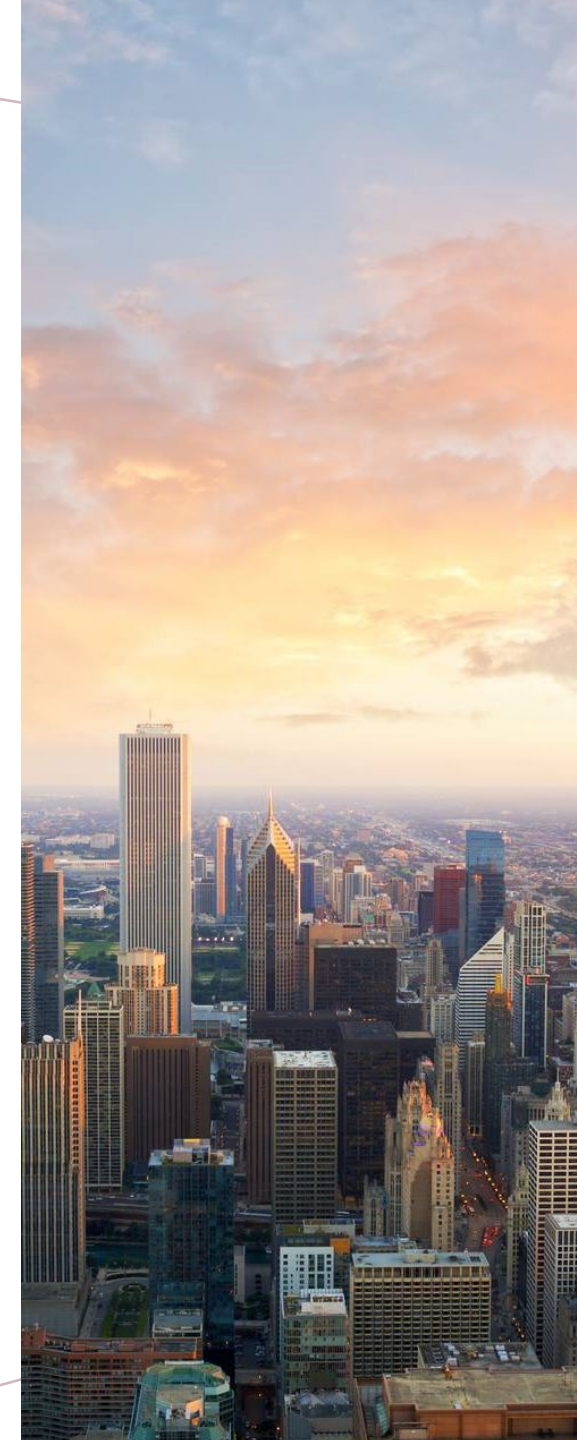
# Single Digits – OpenRoaming Broker





# *Why OpenRoaming?*

- Easy to deploy, secure standards-based infrastructure which can enable city Wi-Fi deployments
- Robust ecosystem of equipment and service providers available
- Robust library of documentation and case studies providing information on how to deploy OpenRoaming  
[www.openroaming.org](http://www.openroaming.org)





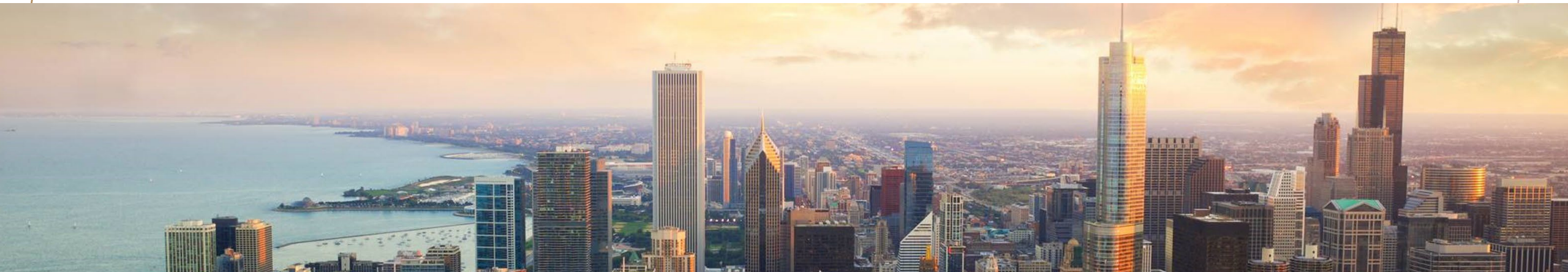
*Thank You!*

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210-865-2953

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**SINGLE DIGITS**  
ROAMING & OFFLOAD

# OpenRoaming: Simplifying Citizen Access In Wi-fi Connected Communities



# Panel: Understanding the Challenges and Opportunities to Enable Smart and Connected Communities that Can Thrive



**Alphonso Jenkins**

Chair, Connected Communities Forum,  
Wireless Broadband Alliance.



**Mittal Parekh**

Senior Director, Product Marketing,  
Technical Marketing and Influencer  
Marketing, RUCKUS Networks.




**Greta Byrum**

Principal, Broadband  
& Digital Equity, HR&A.



**Mark Miller**

Co-Founder & President,  
Cutting Edge  
Telecommunications.

 **TEXAS DIGITAL OPPORTUNITY HUB** HOME THE PLAN THE DATA THE RESOURCES ABOUT

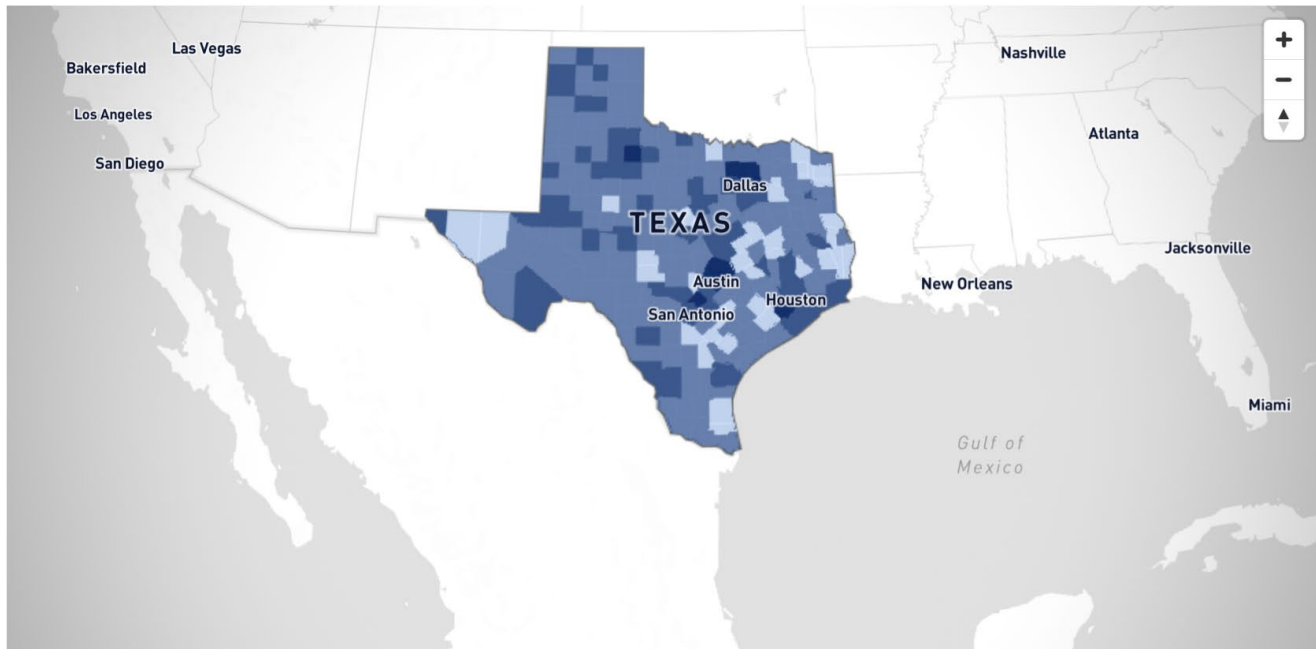
**GEOGRAPHY\***

Texas

- > Understanding Digital Opportunity
- > Demographics of Digital Opportunity
- ▼ **Internet Adoption**
  - Internet Adoption
    - High-Speed Internet Adoption
    - Internet Adoption by Population
    - Unconnected Communities
  - Barriers to Adoption
    - Most Common Barriers to Internet Adoption
    - Internet Availability Matters
    - Internet Reliability Matters
    - Cost Matters
  - > Digital Literacy and Technical Skills
  - > Devices Matter

"Internet adoption" refers to full access to and use of the internet for everyday life. These charts show adoption as a measure of households subscribing to high-speed home internet service. In Texas, 7,042,046 (68.8%) households are connected to high-speed internet at home. Some counties have lower rates of internet adoption than others.

**Share of Household Internet Adoption by County**





Tiago Rodrigues

President & CEO, Wireless Broadband Alliance.

Day 1 – Closing Remarks

# DRINKS AND NETWORKING RECEPTION

**THE ATRIUM AT THE PLAZA OF THE AMERICAS**

**6.00 – 8.00 PM CT**